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THE ANNALIST

A Magazine of Finance, Commerce and Economics

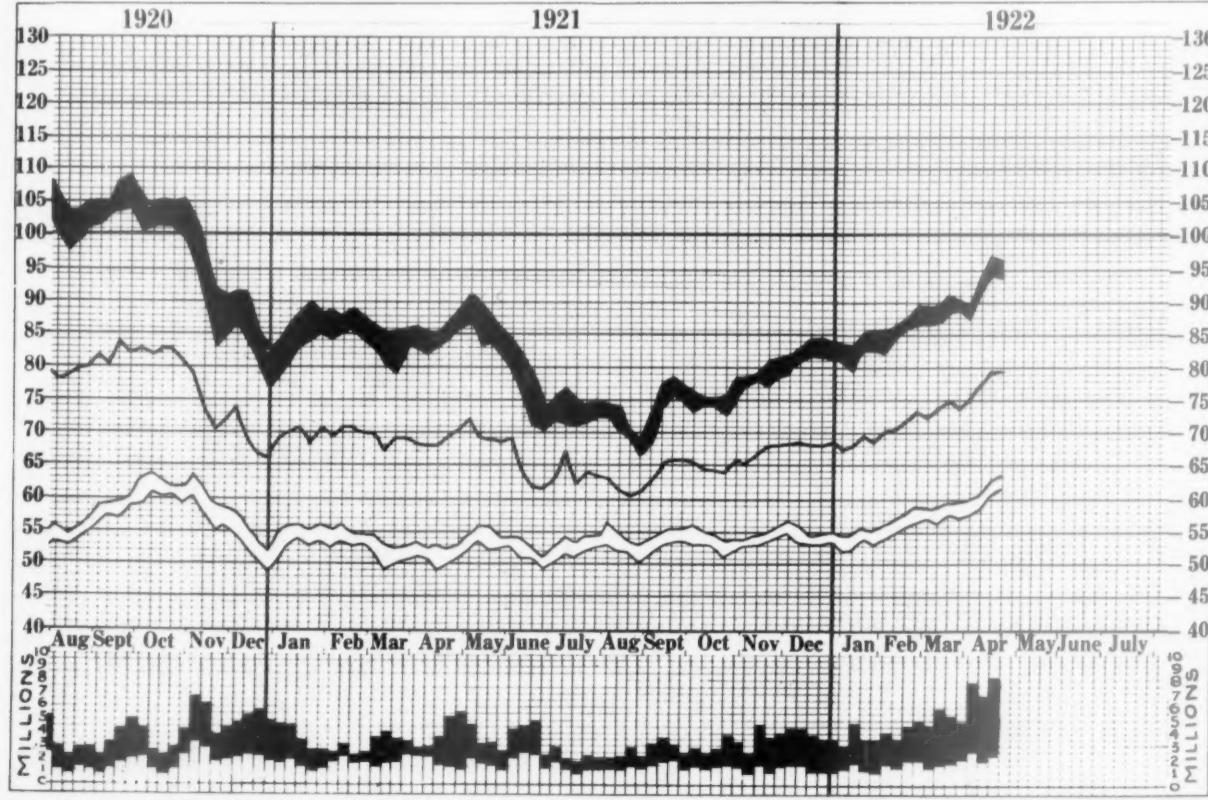
Vol. 19, No. 484.

NEW YORK, MONDAY, APRIL 24, 1922

Ten Cents

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In the upper portion the black line shows the closing average price of fifty stocks, half industrials and half railroads. The black area shows for each week the highest and lowest daily average price of the twenty-five industrials, and the white area the corresponding figures for twenty-five rails. In the lower portion the distance from the base line to the top of the black area shows total weekly volume of sales and the white area weekly volume of the fifty stocks used in the preparation of this chart.

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Stockholders' Liability for

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Acceptances of Other Banks	1,907,934.11
Loans and Discounts	1,601,594.76
U. S. Government Securities	10,319,252.47
Other Bonds and Securities	5,887,086.71
Customers' Liability for Acceptances and Letters of Credit	17,386,713.32
Accrued Interest, etc.	116,033.63
	\$41,605,998.30

LIABILITIES

Capital and Surplus Subscribed \$15,250,000.00

Capital Paid In	\$10,250,000.00
Undivided Profits	392,742.58
Due to Banks and Customers	11,435,118.91
Acceptances Outstanding	13,641,463.55
Letters of Credit	5,846,396.23
Unearned Discount, etc.	40,277.03
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Contingent Liability account of Endorsed Acceptances and Foreign Bills Sold \$7,443,058.74

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NEW YORK, MONDAY, APRIL 24, 1922

Ten Cents

The Amazing Showing of the Stock Market

By Franklin K. Sprague

THE stock market of the last few weeks has presented an amazing picture, one that was entirely unexpected and which represents a complete right-about-face from the depression and uncertainty which prevailed almost up to the close of 1921. Even those experienced in the ways of Wall Street could not believe that what might be termed a bull market, for it appeared to have every indication of that, could be built up from the ashes of industrial chaos such as prevailed only a few short months ago. But Wall Street is always taken by surprise; there is probably, in most cases, a belief that such and such an event may develop, but there is little inclination to be specific as to facts and dates, so that when a forward movement in the stock market begins it is looked upon with skeptical eyes in its earlier stages, and before it has run far one hears on every hand the word that it is merely a flash in the pan, a product of pool and professional manipulation.

It is axiomatic in Wall Street that no substantial rise in security values on the Stock Exchange can take place unless there is a public following, and that the absence of the outside trader presumes that prices must ultimately go back to the level from which they have started. The corollary that rising prices provide the incentive to public buying is overlooked for the moment simply because rising prices do not always invite public buying. This was the case in the early days of the present buoyant upturn in stock market quotations. The pools and the professionals were able to mark up stocks, as is, of course, by that sprinkling of investment purchasing which is always ready to avail itself of old line stocks when they appear to be on the bargain counter. But as for the public at large, the memory of the 1919 market and its ultimate collapse was of too recent and painful occurrence to admit of much confidence in the stability of the securities, especially since there were so many disturbing elements on the horizon both here and abroad. To be sure, business was improving and money was steadily growing easier, but the latter was more directly reflected in the bond market than in stocks, and the business improvement was not and has not yet been of a character to warrant any violent upturn in stocks such as that of the last few days.

On the other hand, there is no doubt that we have at the moment a bull market of wider scope and almost as great volume as any that has been recorded in the history of the Street. It may not run as long as some of the others, but that is for the future to determine.

It is interesting to endeavor to dissect the causes which have been influential in crystallizing confidence on the part of the public so that stock market purchases would once again be undertaken

in the manner which now prevails. Apparently one has to go back to the railroads to establish the initial link in the chain. Railroad earnings were at low ebb when the carriers were turned back to private ownership, the roads were in bad condition, if the word of the executives is to be taken on this point, and the outlook was far from encouraging, even though there was an intangible guarantee of income in the Transportation act, which was designed to be a measure of relief for the carriers in the period of reconstruction. But the executives proceeded at once to build up income account in the face of falling business over the lines. This was accomplished very largely through the practice of economies in operation, and on the whole the last few months have shown a much better state of railroad earnings than would have been expected a half year ago. It has always been held that the railroads were the arteries of business and when these arteries were vitalized there was a sympathetic effect on business itself, though not so much on the volume of business as on the confidence of men at the helm of large industrial corporations.

Steadily there was a belief built up that the outlook was not so sombre as had been supposed; that the decline in commodities, securities and elsewhere had been carried to too great extremes; that a natural rebound was to be expected, and with this premise to start on, a foundation was laid for more confident undertakings, and the spirit inaugurated by the few spread to the many, until it must be admitted that the public at large at the present time holds a decidedly optimistic viewpoint as to the future, not alone of this country, but of the world. The European problems are still many and complicated, but they are working out, and this has found reflection in the past month in an increase in our foreign trade.

SUCH events find their first reflection naturally in the stock market. Those who are foresighted catch the trend of the times long before it is apparent to the less experienced, and investment demand begins to become a power in the repurchasing of securities to be placed away in strong boxes and removed from the floating supply in the Street. It was this investment demand which started the present upturn. It was founded on the belief that the pendulum had swung too far, that intrinsic values had been lost sight of and that ultimately this would have to change, and that an upturn was to be looked for by way of what Wall Street calls the long pull.

The banking situation cannot be overlooked as a factor of prime importance in shaping opinion as to the course of events. The steady easing of money, the increase of reserves against outstanding notes and the decrease of note circula-

tion, the paring down of discounts and the steady release of frozen credits all tended to bring about a firm and secure position in the Federal Reserve system and in the banks of the country. Business depression released funds for investment, since there was no use for them in the trade avenues, and, in consequence, money rates, both for call and time funds, are now at the lowest level in several years. Bank acceptances are under the prevailing rate for 1916, and commercial paper has dropped below the rediscountrate at the Federal Reserve Bank.

ALL of this was providing the sinews for a market rejuvenation which needed only the admixture of public confidence to provide for a buoyant recovery. Every one was aware of what was taking place, but there appeared to be no certainty that the trend was a major movement until after the turn into 1922. It has been pretty clearly established recently that money is in plentiful supply, so plentiful in fact that loans have been made for several days together at 3 per cent. for call funds in the outside market, and in the final analysis easy money provides the underpinning for stock market operations on the long side.

If one were to ask what is the index of a bull market the answer received would probably vary on nearly every repetition of the question. Perhaps as good a test as any is the manner in which new developments are received. In a falling market favorable news is ignored, and the unfavorable is magnified to the greatest possible degree, but the reverse of the picture shows that in a rising market the unfavorable news is lost sight of or ignored and the favorable is emphasized. This latter situation has developed in relation to the present market.

There are many unfavorable developments coming to light day after day, but the market goes serenely on with never a worry, apparently in the belief that with the major trend upward and definitely established there is no reason for concern over factors which may be of only passing moment.

Take for instance the industrial reports which have been coming out on operations for 1921 and a typical example will be found. Heavy losses have frequently been recorded, and in few cases have substantial profits been shown in income accounts. The steel companies were especially hard hit in 1921, the automobile companies, the copper companies, all of them have had their tale of woe to tell, but does Wall Street take serious note of these things? Not now, because they are looked upon as water over a dam, as something which is of the past, with no particular bearing upon the future.

Ending with last Thursday the stock

market had sixteen consecutive million-share days and one of these approached closely the two-million-share mark. It was an example of sustained buoyancy such as could not have been expected during the latter days of last year. On last Wednesday the average of fifty stocks touched the high for the year at 79.81, this comparing with the low of 58.35 during the preceding year, and a high for 1921 of 73.13.

These figures illustrate forcefully the upturn which has taken place, one that has carried all but a few issues far above their 1921 prices. The rise has centred in the automobile shares and the equipments, with the steel stocks trailing along in the last few weeks as reports of operations indicated that demand was increasing and the plants were turning out their products on a scale close to capacity in some instances, and in volume far greater than capacity operations would have been in 1914. Part of this demand came from domestic sources and a goodly portion from abroad. Steel common one day last week assumed something of its old position of leadership when it crossed par, an advance of approximately 30 points over the low of 1921. This is typical of what has been taking place in many of the better stocks, and those with a higher degree of speculative flavor have made more substantial gains.

IT is interesting to note the character of the present market, which differs decidedly from some of those which have gone before. For instance, dealings now are spread over a wider range of stocks than in the past. Only recently all stock-market records were broken when the total number of issues traded in during the course of a day jumped to 456. Some idea of what this means can be realized from the fact that not so many years back 456 issues would have been the total number traded in during a full year of stock-market transactions. In other words, this would have been the total of separate issues traded on the floor of the Stock Exchange. This, of course, means that the volume of trading is not nearly so large in the individual issues, when a million-share day comes to pass, as would have been the case a number of years back. One illustration will show how this works out. Assuming that 2,000,000 shares are turned over and that the transactions in separate issues rise to 500, then the average transaction would be 4,000 shares per issue, not a large volume by any means.

The greatest interest thus far has developed in what are called specialities. This is one of those indefinite terms of Wall Street which may be broadened or contracted to suit convenience. At all events Wall Street talks of a specialty market, and that it seems is what has been taking place recently. In any extended rise practically all groups of securities move forward whether or no there may be any particular impelling force behind them. They are drawn ahead with the general trend, but even

making allowance for this, some shares have been surprisingly inactive if there is the foundation for a real upturn based on business prosperity and the outlook for the future.

The copper stocks have only faintly reflected the upturn elsewhere, and the same may be said of other groups. But this should hold no omen of misfortune for the market, for a movement by groups usually comes by the switch of speculative interest from one class of stocks to another, and just at present the upturn in such issues as the automobile and the steel shares has invited most of the speculative attention. However, the coppers will come into line at a later period, especially if the export demand continues and if building operations in this country run apace with those of the past few weeks.

It has been generally said that the present rise in stock market prices has been discounting the business improvement which has taken place and also that which is anticipated in the next few

months. Some have argued from this that the rise has gone far enough and that it has discounted all that can reasonably be expected. There is this much to be said, however, that the upturn is not entirely measured by the recovery of business or business in prospect. In part it is a belated recognition that the stock market was under heavy pressure of liquidation during 1920 and most of 1921, and that prices were depressed far beyond what was a reasonable value for securities in relation to their intrinsic worth. The decline was brought about by what may now be termed panic conditions as related to the public mind, and consequently securities were sacrificed in the belief that the bad news would continue to accumulate and that favorable news was far away. There was, therefore, a reasonable basis for recovery in prices to a level commensurate with the real worth of the securities, so that actually the upturn which has taken place has been offsetting the past as well as discounting the present and the future.

The question naturally arises as to how long the upturn may continue, and at best any estimate of this can be nothing more than a guess. Normally it might be expected that a long sequence of million-share days, such as the market has been experiencing recently, would lead to a collapse because of an overbought position. The technical strength would be undermined by an over-extended long account, and once some unfavorable development came to light that was of commanding importance prices would react, and without any cushion of short contracts to be filled the crumbling away of values would be abrupt. There is probably a fair sprinkling of short contracts in the present market, but because of the diversification of transactions into a broad list of issues the market has not attained that heavily oversold position which would come to pass were the issues lower in number and the volume of trading as heavy or heavier.

It could hardly be said that stocks

have passed from strong to weak hands and public participation has naturally begun to play a real part in the situation. If this public demand continues heavy, then there will be a cushion for the liquidation of pool interests and the distribution of stocks, but the buying power will absorb this without causing any sharp setback. Furthermore, there does not seem to be anything at the moment which can be of such adversely startling nature as to undermine the great confidence which exists on every hand.

One thing, however, must be remembered, that if the market is discounting business improvement and this business improvement actually develops, money will begin to flow into business channels and out of the channels available for Wall Street speculation, and a higher call money rate might then be expected. There is little likelihood, however, that the demands of business will be so heavy as to draw funds to the extent that call rates will soar above a reasonable figure.

The Legislative Week in Washington

Special Correspondence of the Annalist
WASHINGTON, April 22.

THE Republican members of the Senate, in caucus, voted 26 to 9 to direct the Finance Committee to report a soldier bonus bill within a reasonable time and advocated adoption of bonus legislation at the present session of Congress. President Harding again warned Congress that he was opposed to legislation which did not carry a sales tax or other satisfactory means to raise the funds required.

Secretary of the Treasury Mellon, in a letter to Senator McCumber, stated that he estimated there would be a budget surplus of about \$47,000,000 in the fiscal year 1922 and a deficit of from \$359,000,000 to \$484,000,000 in 1923. In estimates for revenues for 1923, he included \$200,000,000 interest which, it is hoped, will be paid by Great Britain on war-time obligations. The size of the estimated deficit for 1923 caused much surprise in Congressional circles.

The House, by a vote of 221 to 148, went on record for a navy personnel of

86,000, as requested by President Harding. It is the hope that in the Senate further provision may be made for the maintenance of the navy's auxiliary workers.

In a speech in the Senate opposing the St. Lawrence-Great Lakes waterway project, Senator Calder of New York condemned it as a "sectional dream" that would not benefit this country but would benefit Canada both commercially and economically.

W. Jett Lauck, economist for the Railway Employees' Department of the American Federation of Labor, told the Interstate Commerce Committee of the Senate that the railroads, equipment companies and coal industry were controlled by a group of New York bankers headed by J. P. Morgan & Co., and that they were engaged in a campaign to deflate wages and destroy organized labor unions.

The proposal brought before the Interstate Commerce Committee of the House for Government acquisition and operation of the Cape Cod Canal was indorsed by members of the Shipping

Board and Emergency Fleet Corporation.

The Senate passed without a rollcall the House resolution extending to June 30, 1924, the provisions of the existing 3 per cent. immigration restriction law.

Urging adoption of a joint resolution to create a Congressional commission to define the rights and limitations of trade associations as distinguished from illicit combinations of trade, Senator Edge of New Jersey told the Senate that the country's 2,000 trade organizations "are entitled to be told, specifically and finally, what they can or cannot do under the anti-trust laws."

Secretary Mellon announced that the total amount of subscriptions received for the 3½ per cent. Treasury certificates of indebtedness, dated April 15, 1922, and due Oct. 16, 1922, was \$309,212,000, and the total amount allotted was \$150,000,000. The amount offered was about \$150,000,000. All Federal Reserve boards oversubscribed their quotas.

Secretary Hughes, before the Ways

and Means Committee of the House, urged as a "point of honor," the extension of a \$5,000,000 loan to Liberia, promised in 1918.

Approval of the President of the McNary bill providing for the creation of a \$350,000,000 revolving fund to be used for development of Western and Southern reclamation and drainage projects was given to a Congressional delegation at the White House.

The Senate passed the appropriation bill for the State and Justice Departments carrying a total of \$28,700,000.

Reimbursement of shipyard builders who suffered from abandonment of the Government's wooden shipbuilding program was proposed in a bill introduced by Senator McNary of Oregon.

The tariff bill was made the unfinished business before the Senate and prediction was made of adoption of legislation at this session. Bonus advocates in the Senate asserted that they would demand right of way for bonus legislation and would seek the adoption of both measures before adjournment.

The Week in Canada

Special Correspondence of The Annalist
TORONTO, April 22.

THE money situation in Canada appears to be improving more rapidly than in any other part of the country's economic machinery. So far, however, the easy money obtaining has been more conducive to stock market speculation than to the development of industrial and commercial ventures, although the tendency of general business undoubtedly is toward further improvement. Owing to the fact that transactions in merchandise continue to be hand-to-mouth in character, the banks naturally are experiencing less than a normal demand for commercial loans, for, although the last available returns show an increase of \$5,387,000 over the previous month, loans of this description are less by \$122,696,892 than they were a year ago. On the other hand, commercial loans outside the Dominion increased nearly \$7,000,000 last month and outside call loans, \$14,617,000. Mortgage loan corporations have a larger supply of funds at their disposal than was deemed probable three or four months ago. There is more than one explanation for this. In the first place, not only is money easier now and more plentiful at home than it had been, but the situation in regard to the disposal of loan company debentures in Great Britain has improved considerably of late. On the other hand, owing principally to the inactivity of the building trade, the demand for mortgage loans has been quiet. Naturally, with the rather

remarkably suddenness with which activity in the building trade has developed in many parts of the country in the last few weeks, an increase in the demand for loans from this source is being experienced. Life insurance companies also report that they have a proportion of funds available for mortgage loans considerably larger than they had a year ago. A report laid upon the table of the Ontario Legislature shows that the total amount of money on deposit with the loan corporations of the Province, at the end of 1921, was \$35,954,958, as compared with \$34,510,293 at the end of the previous year. As a result of authority granted by the Legislature last year the loan companies of the Province now are empowered to accept deposits up to an amount equal to four times their capital, reserve and cash, instead of being confined to an equality with capital, reserve and cash, as they had been formerly. It naturally follows that a material increase in the supply of funds from this source may be expected, particularly in view of the fact that the loan companies allow 4 per cent. interest on savings deposits, or 1 per cent. above that paid by the chartered banks.

A steady improvement is being experienced by the lumber trade of the Dominion. Although the demand for home consumption, at present, is confined largely to requirements for the construction of dwellings, there has been a decided improvement in the demand on this particular account. So far, the improvement in the export trade has been

confined largely to British Columbia. In the fiscal year ending March last, 188,000,000 feet of lumber, as compared with 40,000,000 feet the previous year, were exported from British Columbia mills to various foreign countries. An important factor contributing to this increase was the opening of markets in Japan. A few days ago a party of Japanese, representing interests with a capital of \$35,000,000, landed in the province for the purpose of placing

orders for both lumber and pulpwood. Although the construction of industrial and business buildings is much below the normal of previous years at this time, there are a few important undertakings in sight which will tend naturally to increase further the demand for lumber, steel and other kinds of building material. Brick yards, and especially those in the vicinity of Toronto, are being operated to capacity. Toronto

Continued on Page 465.



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Maintaining Our Naval Strength and Efficiency

Special Correspondence of The Annalist.
WASHINGTON, April 22.

THE fight now being carried on in Congress for the maintenance of a navy of the maximum size and efficiency permitted under the terms of the treaty adopted by the Washington Conference for Limitation of Armament and ratified by the Senate is of far greater importance to the financial and commercial interests of the United States than the majority of those interests appear to realize. A partial victory was won in the House of Representatives by the advocates of what has been termed the "big navy" program, when the personnel was placed at 86,000, as opposed to the 67,000 that had been proposed by the committee in charge of the legislation. The battle now goes to the Senate, where efforts will be made to obtain additional appropriations sufficient to carry on the activities of the naval forces on a basis which is considered essential to the welfare and dignity of the nation by President Harding, Secretary Denby and the naval experts.

In the viewpoint of the naval experts, a personnel of 86,000 is the minimum with which a navy can be maintained on anything approximating the 5-5-3 basis, as regards Great Britain and Japan, which was determined upon by the Arms Conference. It will not provide for a naval establishment equal to that which Great Britain proposes to maintain, but it will avoid a situation where the United States would drop behind Japan in naval power; and also will make it possible to preserve the morale and efficiency of the organization.

There would seem to be an excellent prospect that the Senate will give heed to the assertions of those who contend that national security and the advancement of the commercial relations of the United States are in no small measure dependent upon its navy. There is no demand being made for a navy for aggression, and it is contended also that the term "big navy" is a misapplied term under the circumstances. The assertion is made, frankly, however, that the present unsettled period is no time to consider proposals which would injure, beyond measure, the prestige of the United States abroad and permit its naval establishment to disintegrate and become impotent.

With a personnel of at least 86,000 now apparently assured, the supporters of an efficient navy, framed along the lines suggested by the Arms Conference Treaty—if not meeting the maximum of all specifications set down—will seek in the Senate appropriations for the Bureaus of Engineering, Construction and Repair, ordnance and ordnance stores, supplies and accounts and yards and docks, and for fuel and transportation somewhat in excess of those which have been granted for the coming year. These increases, it is held, are essential if the navy, on the basis of an 86,000 personnel, is to be maintained efficiently. Opinion in the Senate is believed to be in favor of granting the reasonable increases requested. But the fight may be a stern one, and the proposed legislation, after action by the Senate, must go before the Senate and House conferees. The situation is one in which the advocates of an efficient navy may need support.

If the battle is won, it will be possible for the Navy Department to maintain the eighteen capital ships which are permitted under the terms of the Arms Conference Treaty, along with the vitally necessary auxiliary ships. If it is lost, the American Navy will lag far behind the navy of Great Britain and will be challenged, if not surpassed, by the

By Rodney Bean

fleet permitted by the terms of the Arms Conference Treaty to the Japanese.

These are but a few of the major factors which are involved in the fight which has been going on in the House of Representatives, and which now has been transferred to the Senate.

For the moment, those who advocated a course which would have made it impossible to maintain a navy even approximating the size and efficiency provided for in the conference treaty, and who employed the slogan of economy as their chief weapon, have been forced to give way in the face of public opinion.

It would seem doubtful if the economy effected by crippling the navy at this time is justified by a survey of world conditions and an analysis of the facts.

THE part which the American Navy plays in the advancement of American interests and in the maintenance of American prestige is one point which, perhaps, has not been very thoroughly understood. In this connection, the ramifications are almost numberless and the scope of the work has grown to larger proportions year by year. Captain Luke McNamee, a recognized expert, in a recent address touched upon this subject in a manner which brings home the point.

"Today," he said, "the American Navy controls and operates our world radio communications; it furnishes the charts for our mariners. It controls and operates the radio compasses that guide our great commercial fleets into our ports in storm and fog. It is guiding, instructing and protecting the natives of Haiti, Santo Domingo and the Virgin Islands, where it has stamped out revolution and reduced the death rate to a figure equal to the best we can show in our home country.

It has increased our trade in the Near East, through the protection of our destroyers, by over 1,000 per cent. It has earned the highest commendation of Mr. Hoover by its spontaneous effort in all European relief work. It is protecting our missionaries and our trade in the far reaches of the Yangtse-Kiang. It is our standing guarantee of the integrity of the western hemisphere against the aggression of any foreign power. It is the national insurance for the security of our citizens, at home and abroad. Never in its history has our navy meant aggression or injustice to any one. It has stood ever as the benevolent, strong right arm of the Government extended only to sustain and protect.

There were other points which might have been developed and stressed, but Captain McNamee's intent simply was to sketch the picture roughly. Today, through the instrumentality of the United States Navy, direct communication by radio is being maintained with the Black Sea area and commercial business is handled on a large scale. Admiral Bristol, representative of the United States at Constantinople, with the eight destroyers under his command, watches over American interests with a quiet efficiency which has attracted wide attention and respect. In almost every part of the world where American interests are at stake—along the Chinese coast, on the Yangtse River and in Japanese waters for instance—the ships are always on hand and must be kept there, if American prestige is to be preserved and American business encouraged and dignified.

Guam, Samoa, the Philippines, Hawaii, the Virgin Islands, Cuba, Central America, the continent of South America, all are factors that must be taken into consideration when there is thought of rendering impotent the American Navy at one of the most critical periods in the world's history. Advocates of the maintenance of an efficient navy at this time are thinking of these things, and asking if the business interests of the nation and the masses of the

people have an understanding of the problems involved.

Secretary Denby, when it first was proposed by the House committee that the navy personnel be reduced to 67,000—a figure which would have rendered the United States inferior to Japan in naval efficiency—expressed the feelings of a large number of the "efficient navy" advocates when he declared that "this bill is a challenge to the common sense of our people."

I do not believe (continued Mr. Denby) it meets the approval of our people. I do not believe such ill-advised economy can have the support of the majority of Americans. Whatever arms may have cost, they have made and kept us a nation. If the bill passes, and we slip from the position of equality in sea power, we shall not again be able to secure support at home and abroad for another conference for world adjustments. If we would sit at the first table in the councils of the nations, we must have sea power.

AGAIN, Secretary Denby asserted that the navy does not belong to the Navy Department. An example applicable to the American people, and further said:

My duty to warn against undue reduction in our defensive armament is as sacred a trust as any man can hold. If the people had wanted this navy so far below the standard agreed upon in the treaty, they should have said so long ago. There would then have been no need for the conference, and we would have been better off without one. What would the people and Congress have said, if the conference had proposed, by treaty, to reduce the number of men in the American Navy to approximately two-thirds of the number in the British Navy and less than the number in the Navy of Japan?

President Harding and Secretary of State Hughes were found in accord with Secretary Denby in this protest against the original House proposal. Opposition appeared, also, in almost every part of the country, and the danger of having the personnel reduced to 67,000 was averted.

It has long been a well-established fact that a navy and a merchant marine must go hand in hand. The adoption of an American naval policy which would lead to disintegration and impotency could have no other effect than to discourage, if not defeat, the efforts which are now being put forth to finish for the nation, out of the huge building program which was engaged in during the World War, a great American merchant marine. That is another point which may very well command attention and study.

A merchant fleet without a navy to protect it, said one expert, is built on sand. At the first breath of war in the world, its normal, profitable operations may be vitally interfered with at the whim of the belligerents. In peace, if it is successful and wins trade from its competitors, it is bound to be discriminated against. People, in spite of the evolution of civilization, will not endure losing money without taking all possible steps to prevent it.

The argument is made, also, that this country has embarked on a new era and is becoming more and more industrialized. In the future it will become increasingly necessary to manufacture more goods than can be absorbed in home markets. Outlets abroad must be developed for these surplus manufactures and it may be necessary to import considerable quantities of raw materials and foods. To control exports and imports to the best advantage under such circumstances, an American merchant marine is highly desirable, if not essential. History has taught, again and again, that no nation has been able to found a great commercial sea power that will endure, unless its merchant ships

are supported by an adequate and efficient navy.

This point has been strongly emphasized by those who are seeking the support of the industrial interests for the adoption of legislation at this time which will make possible an efficient navy. A few of the fundamental reasons having a bearing on commerce and trade have been summed up as follows:

1. To maintain and secure our position in the world as a sovereign power.

2. To insure that no part of our territory or population is imperilled by any act of aggression by any other nation or nations.

3. To support and secure our policy as the Monroe Doctrine.

4. To support our pledged policies toward China and Russia.

5. To keep open the lines of communication for the prosecution of our commerce throughout the world.

6. To enable us to maintain and secure our policies and the rights of our citizens in any country where they may be jeopardized.

Still another argument made is that history teaches us that commercial bases and naval bases are always established in the same localities. The present organization of the British empire, an expert has pointed out, affords many examples. An example applicable to the United States is found in Manila, considered the best located port for the distribution of trade in the Orient. If, in the future, we build up a great, legitimate trade with China, the possession of a base at Manila would prove of inestimable value to the furtherance of such trade. An expert wrote:

Most people think of our navy purely as a means of national defense. They picture it repelling the invader from our shores with shot, shell, torpedoes and mines. This picture is correct, so far as it goes. National defense is a navy's first and most important function. The navy, however, is rarely called on to defend the country more than a few months in each century. The navy has another and more important function, which is valuable to the people every day of the year. By its inherent potentiality it confers prestige and inspires respect. It insures justice and fair treatment to those of our citizens who undertake trading ventures abroad. It enables this country peacefully to perform its legitimate business with the rest of the world, without recourse to force of arms to preserve its just rights.

THE great fear that came upon advocates of an efficient navy, it might be said, was that, in the natural search for economy attendant upon the conclusion of the World War, the American Navy would be scrapped beyond repair. It is pointed out with a good deal of vehemence that a navy cannot be built, or its personnel trained, overnight.

In the navy men must be carefully trained, if they are to obtain a degree

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The Prevention of Business Depression

By C. C. Arbuthnot

HARD TIMES have disheartened the human race since the dawn of history. The course of economic well-being has never run smooth. At irregular periods, general conditions have turned against man. His hardest work, most careful thought and bravest spirit have no more than pulled him through these difficulties. These economic plagues are second only to the deadly pestilence. Frequently the latter has followed close upon the former in countries like India and China.

The causes of these economic disasters vary with the character of the basic industries and business of the people concerned. Explanations of their frequent return vary from a failure of harvests, beyond human control, to psychological conditions involving a weakness in the human spirit. Between no crops and no courage as reasons for economic collapse, one may find a combination of influences that help to make clear the reasons for the recurring evil. If these basic facts were widely known and men persuaded to act upon this knowledge, the next step of prevention would be less hard to take.

The economic troubles of man in the hunting stage of human progress may be passed over for those commonly faced when agriculture was the chief employment. No better example of this type of hard times can be found than that of the seven years of plenty and the seven years of famine in the land of Egypt in the days of Pharaoh and Joseph. In the dream, interpreted by Joseph, abundant harvests for seven years were predicted. These were to be followed by seven lean years when the land would utterly fail to respond to man's labor. There was nothing "psychological" about this type of calamity. It was due to external conditions, not of man's thinking, but of nature's inconstancy. Egypt's experience of short harvests has been repeated throughout the world in agricultural regions. Advanced countries that enjoy good transportation have been freed from the worst effects of this kind of misfortune because nature's failures are usually local and can be offset to a degree by importing the surplus of other parts of the earth. In China, however, the current year has seen wheat selling far above \$2 a bushel in one part and as low as 10 cents in another. Effective carriage has not been developed there.

The story from Genesis has in it the key to sound policy. In the years of great plenty Joseph stored the surplus grain to offset the scarcity of the seasons in which, according to prediction, crops would fail. He has been charged with monopolistic practices, of "forestalling, regrating and engrossing." As a matter of fact, he first proclaimed and practiced the sound economic policy in regard to recurring good and bad times: in time of prosperity prepare for depression. The success of this statesman-like program need not be obscured by the hard bargains with which he compelled economy among the Egyptians in the times of scarcity. They probably cartooned his corn-cribs in the years of plenty. Perhaps they said he was doing all this for profit and not for service.

In contrast with the prosperity and depression of agricultural countries based upon physical facts, one may turn to the booms and collapses that originate in men's minds. Land speculation is a well-known case. Imagination becomes active in regard to the probable increase in land values. In new countries, or even in newer sections of established cities, hopes and expectations run faster and faster regarding the local development. Purchasers of land offer higher prices because in turn they expect to sell for still higher sums. The vigor of this excessive optimism warms into a

flame that fires the thoughts of whole communities and attracts strangers itching with the desire to participate in these gains. The flame fed by oncoming buyers becomes a raging fire. Whatever original favorable prospect existed is forgotten in the flaring hopes of the boom. Time, however, allows some of the fuel to burn out. A sober second thought begins to have a chance. It is realized that prices have been lifted far beyond what earnings of the property will justify within a reasonable period. The rapid rise in values is halted, a fall begins and often continues to a disheartening, low level. Hopes turn to ashes. Of such a situation some one has commented to the effect that the saddest sound in nature is the dying echo of a departing boom. Hard times have arrived.

These two types of prosperity and depression represent the extremes in the causes of good and bad times. One is independent of man, due to nature's changeableness, beyond his control in its origin. The other is the result of his own activity, the creation of his own mind, to which he eventually falls victim. The type of prosperity and depression that afflicts the advanced countries today is different from these two simple sorts. Our troubles are centred in the fields of industry, transportation, commerce, and banking, rather than in farming or land speculation. In these enterprises we are plagued with expansions and contractions. The causes are in part beyond our immediate control and in part subject to our will. Unless we are enslaved to our imaginations and the victims of immediate desire, we can exert ourselves in the field where we have a degree of choice and offset to a great extent the consequences of fluctuations we cannot entirely check. Just as Joseph did not let the Egyptians run riot in the years of great plenty but made every effort to get ready for famine, so we can substitute sober thought for irresponsible excesses in prosperity and, as a result, avoid the extreme hardships of depressions.

THE recurrence of good and bad times is now a recognized fact by most careful observers of economic conditions. The term "business cycles" is accepted as descriptive of the swing from prosperity to depression and back again. One well-known writer and speaker on business topics, on the other hand, has combated this idea, declaring that there is no more reason to expect business contraction to follow expansion than to look for disease to succeed a condition of health. "Because a man is well is no reason for expecting him to become sick," he declares. His error lies in assuming that "prosperity" is a condition of health. Prosperity is a condition of overstimulation, not of sound business. The declaration truly should run: "If a man is intoxicated the night before, he will be unhappy the morning after." Prosperity and depression both are excesses. There is no normal condition of steady uniformity. The usual tendency of economic enterprise is to move from one extreme to the other.

If an imaginary condition of steady business progress were represented by a horizontal line, a curved line rising above and falling below this horizontal line would suggest the actual trend of industry and commerce. One student of the problem thinks the area of prosperity (the spaces included between the curved line and the horizontal, above the latter) are equal to the areas of depression (the spaces included between the curved line and the horizontal line, below the latter). Another alleges the modern business world is in a state of depression interrupted by occasional bursts of prosperity. Another shows that the balance is in

favor of prosperity as compared with the duration of depression. Whatever conclusion is come to on this point is not as important as the recognition of the experience that both prosperity and depression are temporary conditions. Neither is "normal" in the sense of "stable and continuous." Neither will last.

THERE is something in the fact that we never talk of business cycles in periods of prosperity. The buoyancy in the air keeps our minds off the possibility of a decline. This sunny outlook has abundant advantages that need no emphasis. The unhappy effect of such an attitude appears when bad times come. Not until we are plunged into depression do we think of remedial measures. Then a good many frantic gestures toward making work for idle men are mixed with exhortations "to do something." There is a demand for a national conference. The conference in turns calls upon the local authorities to do something. The time "to do something" is in the period of prosperity, not in the time of depression. The beginning of wisdom in this matter lies in the knowledge that "prosperity" is a period of economic overstimulation, not of sober strength.

The prosperity out of which we fell into the present depression was the product of the most powerful stimulant ever given to business. War-bred demand for commodities is not to be denied in its insistence on quantity and speed of production. Higher prices are the means of offering the higher percentage of profit required to change equipment from the creation of goods useful in peace to materials serviceable in war. Huge gains are held out to the industries directly able to furnish armies and navies with supplies and munitions. The existing productive facilities are employed in the fullest measure. New buildings and machinery are constructed for the expansion of output. Everything possible is done to speed up the economic life of the country that must put in the hands of its soldiers and sailors all but unlimited means of fighting. There is nothing imaginary about this stimulant to business enterprise. War profits excite economic activity to the highest pitch. Feverish enterprise multiplies the capital invested and the labor employed in essential industries. Productive activity strains toward an upper level of dizzy height. War profits create war booms.

Next to war profits as a source of stimulation to prosperity comes, perhaps, the hope of gains through the exploitation of natural resources. The United States has suffered from this cause many times, notably the boom and depression in the '30s and in the '70s of the nineteenth century. Canada was in a depression following a great period of prosperity due to opening up further her West, just before the great war.

In such attempts at exploitation of new territories an enormous demand for railway construction and equipment arises. Great building projects are launched. Armies of wage-earners are employed. Materials, food and clothing are required in unusual volume. The development is on a large scale that anticipates future growth. The whole country feels the effect of these buoyant efforts to gain profits by making the gifts of nature available to the world. Headlong plunges into the riches of a continent have led to exceptional business activity throughout the nation.

When a business like the electrical industries or the automobile and related manufactures promises alluring gains an era of investment in productive equipment and building is begun. In the eagerness to gain the profits of these

promising ventures capital is rapidly employed in creating the machinery and structures required. This fresh demand for material and labor lifts prices and wages. The community feels the quickening thrill that comes from anticipated exceptional profits. It passes through the whole structure of business, intoxicating the leaders and followers in a wide variety of undertakings.

Because these stimulating influences appear at more or less irregular intervals business activity is not steady in its rate of progress. At these times a great increase in briskness occurs. The hope of exceptional profits is the quickener of business expansion at such periods. War demand for commodities, the exploitation of natural resources, or the development of new industries are the chief bases upon which the expectations of unusual gains are built. As causes of prosperity in an economic stage resting on business enterprise they correspond to the bounty of abundant harvests in an agricultural era. They are real in their character, not mere creatures of imagination. They are likely to recur indefinitely in the future, so far as can be seen. As long as nations cannot compose their differences peaceably, as long as there are any considerable areas of natural resources undeveloped, as long as inventive genius is likely to open new industries, so long may we expect the recurrence of these periods of stimulated business activity which we call "prosperity."

THE speed and extent to which business responds to any of these quickening influences is due to the development of credit and banking. Captains of enterprise quickly see their chance for gain. They employ all their own capital and borrow all they can from the accumulated savings of others. In addition to these sources of purchasing power needed to extend their activities they, directly or indirectly, intentionally or unintentionally, divert to their projects a large volume of credit created by commercial banks. This latter type of credit is of great service to the community in promoting the purchase and sale of marketable commodities. When it is extended into the field of speculation and investment in the form of continuously renewed short-time notes it becomes a peril. The ease and rapidity with which such credit can be expanded and the possibility that it may be cut short when most difficult to pay off makes it both tempting and treacherous.

The structure of inflated business that we call "prosperity" thus rests upon a great extension of credit. All of its parts are interrelated as debtor and creditor. Most of these obligations can be met if the extended business yields the expected profits at the right time. If the ventures return less than anticipated, or do not produce the desired results within the time limits set by the credit obligations, bankruptcy in many cases will follow. The interrelation of the various concerns makes the shock of failure pass through the whole group, even wrecking many remote from the field where the disaster began.

In addition to the volume of business directly due to the war demand, or the demand arising out of the exploitation of natural resources, or from investment in new industries, there is created a large amount of economic activity as a result of the contagious buoyancy that takes possession of men in "boom" times. They talk, think and act in large numbers and on a lavish, even rash, scale.

Personal extravagance becomes marked. Public officials get inflated ideas and initiate schemes for expensive public improvements. The voters readily approve liberal bond issues to furnish the funds. Manufacturers make extensions beyond the immediate demands of their businesses. Railways expand ter-

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APR

England's Come-back in International Finance

By John Oakwood

ENGLAND has begun a heroic fight to regain an undisputed position of leadership in the field of international finance. She has already made notable progress in improving her position as a great world financial centre, particularly in respect to international loans. Her bankers have clearly recognized that Great Britain would have to do battle with America for financial supremacy. They have, on the one hand, advocated a reduction of the bank rate, not only because they believed their domestic money market conditions warranted it, but also as a signal to the world that London was again an advantageous market in which to borrow funds. On the other hand, they have vigorously repelled all suggestions for the revaluation of the pound on the basis of a lower gold content, not only because they believed economic conditions would ultimately restore the value of sterling, but also because lower revaluation would be a confession of financial weakness to the world and would discredit England's position as an international banker.

Their faith in the restoration of the value of sterling has been fully justified. Not only has London exchange improved in a spectacular way in New York, but it also has been materially bettered on a world basis. Table I shows changes in the position of the pound in various leading centres in a year, as computed by *The Statist*.

It will be noted from this table that in those cases where the pound was below par its position has generally improved, or else suffered but moderate further impairment. On the other hand, in the instances of the more important countries in which sterling held an over-favorable position, such as France and Italy, serving to inhibit full trade intercourse of those countries with England, there have been important movements of sterling down toward par. In other words, it is becoming easier for England both to buy and to sell in the

TABLE II.

	1920.	1921.	1922.
January	98.5	122.4	132.6
February	94.9	120.9	132.9
March	102.9	123.0	134.6
April	109.7	120.0	...
May	107.5	119.1	...
June	106.3	117.8	...
July	100.2	112.9	...
August	100.1	113.0	...
September	100.2	114.6	...
October	108.7	121.7	...
November	111.2	128.1	...
December	114.5	127.3	...

world markets on account of the tendency of conditions to level the exchange barriers to international trade centring in London.

The aggregate result of the changed position of sterling in twenty-eight countries has been a strengthening of the foreign exchange value of sterling in the world as a whole, due to the improvement of the pound in markets where sterling was below par, rather than further enhanced value in such countries where sterling was far above par. The chief exception to this latter statement was Germany, but German trade at present is of relatively minor weight in England's total international commerce. The *Statist's* weighted index number for the foreign exchange value of sterling back through February, 1920,

TABLE I.

	Per Cent. of Par. March, 1921.	March, 1922.
United States	80.3	89.9
France	219.6	191.9
Netherlands	93.8	95.4
Argentina	99.4	107.2
Canada	91.5	92.7
Germany	1195.0	5907.0
Belgium	209.9	205.8
Sweden	94.7	92.1
China	88.3	84.6
Spain	111.2	111.3
Japan	83.0	94.5
Italy	410.1	339.0
Denmark	124.7	114.1
Norway	132.9	136.5
Brazil	166.3	207.2
Switzerland	91.2	89.2

when it was at its low ebb, is shown in Table 2; this is computed on the basis of twenty-eight countries.

ENGLISHMEN look with satisfaction on the fact that London, for the time being at least, has taken the leadership away from New York in respect to the bank rate. Instead of waiting for the New York Federal Reserve Bank to lower its rate, as it had for some time past, the Bank of England recently took the initiative and lowered its minimum discount rate to 4 per cent., putting it one-half of 1 per cent. below the New York rate, and making it, with the exception of the Swiss rate, which is 3½ per cent., the lowest bank rate in the world. The low rate in Switzerland is due to the excessive gold supply. The English rate stands as a signal to the world that London is again able and willing to grant the world accommodation on reasonable terms.

The position of the English rate in respect to other more important rates is shown in Table III.

London's improved international lending position is also manifested by the increase in floatations of external securities that have but just recently become notably manifest in the English market. Before the war the yearly average of Colonial capital issues in London was about \$360,000,000; foreign issues averaged \$440,000,000. Since the war the emissions were as follows:

	Colonial.	Foreign.
1919.	\$127,500,000	\$130,000,000
1920.	217,500,000	120,000,000
1921.	457,000,000	105,500,000

The monthly record for 1921 and 1922, revealing the recent upward tendencies in England's activities as an international banker, is shown in Table IV.

A seasonal comparison of total financial operations in the British market during the first quarter of 1922 is presented in Table V., which shows the destination of new issues.

The activity of external financing operations in London during the first quarter of 1922 is shown by the fact that in this period there were four English Colonial Government loans, that is, one by South Australia, being 6 per cent. stock issued at 96; one by the Government of Victoria, which issued 5½ per cent. stock of 99, and two operations by the Commonwealth of Australia, one being 6 per cent. stock at 97 and the other 5 per cent. at 96. Foreign Government borrowers at London were Chile and Siam, while a loan by the Department of the Seine was also floated there. Foreign railways are again active in the English market; four French companies raised over \$65,000,000 during

the first quarter of this year; the Buenos Aires Western Railway borrowed \$6,000,000, and Dorado Extension Railway, \$1,187,500. As a result of these operations a considerably larger volume of capital was exported in the first quarter of this year than in either the last corresponding prewar period or during the first quarter in 1920 and 1921.

THE British point of view in respect to competition with America in international finance was clearly expressed recently in an address by Frederick Crawford Goodenough, Chairman of Barclays Bank, Limited. Mr. Goodenough said, speaking of England's cheaper money policy:

"Another benefit which has accrued through this change of policy is found

TABLE III.

	Rate. P. C.	Date Effective.
London	4	Apr., 1922
Switzerland	3½	Mar., 1922
New York	4	Nov., 1921
Amsterdam	4½	July, 1915
Athens	4½	May, 1920
Berlin	5	Dec., 1914
Brussels	5	May, 1921
Paris	5½	July, 1921
Copenhagen	5½	Nov., 1921
Prague	5½	Aug., 1921
Stockholm	5½	Oct., 1921
Christiania	6	Jan., 1922
Madrid	6	Nov., 1920
Petrograd	6	July, 1914
Rome	6	May, 1920
Vienna	6	Apr., 1921
Lisbon	7	Sep., 1920
Tokio	8	Nov., 1919

in the fact that lower rates and easier conditions in the money market have afforded opportunities for several of the dominions and colonies, and also for foreign Governments, to come to the London market for permanent loans. The proceeds are applied either toward the repayment of floating indebtedness or for development purposes, and this should in due course give some aid to our industries.

"There seems to be a growing appreciation of the fact that debts due to this country for money lent abroad for productive purpose form the backbone not only of our financial but also of our industrial position. I have often said that, because we cannot ourselves produce all we need for the maintenance of our population, we must turn to profitable use all the credit we can command, employing it, in the first place, in the preparation and development of those markets which will take from us our manufactured goods.

"It is only eighteen months ago that even first-class Governments were, for all practical purposes, shut out of the London money market. I have one particular instance in mind, and the fact that the loan in question has since been floated with success—the fact that what a few months earlier was considered to be inexpedient or impossible proved to have been both expedient and possible—serves to illustrate the important change of policy which has taken place, in responsible quarters, upon those questions of inflation and deflation of which so much has been heard. It is now recognized that, if we are to preserve our industrial and financial position, this country can, and must, play its part in financing the needs of other countries, even in the matter of large loans.

"With keen competition from America, we cannot afford to neglect any

safe opportunities which may present themselves for loaning money to our foreign customers, nor can we ignore the advantages, in pursuing that policy, which accrue through a cheap and plentiful supply of credit. London held its position in the past as a financial centre through relatively cheap rates of discount and other financial facilities. The granting of loans resulted in the receipt of orders and, with cheaper conditions for manufacture, secured for us our place in the markets of the world. Unless we can maintain those conditions of relative cheapness it is difficult to see how we are to regain, and retain, that position upon which the whole future of the country depends.

"A relatively cheap money market will also tend to restore financial cohesion within the British Empire, which cohesion has been gravely threatened through the dear money policy and through the disturbance to our own currency system. Financial cohesion within the empire is of great importance both for its development and also for the welfare of our own industrial position. Financial cohesion is also essential for the preservation of the individuality of our race and for the principles which guide it.

"Now that a policy of cheaper money has been accepted, there seems no real reason why rates in the London market should, as a matter of policy, be kept higher than rates prevailing in New York, and we may gradually see the way toward greater independence and to a return, at all events from time to time, to the old condition when the London rates were, as a rule, fractionally lower than New York rates. There will probably be alternate phases of cheap money and dear money in this country, according as our supplies of loanable capital are encroached upon to an extent which would cause rates to harden on this side. When that happens, America, with her larger basis of loanable capital, will be better able to meet the demands pending the return of the London money market once more to easier conditions. It seems clear, however, that we should make use of our opportunities as and when they

TABLE IV.

	Colonial Issues.	Foreign Issues.
1921.		
Jan.	\$1,800,000	\$30,000,000
Feb.	25,250,000	250,000
Mar.	16,500,000	27,900,000
Apr.	47,850,000	13,500,000
May	20,950,000	21,800,000
June	84,450,000	6,550,000
July	5,300,000	700,000
Aug.	4,250,000	...
Sep.	32,250,000	2,250,000
Oct.	73,800,000	1,250,000
Nov.	69,350,000	250,000
Dec.	75,250,000	650,000
1922.		
Jan.	38,650,000	34,100,000
Feb.	27,500,000	58,200,000
Mar.	25,500,000	54,650,000

occur, notwithstanding which America should recognize that such a policy would ultimately benefit both countries by bringing about a maximum development of international trade. By developing world markets through a courageous financial policy, we might, for the time being, appear to be acting adversely to America. In point of fact, we should be acting for the good of both countries, for, by the gradual relief which would be given to the pressure on the sterling-dollar exchange through the development of sources of supply in other directions, together with the active competi-

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TABLE V.

	1912.	1913.	1920.	1921	1922.
United Kingdom	\$60,700,000	\$37,700,000	\$595,600,000	\$199,500,000	\$1,201,000,000
English Possessions	45,000,000	109,700,000	64,900,000	48,800,000	94,200,000
Foreign Nations	134,000,000	104,000,000	14,900,000	58,000,000	135,700,000
Total	\$239,700,000	\$251,400,000	\$675,400,000	\$296,300,000	\$1,430,900,000

The Value of Railroad Stock

By Dr. R. Estcourt



PROMINENT financial writer says he is regularly and persistently asked whether or not railroad stocks will come back. Will the Government take the railroads? How much water is

there in railroad securities? Would a stockholder do better to sell now or wait awhile? With more than three-quarters of a million holders of railroad securities and large numbers of investors anxiously watching the railroad market, it would be strange if these questions were not voiced. Brought down to a common denominator the questions all resolve themselves into the last one as to whether a stockholder would do better to sell now or wait awhile. However much the questioners talk around the subject academically, at bottom this is the question he desires answered. The present holders are considering whether by selling now and reinvesting in some other securities they could improve their income, either by increasing its amount or avoiding existing anxiety. The potential holders, those with money in their banks, are wondering whether, at present prices, railroad stocks are not an excellent investment, or at least whether, at present prices, there may not be an opportunity for a quick turn of profit. Then the tempter suggests selling short, and they ask, just as if they were long-time holders, whether it would be wiser to sell.

The railroad market is such a vast domain that there are few who have not, at some time or other, had some financial interest in it. The successful speculator in other markets, when he feels that he has made all he can for the time being and does not desire to retire from operating, usually takes a turn at rails, if only to pass the time. Gradually he comes to study the subject and to take more and more interest as the whole vista of the position opens up before him. The first impression is that nothing short of a miracle can keep prices where they are, having regard to the massed statistics of "highest" and "lowest." The investigation is so convincing that he chides himself for hesitating and forthwith buys a few selections and holds for a short time. Finding that no important movement occurs he considers the wisdom of a change back into something to which he has given greater attention in previous times. The movement in his railroad purchases has been so small that he is either out of pocket or his profits will only just cover brokerage. The result is that he either redoubles his investigations of the puzzle or turns away in disgust, cuts the loss.

The true answer will be found in the realization that conditions have changed. In one sense the change has been brought about by human agency, but, on the whole, what has happened has been altogether beyond human control. It is part of a relentless evolution. America's term of isolation has come to an end. It might still be possible to resume that position to some extent by scrapping the merchant marine, putting up an unclimbable tariff-barrier and cutting off all foreign trade except in a few articles of luxury that at present cannot be produced within our borders. Under such circumstances the old happy days might return, days when a high standard of living was easily maintained and what went on in the rest of the world troubled us not. Those inclined to this course have numbers that are by no means negligible. A canvass of the citizens of the Republic might show a majority in favor of such a course, but the minority, thinking otherwise, would include most of the influential and wealthy people, and what actually happens is always due far more to influence than to numbers. This influential party believes that we have entered into world-trade for good and

that, henceforth, we cannot turn back without reversing the machinery and producing a strain on the national vehicle that would damage it excessively. This influential minority is likely to have its way after the manner of a woman who gets what she wants by making her husband believe that he rules and that the decision is his, which is what "government by the people" comes to when analyzed, not only in this country but anywhere. One, therefore, saves time by not counting heads but by taking for granted that the course determined by the influential party will be the one selected.

The direction in which we are now heading will not be radically changed. It will undoubtedly lead to some goal that no one can see at present, for the direction of all progress is a resultant of forces, and many of the forces that will come most powerfully into play may not yet be recognized as worth considering. The end always comes about in ways not distinctly foreseen by any one. That is the bane of all legislation. In all time no law ever enacted has produced the result it aimed at. It may have affected the general direction of things, but, at best, it constituted only one of the operating forces that determined the event, the other forces being beyond human ken. Nevertheless, the present issue is between a return to isolation and a continuance in the path of world-empire, wherever that may lead us. As far as human eye can see, the latter course is determined, almost as irrevocably as anything can be in this world of surprises. The goal we shall reach, both in the near future and ultimately, will undoubtedly be different from what any one can anticipate; it may be worse or better, according to how we regard those terms in their application to human affairs. Therefore, in considering such matters as the future of our railroads we must assume that the present direction will generally be continued.

IT may be true that, as population grows and more goods made, transported and consumed, the railroad business will grow. But, in the first place, population is quite likely not to grow as in the past and, in the second place, its distribution may be recast in such a way as to make existing transportation facilities unsuitable to its needs. It is well established that most of the past growth accrued from immigration, either directly or through the crossing of the old stock with the new. The older the stock the less the increase, until the oldest stocks, in proportion to their purity, tend to disappear. The immediate effect of the deposit here of ill-nourished denizens of foreign countries is rapid multiplication. In the second generation they also multiply, but less rapidly, and so on until the births fail to compensate for the deaths, in accordance with the results everywhere with a high standard of living in a settled community. With a stationary population the other suggested conditions of railroad growth go to the wall. The growth of the white population of the British empire is due to the existence of free land within its domain. The same factor operated in this country up to a recent date. In Germany the increase resulted from improved methods in agriculture which, up to a certain point, is equivalent to an extension of area. Organized labor in this country is coming to believe that it will share the fate of the unemployed citizens of ancient Rome if immigration is unrestricted and, although organized labor has little influence on the general trend of affairs, in that particular direction it has unusual influence, an influence that is allowed to it in the nature of a safety-valve for its energies, lest it

should become too suddenly aware of its general impotence in other directions.

Thus we find ourselves with two main factors; a retention to some degree of the American standard of living, which is above that of the working classes of the rest of the world, simultaneously with an abandonment of the isolation in which that standard was attained. The result is to place the machinery for the transportation of our products in an altogether exceptional position, a position requiring exceptional remedies. Precedents applicable to the whole case do not exist. All that we can find to aid us is the experience of other countries in details, and we must work up these experiences in details to aid us in forming a complete scheme that may be different from any that has hitherto existed.

IN the first place we must recognize that in all contrivances there is a limit to the efficiency that can be attained in any particular direction. A railroad magnate whose name is still in high repute in the West, devoted his life to increasing freight loads and the length of freight trains. Up to a certain point his ideas proved to be right. Labor costs were saved by the reduction in the number of crews. So long as full cars could be run the method was profitable. On railroads connecting big centres separated by wide stretches of unoccupied territory, the principal business was in the conveyance of capacity loads from one centre to another. In the process heavier and heavier locomotives became necessary to draw increasing loads. Such monstrosities as the compound Mallet came into being and its builders were quite prepared to fill orders for six instead of two locomotives connected with a single control and weighing a thousand tons. Meanwhile the civil engineers pointed out that the limit of endurance had been reached on the permanent way as it existed. Whole stretches of broken ties and crushed rails appeared, couplings gave way on steep grades and there were heavy losses in paying for damaged freight, to say nothing of accidents in other directions. Heavier rails were provided and still heavier rolling stock was put upon them, until the absurdity of the position became manifest. The limit of efficiency had been passed.

While this process was being tried out, intermediate centres had sprung up requiring delivery of only portions of carloads and the existing cars could not be loaded to capacity. The system became ineffectual. The vision of its promoter proved to have been very limited. The common stock of his principal railroad has become valueless, so that only the preferred issues figure on the market. The financial results would have been far worse had not the large land grants suddenly become valuable through an accident of forest-reservation legislation which made it possible to effect exchanges that made 10-cent land scrip into \$10 land scrip. Bankruptcy was avoided by a real estate transaction having no economic connection with railroading and the fortunate descendants of the promoter enjoy the resulting wealth on the reputation that it accrued through ability in railroad direction. An unfortunate consequence is that the persistence of that legend causes the ill-devised scheme to hold a place in the affections of so large a number of people as to constitute an obstruction to the drastic improvement that is so essential. To a large extent the New York Central Railroad has circumvented this obstruction by contriving an ingenious framework on a base superimposed on the ordinary running gear of a freight car. To this framework several iron containers are secured in such a manner as to permit of being almost immediately detached and in a

few minutes lifted to the adjacent yard, enabling the train to continue its journey without hindrance. This system certainly obviates the difficulties so far as individual consignees are concerned. While, however, economy of space is attained, the problem of weight is not diminished, for the full cars weigh more than a single car loaded to capacity, and the last container together with the framework will probably weigh as much as a whole ordinary car partially loaded with an equal amount of freight. On a favorably situated double-track line much may be accomplished by this means, and the device is worthy of high commendation for its ingenuity and as an effort to meet the difficulties of the situation pending the development of larger remedies.

An enormous amount of double tracking is necessary. Much of its advantages can be obtained by dealing in the first place with long sections situated in areas that are progressing rapidly. To economize in material, lighter rails might perhaps be used, but that would necessitate the lightening of the load per wheel, and increased speed would demand a strength equivalent to what was saved by diminished load. The use of smaller cars and swifter trains would facilitate reduction in the strength of couplings and of the whole tractive apparatus, with a corresponding further reduction in weight, but it would necessitate finer work on the tracks. It would, of course, be just as necessary to avoid proceeding too far in this direction as to halt the procedure in the direction of added weight that has already gone too far in the other direction. The determination of the point of maximum efficiency per ton of material used and per ton of freight carried is a matter that appertains to the domain of the engineer and statistician, and, in this country, there is no lack of the required talent. The financial end is what concerns the public. Every day makes clear the need for a revision of railway methods that proved effective in past days, but which have been outgrown by changed conditions.

THE necessary revision requires to be made in the interest of the country, but that involves expenditure of an amount beyond the capabilities of the existing roads taken together. Isolated undertakings near the coasts and waterways and in strategic positions as regards business might compass the matter so far as they are concerned by neglecting the general issue, but the time has gone by when transportation can be regarded as a local affair. It has become national through the adopted policy of entering the world's market. It is an immediate consequence of that step. Henceforward all transportation involving franchises can be properly considered only from a national point of view. The place of the airplane, the automobile and such other auxiliary means of transportation as may come into use, not involving franchises, will be automatically determined by competition and by the extension and control of the great franchised arteries.

Quite surely it daily becomes more obvious that the financing of the revision of the system as a whole cannot be made immediately profitable, and it becomes equally obvious that it is only a question of time when some sort of national control will have to be introduced. It is quite possible to obtain the advantages of such control apart from political interference in the details.

In the process of attaining a new level of prosperity, the more favorably placed lines, such as the Burlington, should not be scaled down to the level of others less fortunate, yet, at the same time, there should be taken into account the inevitable deterioration of their advantage in the near future, should the existing system be continued too long. Their intermediate amalgamation with less prosperous under-

takings might operate as much to their disadvantage as the application of a similar process to such an erstwhile prosperous undertaking as the New York, New Haven & Hartford. Considerations of this sort should be taken into account as a set-off to overvaluation. The Transportation act of 1920 aimed at effecting a financial arrangement that would operate to some degree in the direction indicated while avoiding or deferring the need for national control. The supervision of commissions has been demonstrated to be ineffectual, by producing endless absurdities, than which none are more imminent than fixing of what should obviously be maximum rates as minimum rates, a process contrary to the whole history of law. The limitation of extortion as a condition of the holding of a franchise is one thing and the placing of competing undertakings in a straitjacket is quite another. In other countries maximum rates are fixed to accord with national needs, and there is no interference with actual working below such maxima, prevention of undue cutting being brought about by private agreement among the several administrations, and always arranged with a view to increasing business to the utmost limit consistent with a working profit. Experience has proved that there is practically no limit to the increase of business that accrues from reduction of charges, except the minimum rate that can profitably be granted with due regard to replacements, the need for which will naturally be accelerated by increased wear and tear.

For some years to come, perhaps several decades, the railroads of this country will be hindered in their proper development by limitations that have come about as a consequence of new world conditions. This position existed in older countries when railroads first came into use, and, as a consequence, the railroads of those countries were constructed with due regard to those conditions. This country was exceptionally placed, and naturally proceeded on different lines with eminent success up to a certain point, which apparently has now been passed. In a way it is unfortunate that this country should have been compelled to pass through two stages instead of one, but that necessity has been offset by other advantages. Had it been possible to forecast events the transition might have been made easier by adequate reserve funds provided out of past profits that have been inadvertently prematurely capitalized into bonds. Other countries whose development was contemporaneous with ours will have to endure a similar process, while others of later develop-

ment will profit by an experience gained before they were too far committed to an intermediate method of development. This position has been repeatedly illustrated in cities that were without street railroads of any sort and were able at once to electrify their undertakings while those that had been in advance had to scrap their horse or cable-drawn cars and reconstruct the whole system. Today in China it is being seriously considered whether airplane conveyance will not accomplish all that is needed for passengers and light freight, while water-transit continues to suffice for other needs, thus rendering steam railroads unnecessary, notwithstanding the presence of abundant coal. In any case it is likely that hydroelectric power will be used from the outset should a railway system be constructed. In such phenomena we see an application of the Italian proverb that enjoins one to make haste slowly.

THREE is no practical question of confiscation of shareholders' property. The simple reason is that such an act would not pay because the ensuing dislocation would cost far more than the whole value of the roads. As an abstruse philosophical problem it may interest some people, but the economic side is concerned solely with the ultimate financial result. In this latter connection a concrete instance is worth recalling. Not many years ago there was a lengthy discussion of the purchase of a large privately owned enfranchised undertaking of another sort. The price asked was \$160,000,000. The matter was debated for several years, but with such assurance that the owners would eventually be bought out that the Stock Exchange valuation of the property increased steadily until the soundness of the investment attracted the controllers of life insurance funds. This new bull factor further raised the valuation until it aggregated \$250,000,000. When the purchase was finally agreed upon, the price was left to be determined by assessors, or arbitrators as they were called. The facts were all known, but, by that time, private individual shareholders only held \$613,000. There was consequently no real arbitration. The matter became a State affair, resolving itself into a question of financial policy as to whether the burden should be placed on the whole body of taxpayers or whether the position of the insurance offices should be jeopardized by a reduction corresponding with the inflation, for every one admitted that the valuation had been forced up unduly. The speculators who had been instrumental in pro-

curing the result were well from under. The handful of private shareholders were pure investors who had been in from the earliest days. Thus, solely from prudential motives and as a matter of public policy, the arbitrators stultified themselves by awarding the higher valuation, the amount of which was thereupon paid to the insurance offices who had all bought very near to that figure. As a public investment the undertaking was crippled from the outset, and has never paid its way since, owing to this inflation of value.

THE German method is worth considering, by which the State first acquires at agricultural value all land likely to be benefited by extensions of railroads, afterward proceeding with the construction of the roads. There is also the Australian method of making a loss for the benefit of inland areas badly situated for transportation and then assessing the economic rent thereby created, to provide for the extra capitalization involved in the extension or the advantage accruing from the reduction in freight. Both these systems suggest a method of recouping the inevitable loss that must accrue from treating our railroads nationally. If the railroads themselves had the power to tax these sources of revenue and also the power to operate as a single unit, they might accomplish the same result, but to permit them to do so would be placing them almost in the position of a co-ordinate Federal Government, something akin to what is involved in commission government of a city. It is doubtful if the country is ripe for this, although it might mean the transfer of much power from politics to business. Yet, even with that happy consummation, the result might easily be different from anything that could be foreseen and might prove too surprising.

In any case, in a transfer to national control, the same technicians and working staff could be continued and, for a long while, little difference might be observable. The real difference would be in ownership, but, in considering this, people fall into the error of imagining that the Government would have to make fresh issues. This would be the case on paper but in actual fact there would be no increase in indebtedness, as we understand that term in Government affairs. If one looks at a corporation balance-sheet one will observe foremost among the liabilities the capitalization of the undertaking. That is exactly where Government indebtedness appears, for, as a matter of fact, capitalization and debt are one and the same thing in a balance sheet. Yet people persist in thinking

that, somehow, Government debt and corporation capitalization are different. A member of Congress recently fell into this error, in a debate in Congress, in comparing the per capita indebtedness of a country owning its railroads with the per capita indebtedness of this country, and the comparison got by unchallenged. If the \$19,000,000,000, said to be the capital value of the railroads, were transferred to the national balance sheet there would not be the slightest difference in aggregate affairs. The people owe the money equally, whether it appears as capital or debt. It occupies precisely the same position in either account. The sole difference is in the method of assessment to provide for interest. Our richest man has repeatedly drawn attention to the fact that the amount of debt or capitalization, whichever one is pleased to call it, is immaterial. What is material is the balancing item of assets on the other side. A private undertaking boasts of its capitalization. A Government might equally well boast of its debt provided that in either case the assets brought the balance on the right side. Debt is truly debt only when its incurrence has procured no equivalent.

FROM the foregoing observations it may be deduced that, if no change takes place in railroad ownership, and the people are not prepared to submit to us (sider yeta chryd cmfwyakaoao taxation, then a steady deterioration in capital value may be expected, in the absence of such events as a wide-open immigration gate that would rapidly increase the population. The process may be slow, and in the interval many profits will be made by quick turns on intermediate rises due to boomlets, but any sustained boom toward raising values to their old level must end disastrously for the general welfare. If the public is prepared to subsidize the roads continuously some other result may ensue, but in that case the public will have additional debt unbalanced by assets equivalent to the increased valuation consequent on the subsidies. On the other hand, if it becomes obvious that the capital of the railroads will sooner or later be transferred to the national balance sheet, values will certainly rise, the extent of the rise being limited only by estimates of the ultimate valuation. That valuation should be less than the figures attained in the palmiest days of the past, but the Stock Exchange, the only true valuer, will undoubtedly place it higher than the present level. The vital interest of the public lies in seeing that the assets are sufficient to enable operation to be continued without loss.

The Week in Canada

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is the present active centre of the Dominion in respect to the construction of residential buildings.

It is announced officially in the House of Commons that the Government will continue construction work on the new Welland Canal. Work on the canal was started before the war, and although there have been spells of inactivity since then the amount expended up to the end of last March was \$30,588,026. As 70 per cent. of the work still remains to be done, it is quite evident that the original estimate of \$50,000,000 will be exceeded greatly before the canal is ready for traffic, which, according to the Government statement, is likely to be in 1927 "if ample funds are available for the purpose."

A cable to the Minister of Trade and Commerce announces that the Legislature of Jamaica has ratified the preferential trade agreement drafted at a conference in Ottawa in June, 1920, at which all the British West Indies colonies and British Guiana were represented. Bermuda refused ratification some time ago, but with this exception, all the colonies party to the agreement have concurred. The preference, as a rule, is about 25 per cent. of the regular duty

obtaining on imports from other countries. Jamaica was not a party to the preferential agreement of 1913, which preceded that drafted in 1920, its refusal to become one being understood to have been on the ground of fear of offending the United States, its best customer. Canada's trade with the British West Indies has more than doubled since the original preferential agreement of 1913

went into force, and now, with Jamaica a party to the arrangement of 1920, together with the improved steamship facilities provided, it is anticipated the improvement will become much more marked in the next few years.

A return submitted in the House of Commons shows that in 1921 the revenue of the Federal Government from income and business profit taxes amounted, in

the aggregate, to \$87,223,207, of which \$46,381,806 was credited to the income tax, and \$40,841,401 to the business profit tax. Two years ago the total was \$42,313,480, the former amounting to \$9,343,419, and the latter to \$32,970,480. Ontario contributed \$20,013,796 to the total, as compared with \$4,459,939 in 1919, and Quebec, \$15,657,974 as against \$2,543,896.

An effort is being made, through the Department of Trade and Commerce, to stimulate the direct sale of Canadian sugar to merchants in Great Britain. In the eleven months ending February last 94,123,500 pounds of Canadian sugar, valued at \$7,784,230, were exported to Great Britain as compared with 1,124,142 pounds valued at \$247,161 the corresponding period of the previous year. Most of this sugar has been sold through jobbers in New York. Brokers in England who have been consulted in the matter suggest that the Canadian refineries should "break away from this American dependence and strike out on an original plan" by selling directly through British brokers. It is claimed that by this means the refiners could get better prices and save middlemen's profits.

Maintaining Our Naval Strength and Efficiency

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of efficiency which will keep the nation in the front rank of naval powers. It is the present active centre of the efficiency which will keep the nation in the front rank of naval powers. It is conceded that ships, manned with poorly trained men, are worthless if a test should come.

Reduction of the navy below the minimum of 86,000 personnel demanded by President Harding, would be poor economy at best, unless the intent was to adopt a course leading to complete disarmament, despite the unrest throughout the world. There are some who feel that in the present condition of world

affairs it would be a fatal step to take.

Even with the 86,000 personnel and the additional appropriations which the Senate will be asked to make, the navy will be undermanned as compared with that which Great Britain proposes to maintain. In fighting efficiency and morale, however, the standard can be kept high. The British propose a personnel of 104,000 for the next year; the Japanese, according to late reports, from 70,000 to 72,000. For the moment it would seem that, with the new position that America has taken in world affairs, the situation demands a navy at least of the size for which the President is asking.

The Prevention of Business Depression

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minals, improve the right of way and increase the investment in motive power and rolling stock at a rate that eventually outruns the traffic needs. Construction, expansion, development are the words that represent the spirit of such times. Thrift, careful planning and conservatism fall far into the background.

Stimulated business cannot last. The original stimulant ceases. The war stops. The development of natural resources reaches a halting stage. The new industries get past the point of absorbing more investment. Calculations made in expectation of continued expansion fail. A slump begins.

Even within the "boom" period depressing tendency appears and grows. The uplifting influence of the original cause of the expansion weakens before it ceases. From whatever source the quickening demand comes, its effect is due to the fact that it raises suddenly the prices of goods needed to accomplish its end, such as making war or hastening peace-time development. These prices rise above the current level and so increase the margin of profit above the expenses of production in the fields that feel the favorable influence first. The hope of getting these higher profits puts life into business enterprise. Their pursuit starts the procession of economic activity that marches rapidly into prosperity.

These high profits cannot continue long. The price of raw material soon begins to rise. Wages of labor go up. All the expenses of production in turn feel the new demand, move to higher levels, and so narrow the expanded margin of profit back to something like its average proportions. Thus is the vitality steadily taken out of the period of prosperity.

These two characteristics of such periods, the stoppage of the original initial influence, and the automatic shrinkage of the margin of profit, turn the rising curve of prosperity down toward depression. Just as the upward movement was hastened by the buoyant, psychological response to favorable conditions, so now the fall is hurried by the psychology of discouragement. Here is where the delicately adjusted credit structure reveals its weakness. The expectation of paying the debts created for purposes of expansion rested upon the hope of profits. The shrinkage of the latter and their final extinction, or failure to appear on time, leave the debtors helpless. When a number of

concerns thus go into bankruptcy they drag many more down with them. The retreat may turn into flight with each trying to save himself.

This stage of rapid decline from prosperity formerly was usually marked by a financial panic that was succeeded by business depression. The acute panic was made pronounced by the weakness of our banking organization, rather than by the lack of such organization. Now that the Federal Reserve System has enabled us to use our banking reserves more effectively, helped to put the lending power in any part of the country at the service of the sections that need it, and furnished us with an elastic currency, the "panic" has been taken out of this stage of the business cycle. Solvent business men can get help. The disasters are practically confined to those concerns that are overextended and badly managed. We have prevented the financial panic. It was a long task to get our banks' affairs in position to accomplish this notable result. Years of agitation and education were required to bring the business world and governmental authorities to the level of interest and intelligence required to appreciate the possibility of such an extraordinary service. Financial panics were almost listed as "acts of God." We now find them within human control. What we have done to the "panic" we can do to the "depression." Both are made by men. Men have unmade one. It is the next task to prevent the other.

In attempting to prevent depressions in business the first step is taken when we understand that the cause of the trouble lies, not in the period of depression itself, but, in the time of prosperity. Our efforts to apply relief measures after we reach hard times have been largely ineffective. The sensible thing to do is to give a modern application to Joseph's ancient plan. If we adopt the slogan "in time of prosperity prepare for depression," the worst phase of depression will never come. The excesses of prosperity are responsible for the depths of depression. If we could reduce the former, the latter would never be reached.

The volume of business we call prosperity is made up, as indicated above, of two classes of activities. The first are those essential to accomplishing the main purpose of the period, such as winning a war, opening new natural resources, or developing new industries. The business in the second class is a by-product of the essential activity, arising out of

it, but not necessary to the main end in view.

As suggested earlier, the buoyant spirit in the air leads men to expand the essential activities to an unwarranted degree. Personal extravagance is stimulated. Governmental divisions of all grades, Federal, State and local, easily run to lavish outlay. Great corporations in manufacturing and transportation go beyond immediate needs in making repairs, replacements and extensions. In short, booms are greater than the essential purposes of the period warrant. Inflammation of the imagination leads to excesses and the psychological influences get the whole community active beyond anything called for by the economic facts.

If the great spenders such as Federal, State and local Governments, the great business corporations, the railroads and the banks could make this distinction, it would not be hard to classify their activities into two groups, essential and postponable.

If the "postponable" activities were not undertaken in prosperity, it would be kept from rising to such extremes. There is bound to be some increase in volume of business due to the irregular recurrence of the stimulants indicated above, but it need not run away with men's judgment. If these postponable enterprises, or parts of enterprises, could be executed in the threatening period of recession from the boom, the depression would not go to the low depths now reached. The crest would be taken from the wave of prosperity and carried forward to fill in part the trough of depression. Such a succession of changes would not be very serious. The hardships of both extremes would be reduced. No enterprises of any reasonable degree of efficiency would be endangered. The fluctuations in the volume of employment would furnish an easier problem than we now face.

There have been some moves made in the direction indicated here. The French railways before the war laid out a plan of repairs and extensions covering a number of years. The central idea of this scheme was the classification of the work into two parts: One, those activities which were essential to the current operation of the transportation service; the other, those which could be postponed without immediate loss in efficiency. The latter were to be avoided in boom times and executed when depression made it easier to get men and material. The English have a similar policy in the matter of highways. Many of our

manufacturers have planned to make repairs and reline furnaces in dull times. A well-known cotton mill in New England had adjusted its business to anticipated fluctuations in trade for years. Congressional legislation looking to the adoption of such a scheme is under consideration. Writers on business cycles have made all degrees of suggestions looking to a solution of the problem along these lines.

The obstacle that stands in the way of a sound policy in respect to preventing depressions is that most people will give the matter serious consideration only when the pains of hard times force the subject upon them. Then it is too late. What we need is an abundance of discussion of the matter now, when attention can be had, and then the organization of our conclusions into a form that can be carried over to the next period of extravagant prosperity. Now, when we are so distressed as the result of our recent economic intoxication, we ought to "sign the pledge" never to indulge to such excess again and post it where it would always be in sight. We ought to go diligently to work to write into laws the public policy that we now know ought to prevail when the next temptation to public extravagance comes. Chambers of Commerce and business organizations generally ought to put committees to work now to study the problem and educate their members while their members' minds are receptive, before business again gets so good that temperate counsellors are regarded as pessimists. Now is the opportunity to do the cool thinking. Not many will take time for it when business begins to run at full speed.

The problem of preventing hard times in an agricultural era was one of equalizing the food supply over a series of years. In our day of commerce, manufacturing and banking, the problem is that of equalizing business activity over a series of years. To do this we must carry over the surplus of business from the period of prosperity to the period of threatening depression. The time to begin this process is the time of prosperity. The time to get ourselves in the frame of mind to adopt such a policy is the time of depression. Now is that time.

The difficulties in the way of carrying out the program here suggested are very great. The difficulties that will continue to be encountered, cycle after cycle, unless some solution is found, are greater. It is this sea of troubles against which we should now take up arms and by prevention reduce them.

England's Come-back in International Finance

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tion with America in financing the world's markets, we should in reality be co-operating with her in restoring the world's equilibrium, and co-operation with America is what we and she should desire."

The English viewpoint, and the factors controlling rates and credit policies there, are different from conditions obtaining in the United States. London fears, and is confronted by, a congestion of funds due to trade stagnation in the United Kingdom. Furthermore, the financing of international trade is essential to her commercial and industrial life.

In the United States, on the other hand, although industrial and commercial recessions have resulted in a present surplus of funds and an easing of rates, nevertheless the future, it is believed by most bankers, will develop conditions that will tend to take up the present slack in credit. There is little doubt that domestic business has passed its low ebb. The demand for both short and long-time money has been depressed by falling prices, idle plants, reduced turnover and a postponement of plans for a normal current expansion of plants and opera-

tions. This year will bring a rising tide of activity in most lines, rather than a falling tide, such as prevailed last year and the year before. Commerce and industry will, therefore, require an increased rather than a decreased volume of banking funds.

It is true that, as to the investment field, there is coming into the market a somewhat larger supply of capital for long-term investment than many anticipated, as evidenced by the continued strength in the demand for securities, even at falling yields. But this does not necessarily indicate an oversupply of capital; a great amount of industrial activity is still held back for the more calculable conditions now developing. The country is greatly underbuilt in respect to homes, and also in respect to many classes of business and industrial structures. Funds will be increasingly needed to carry out these and other activities. Lower rates and better business conditions will serve to create confidence in the future and to draw out a larger employment of investment funds. In view of these conditions, bankers are inclined to feel that potential demands will absorb the supplies of investment

money overhanging the market at a level that will tend to prevent a collapse in interest rates.

Also, whether she will or not, America will have to play a larger part in world finance. Other nations cannot supply their own needs for capital. London no longer can accommodate the world single-handed. The task must be shared by the United States. Dollar loans of foreign Governments, municipalities and corporations floated in the United States during 1921 totaled more than \$650,000,000. In the first ten weeks of 1922 they amounted to \$263,000,000; also, a vast volume of American capital, existing abroad in the form of accounts receivable, is being absorbed there through the purchase of internally issued securities in foreign markets. With these great foreign demands for funds it is not expected that investment money will become a drug on the market in this country. Competition from London is expected to be keen, with a tendency to force rates lower, but it is expected that the position of the United States will tend to neutralize this. London will be more of a buyers' market for funds, since the necessity of England to keep

capital employed and her foreign commerce stimulated by a liberal credit policy is greater than in the United States, where conditions constitute more of a sellers' market for funds, since America does not have to make such great concessions to foreign interests to attract their business. They need the assistance of the United States more than this country needs them, and the American standard of living will control in the wages for money as well as in wages for labor.

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The Annalist Barometer of Business Conditions

THERE is no reason for any change of opinion regarding the improvement which has taken place in trade and industrial activities. As a matter of fact, the last week has seen some increase in orders placed in most lines, and there is every prospect that this will be augmented as the season progresses. It must be admitted that business is still spotty, but greater evenness appears to prevail with each passing week.

The interesting point with relation to the trade revival which is taking place is the effect it will have on prices. A stimulated demand would normally afford ground for price increases and such have taken place in many basic commodities as well as in manufactured goods. The question of price increases, however, is one fraught with great danger for the reason that whatever may be the numerical index to living costs, there is a wide margin of increase still existing between conditions as they actually were in 1914 and as they are today.

In many lines of manufacturing activity, labor has been cut to some degree and in not a few instances, the cuts have been drastic. This reduction in the wage scale has been undertaken on the basic proposition that living costs were coming down and now if prices turn about and go the other way to any marked extent there is bound to be confusion. Furthermore, it will be recalled that no great lapse of time has passed since the public at large were banded together in what was then called the "buyers' strike." No doubt there is still a lingering antipathy to high prices, and if the recovery in business means the establishment of substantially higher prices, then there may be encountered a renewed opposition to buying on the part of the public, which in the very nature of things, would tend to place an obstacle in the path of continued business improvement.

It would seem, then, that there is a nice balance to be observed between prices and public demand and between costs and manufacturing profits. If they get out of line there is bound to be a disruption of the normal upward trend in the volume of business being transacted by the country's manufacturing plants. There can be no denying that in many lines the low level of prices which prevailed was one which placed business in jeopardy for the reason that there was not a factor of safety or reasonable profit between manufacturing costs and selling prices. Business must have a fair return on capital invested, but at the same time care must be taken that the enthusiasm, which comes with the realization of active buying on the part of the public does not lead to price extremes.

Naturally, with our big manufacturing capacity in this country and partly because of the increase in foreign demand for our goods after a declining market for many months, the eyes of the business world are turned to Genoa in an endeavor to discover what portent there may be in the deliberations of the representatives of the nations assembled there. Thus far the economic aspects of the conference afford little more than confusion of thought. Germany's endeavor to secure prior right to the Russian trade was a step which led to a subordination of the program for economic stabilization of Europe. Ultimately the political aspects involved may be ironed out and the conference may accomplish some of the purposes for which it was called, not the least of which had to do with the problems of Central Europe.

The last week has seen a further broadening of interest in the security markets. The bond market was buoyant but the striking feature was not the upturn in old line issues but rather the absorption of new offerings in a manner which suggested unlimited funds for investment and an eagerness to place them before the interest return on capital declined to lower levels. So far as the money market was concerned the week saw rates at the lowest period in several years. The commercial paper rate, it appears, will ultimately reach the 4½ per cent. level as the prevailing quotation. Acceptances, too, showed an easier tone last week, the buying price being 3¾ per cent. and the selling price 3½ per cent.

The Studebaker Showing

THE Studebaker Corporation has announced an output for the first three months of this year of 26,675 cars, an increase of 143 per cent. over last year. Sales for the same period amounted to 23,000 cars, an increase of 100 per cent.

"Sales records were established in practically every city in the country, while our rural and export business showed a satisfactory improvement," said President A. R. Erskine. "At present we are doing the greatest business in the history of the company. In Greater New York alone, for the month of March, we sold 1,283 cars, as against 474 cars in the best previous month on record in this district."

Mr. Erskine said that less than half of the New York business was based on "trade-ins," and throughout the country this would not amount to more than 35 per cent. of the total. He said he considered the automobile industry thoroughly readjusted, although he believed a number of manufacturers would be forced to make further price concessions.

"I look for a continued growth in the popular makes at medium prices, but I believe a number of companies will find the keen competition too much, and will succumb or be absorbed by the more successful producers," said Mr. Erskine. "The success of automobile companies will depend more and more upon low costs and great volume of production."

While Studebaker is one of the oldest manufacturing companies in the United States, the Studebaker of today is virtually a new organization, with its inception dating back to the Winter of 1918-1919. The origin of the company actually occurred in 1884, from which time the company turned out wagons and carriage bodies. The present Studebaker Company was incorporated in 1911, acquiring the business of the old company and that of the Everett-Metzger-Flanders Company. Today Studebaker's activities are confined to the manufacture of three types of automobiles—the light six, the special six and the big six. Up to 1916 the business steadily increased annually, reaching the high point in 1916 with sales of more than 65,000 cars. In the following year war was declared, and the company turned its plants into munition works, with a considerable decline in the production of motor cars. In 1918 production of automobiles dropped to the low point of around 24,000. At the time of the armistice, in the latter part of 1918, the company was practically out of the automobile business altogether,

which meant a complete reorganization of both plant, personnel and sales organization. Nineteen-nineteen marked the beginning of the present Studebaker car, and the record of the company since is best told in subsequent income accounts and balance sheets.

Sales have consistently shown a steady increase, reaching the peak last year with a total of \$96,690,643. The capital has been increased on two occasions in recent years. In 1919 the common stock was increased by \$15,000,000 through an offering to the stockholders, and in 1920 it was increased by \$15,000,000 more, this time through a stock dividend of 33 1/3 per cent., bringing the total common outstanding up to \$60,000,000. There is no funded debt and but \$9,800,000 in 7 per cent. cumulative preferred outstanding. Provision is made annually for a special surplus account to retire the preferred.

The most important changes in the annual report for 1921 are: Cash, \$8,334,800, an increase of \$4,067,967; Investments, \$2,178,170, an increase of \$1,351,240; accounts and notes receivable, \$4,635,221; a decrease of \$1,593,552; draft drafts outstanding, \$1,822,393, a decrease of \$1,314,701; Inventories, \$22,209,885, a decrease of \$5,866,908. Other items remained practically unchanged, except "plant" which is carried at \$37,290,414, showing an increase after depreciation of \$1,127,809.

On the other side of the balance sheet the outstanding feature is the complete elimination of notes payable, which amounted to \$8,500,000 at the close of 1920. Other changes are noted in sundry credits, which amount to \$4,088,494, an increase of \$1,255,049, and special surplus for the retirement of preferred stock, \$4,050,000, an increase of \$305,000. Changes in other items were of a minor character.

Fifty-six per cent. of the working capital is in inventories, but the company manufactures practically everything itself, and, too, it is understood that a substantial part of this time covers finished cars on hand at the end of the year, which have since been disposed of. The cash position shows about 81 cents cash for every dollar of current liabilities. Although sales last year showed an increase over 1919 business of more than 45 per cent., the ratio of income to sales dropped from 17 per cent. to 13 per cent. The ratio of net profits to total outstanding capitalization, for the same period shows slightly smaller decreases. In 1921 this item was 11.6 per cent. as against 14.2 per cent. in 1920 and 16.8 per cent. in 1919. The percentage of profits, after all capital charges and dividends, to the total net for the year was 13 per cent. in 1921, 42 per cent. in 1920 and 57 per cent. in 1919.

The earnings statement for the first quarter of 1922 will not be made public until after the meeting Saturday. President Erskine declined to comment on the subject beyond the conventional "They are most satisfactory." In some circles there have been current, persistent rumors of unusually high earnings for the last three months and much gossip of an increased dividend rate. The present figure is 7 per cent.

Stocks

THE stock market swung through a series of million-share days last week, during which prices fluctuated widely and with a high degree of irregularity. There was undoubtedly heavy profit taking both by professional and outside traders, and probably, too, there was distribution by pools which earlier in the year were operating for the rise. On the whole, however, the market gave a very good account of itself, the index appearing to be the rise of Steel common to above par. Whether or not this means much in relation to the market in general may be a subject of debate, but at all events it pleased and possibly justified the somewhat intangible conclusions which are to be derived from the charts which are so frequently drawn up to provide a forecast as to the course of prices.

It is improbable that the rise, though substantial in character, has undermined the technical position except to a very moderate degree. It could hardly be said that stocks have passed into weak hands, even though public participation of a decidedly speculative character has been a factor in the market for some time. Public buying in volume has just started, and naturally there will be little liquidation from this source until greater profits accrue, and likewise such distribution as the pools may make. It appears, can be absorbed by increasing public demand for stocks.

Leaders in the market last week were to be found in the automobile issues, where Studebaker was an outstanding factor; among the equipments, where Baldwin and American Locomotive responded vigorously to demand for stocks, and among the rails, both of the dividend-paying and non-dividend-paying classifications.

It has been realized all along that there has been considerable investment demand for stocks brought about by the fact that the rise in the bond market has reduced yields substantially on such issues. Naturally, there was a turn to the stock market by investors who wished a higher return than the bond market afforded with safety, and it is probable that the floating supply of securities in Wall Street, that is, the securities in brokerage houses, has never been less than at the present time. This withdrawal of stocks to meet investment demands has been one of the influences making for the rather sharp fluctuations which have been noted recently in the stock market.

Bonds

THE steady advance of quotations which characterized the bond market for the past month or more reached its culmination in extremely heavy trading last Monday. On Tuesday morning, announcement of the unexpected Russo-German Treaty and resumption of the discussion of soldiers' bonus legislation added their weight to the widespread expectation of a natural reaction after the long rise, and considerable disturbance resulted. The most notable price changes were made in Liberty and foreign Government issues. Among the other classes, some bonds showed losses, while others, still carried along by the momentum of the long rise, broke into new high ground. Before the close of the week most issues regained a large part of their earlier losses, possibly under the stimulus of cheaper money, but the demand was not so strong nor was trad-

ing as active as it has been for some time past.

Apparently the investor's appetite for new issues has not been assuaged as yet, for a large volume of flotations were quickly absorbed last week in almost every instance. Among the more important offerings were: \$6,000,000 State of Illinois 4 per cent. highway bonds, due 1929 to 1940, at prices ranging from 100 to 100%; \$9,500,000 Chicago, Milwaukee & St. Paul 6 per cent. equipment trust notes, due 1923 to 1935, at prices yielding from 5.35 to 5.75 per cent.; \$1,500,000 Union Twist Drill Company first mortgage 7s, due 1932, at 98, to yield 7.25 per cent.; \$3,588,000 Carolina, Clinchfield & Ohio 6 per cent. equipment trust notes, due 1923 to 1945, at prices yielding from 5.30 to 5.70 per cent.; \$4,000,000 Atlantic County, New Jersey, 5 per cent. road bonds, due 1925 and 1926, at prices to yield 4.25 per cent.; \$1,200,000 City of New Orleans 4½ per cent. refunding bonds, due 1926 to 1967, at prices yielding from 4.40 to 4.35 per cent.; \$4,000,000 Paulista Railway Company first and refunding 7s, due 1942, at 99, to yield 7.10 per cent.; \$1,000,000 City of Providence gold 4s, due 1962, at 100; \$20,000,000 guilders Holland-American Line twenty-five year sinking fund 6s, at \$920 per 2,500 guilder bond; \$950,000 City of Bethlehem, Pennsylvania, 4½s, due 1924, at 98½, to yield 4.10 per cent.; \$750,000 Hammond, Standish & Co. first mortgage 7½s, at 100; \$5,000,000 State of Ohio 4½ per cent. adjusted compensation bonds, due 1923 to 1932, on a 4 per cent. basis; \$2,500,000 Manila Electric Company first refunding 7s, due 1942, at 98½, to yield 7.10 per cent.; \$7,546,000 City of Detroit 4½ and 5 per cent. bonds, due 1932 to 1942, at prices to yield 4.25 to 4.35 per cent.; \$30,000,000 Sinclair Crude Oil Purchasing Company three-year 5½ per cent. notes, at 99½ to 5.70 per cent.; \$3,500,000 Georgia Railway & Power Company general mortgage 6s, due 1947, at 95, to yield 6.40 per cent.; \$750,000 Interprise Corporation 7 per cent. debentures, due 1932, at 98 and interest; \$20,000,000 Dutch East Indies 6s, due 1962, at 96½, to yield 6.24 per cent.; \$7,000,000 Indiana Steel Company first mortgage 5s and mortgage 5s, both due 1952, at 99½ and interest; \$7,500,000 Chesapeake & Ohio Railroad Company 5½ per cent. equipment trust notes were disposed of at private sale at a reported price of 100 and interest.

Liberty issues lost some of their recent strength in the midweek sessions, but recovered before the close, quotations for all issues getting to within a small fraction of par.

Renewed consideration of the soldiers' bonus bill, which served to check the advance of the Liberty issues, had no apparent effect on the market for municipal bonds. Demand for these securities continues unabated and is noticeable both in United States and Canadian issues. Prices advanced steadily and in some instances it was noticed that bonds which have been on dealers' lists at a low figure for quite a while were sold quickly after the price had been marked up. It is expected that there will be keen competition among bidders when the new issue of \$45,000,000 New York City 4½ per cent. corporate stock is offered. Announcement of the rate for this issue has stimulated the market, sending the 4½s above 107½. Bids of as high as 102½ are reported for these new bonds "when issued."

Railroad bonds were generally firm, though some recessions were registered, particularly among those issues which have undergone an extended advance. Continuation of the coal strike, which ordinarily would tend to lower prices for railroad securities, has had little apparent effect to date. Virginian Railway first 6s, obligation of a road a large per cent. of whose traffic is coal, gained ½ to 9¾, to 9¾, this year's record price. Norfolk & Western convertible 6s rose a point, to 100½. Lehigh Valley 4½s advanced 1½, to 91. Erie general 4s dropped 1½, to 66. Chicago & Eastern Illinois general 5s lost about a point, to 79, and Ann Arbor 4s, which are usually rather inactive but which have been registering enormous advances or declines between sales, lost 6%, to 73%. Seaboard Air Line consolidated 6s fell three points, to 60, and the refunding 4s lost 1%, to 44%. Chicago, Rock Island & Pacific issues have been strong since the publication of the news that the company expects to develop oil along its right of way, the refunding 4s, advancing to 82½, this year's high. Great Northern 7s gained a fraction, to 108%. New Haven 6 per cent. debentures also set a record, gaining 4½, to 77½, while the new 7s advanced 2½, to 84%. St. Paul convertible 4½s went up with the stock, gaining 1½, to 71½, while the 5s rose 2%, to 74%. Equipment trust notes seem to be gaining in popular favor as individual investors are learning more about the inherent strength of that class of railroad obligation. Trading, particularly among those notes originally held by the Director General, is very active, and prices for those offered early in the week on a 5.75 per cent. basis were marked up to a figure yielding about 5.60 per cent. before the week's close.

Public utility bonds as a whole maintained their prices well and in several instances made substantial gains to new high figures in the active trading on Friday. Duquesne Light 6s rose ½ to 102%. Consolidated Gas convertible 7s, in conjunction with the rise in the stock, jumped 7%, to 117½. American Telephone & Telegraph Company convertible 6s gained 2, to 116, and the collateral 4s rose 1%, to 91½. New York Telephone 6s of 1949 gained ½, to 105. The local traction issues displayed considerable strength, particularly after Governor Miller's announcement that he would take a hand in the situation if the city officials and the Transit Commission did not come to a speedy settlement of their controversy. Interborough Rapid Transit refunding 5s gained 1%, to 67½. Third Avenue adjustment 5s rose five points, to 58, and the refunding 4s gained 1, to 66. Brooklyn Rapid Transit 6s, 15½, to 63, but the 7s fell 1%, to 82½. Hudson & Manhattan refunding 5s advanced 2, to 83½, while the Income 6s jumped five points, to 63%. Manhattan Railway 4s lost 1, to 65%. Pacific Gas & Electric 5s climbed 1%, to 91½, and Northern States Power 5s advanced 1½, to 92½. The City of Detroit at a recent election voted to purchase the city properties of the Detroit United Railways at an advantageous figure, and as a result the 4½ per cent. bonds of that company jumped 5%, to 94%.

Industrial issues were unsettled, though the general tone was strong. Some substantial gains in quotations were made, but there were also several losses depending on ex-

pectation of future production and current earnings. American Smelting & Refining 5s advanced a point on the strength of the increased demand for zinc and copper. Chile Copper 6s and 7s were strong for the same reason, the former rising 2, to 102, and the latter 1½, to 102. Atlantic Fruit 7s continued their advance to 48½, a total of twelve points in two weeks. United States Realty & Improvement 6s gained ½, to 95%, their high for this year. American Sugar Porto Rico Sugar 7s advanced 1½, to 99½, and Warner Sugar 7s jumped 2%, to 100%. United States Rubber 5s lost 1½, to 88½.

Among the foreign Government issues some apprehension was evident as to the outcome of the Genoa Conference, but the general belief seems to be that at least some improvement in European economic conditions must result. Prices as a whole were unchanged from those prevailing at the previous week's close, and fluctuations, where they occurred, indicated no decided trend in either direction.

Money

THE money market showed a definitely easy tone throughout the week, the rate on call funds of the last four days being maintained at 3½ per cent., a level which has not been touched and maintained so constant since the second week of January. During the week of Jan. 9 demand loans opened at 4 per cent., dropped during the course of that day to 3 per cent., and after that ruled at 3½ and 3 per cent. for the remainder of the week. In the outside money was to be had last week at 3 per cent. This merely testifies to the increasingly easy position in which the money market finds itself. The demands of business are not such as to draw heavily on money, and even though a revival in commercial activities is taking place, it is unlikely that funds will tighten up to any marked degree.

Money is being pressed here from inferior points for lending purposes, and much of it remains idle so far as the call money market is concerned. The upturn in the stock market has made steady demand for funds, but even this rise has not been such as yet to cause a tightening in the rates. It is significant of conditions that the planting season has been passed, or practically passed, without any great drain or perceptible influence in the money market.

The same degree of easiness that prevailed with relation to demand loans was noticeable in other departments. Time money was feature by a rate of 4½ per cent. for periods up to ninety days, with the more distant dates going at 4½ per cent. Where the underlying security for time loans was Government paper some thirty-day arrangements were made at 4 per cent.

One index to the situation was to be found in the market for commercial paper, where the spread lay between 4½ and 4¾ per cent., with most names coming at 4½ per cent. It is significant that there was a steady broadening out of discounts at the 4½ per cent. rate, and it would not be surprising to find this the ruling rate before the lapse of many days. In the acceptance market there was a drop of ½ to 1 per cent., with the purchase rate at 3½ per cent. and the selling rate at 3½ per cent. Call loans at 3 per cent. against acceptances, a rate which obtained in the latter days of the week, showed an easing up of ½ to 1 per cent. from the rate prevailing earlier in the week.

The discount rate of the New York Federal Reserve Bank remained at 4½ per cent., and it appears to be evident that the bank officials are determined to hold the rediscount rate higher than the open market rate, thereby making the Federal Reserve Bank act in a logical manner for a central reserve institution. The higher discount rate at the Reserve Bank precludes the possibility of a quick rediscounting at a profit by member banks such as can take place when the discount rate of the central institution is under the open market rate.

Foreign Exchange

THE foreign exchange market was governed during last week primarily by the proceedings of the Genoa economic conference. Exchange on Paris and Rome was strong, but sterling and several of the Continental rates moved narrowly. Both francs and lire made new high levels for the year last week, the former at 9.37 and the latter at 5.55½. Sterling at one time sold as high as 4.42½, but reacted later, with a subsequent recovery close to the week's high point.

Norwegian exchange was in demand at 19.05, which is the best price for the year to date. A sharp rise in silver here and in London strengthened Chinese rates. The strength in all exchanges at the close of the week was apparently a reflection of word from the Genoa conference that the agreement between Germany and Russia would be abrogated in accordance with the demand of Lloyd George.

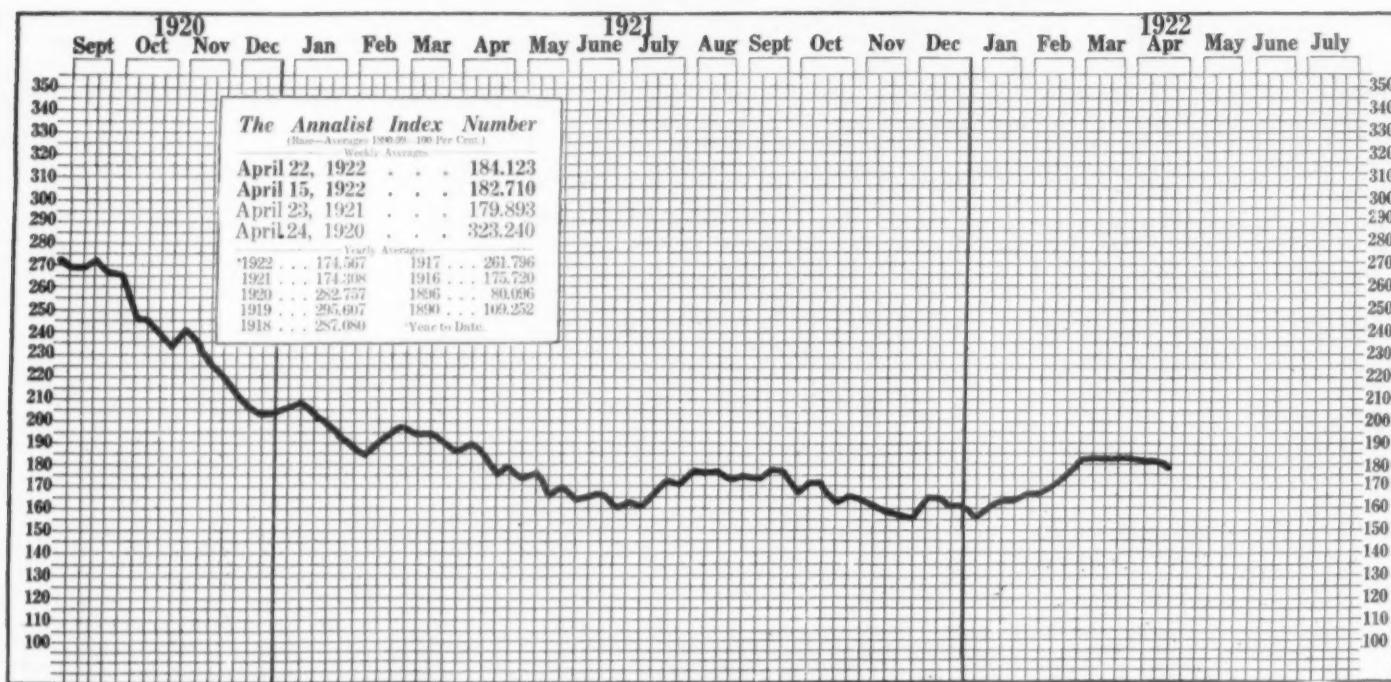
Iron and Steel

THE outstanding feature in the iron and steel industry during the week was the sudden rush of orders for prompt delivery from consumers, who in some instances were willing to offer "something like premiums" in order to get immediate delivery. This situation, according to the trade, was brought about by the difficulties in the coal fields. It was evident that consumers were more concerned over the possibility of a curtailment of steel operations than the producers themselves. In most instances producers reported sufficient supplies of coal to insure operations for some time to come. The Steel Corporation especially appears well supplied, as Judge Gary at the annual meeting of stockholders this past week said that the Kentucky, Birmingham and Pocahontas fields were operating at capacity, while from the Connellsville district the company was receiving 117,000 tons of coal per week and 54 per cent. of the normal coke supply.

Judge Gary also stated that the corporation was operating at about 75 per cent. of its ingot production, and pig iron operations were slightly above that level. The independents are nearer the 70 per cent. level, although bookings in the case of these com-

Continued on Page 475

Curve of the Food Cost of Living



An index number is a means of showing fluctuations in the average price of a group of commodities. The Annalist Index Number shows the fluctuations in the average wholesale price of twenty-five food commodities selected and arranged to represent a theoretical family's food budget.

Financial Transactions

BAROMETRICS

The State of Credit

	Last Week.	Same Week	Year to Date.	Same Period Last Year.
Sales of stock, shares...	8,394,691	3,655,165	77,852,348	52,014,813
Sales of bonds, par value...	\$127,296,500	\$49,977,100	\$1,498,610,000	\$16,278,030
Average price of 50 stocks...	High 79.84	High 89.46	High 79.80	High 72.33
Average price of 40 bonds...	Low 77.36	Low 86.68	Low 66.21	Low 64.90
Average net yield of ten high-priced bonds...	4.645%	5.377%	4.089%	3.271%
New security issues...	\$63,942,100	\$61,784,000	\$585,001,200	\$630,936,000

Potentials of Productivity and Measure of Business Activity

THE METAL BAROMETER

	End of March.		End of February.	
United States Steel orders, tons...	4,414,148	6,284,765	4,141,069	6,933,287
Daily pig iron production, tons...	65,639	51,463	58,214	69,187
Pig iron production, tons...	*2,034,794	*1,505,522	†1,620,991	†1,937,257

*Month of March. †Month of February.

ALIEN MIGRATION

	Jan.	Dec.	Nov.	Oct.	Sept.	Aug.	July.	June.
Inbound	23,000	44,000	38,000	45,975	50,000	48,000	50,000	57,803
Outbound	10,287	36,000	38,000	38,590	30,000	30,000	40,000	40,950
Balance	+12,713	+8,000	.....	+7,019	+20,000	+18,000	+10,000	+16,853

GROSS RAILROAD EARNINGS.

	Second Week in April.	First Week in April.	Fourth Week in March.	Month of February.	From Jan. 1 to Feb. 28.
1922	14 Roads.	14 Roads.	16 Roads.	184 Roads.	1921
1921	\$11,515,008	\$12,071,086	\$18,265,038	\$101,426,672	\$796,823,889

Gain or loss... -\$1,071,076 -\$890,967 -\$352,393 -\$5,068,907 -\$80,334,381

SUMMARY OF IDLE CARS AND CAR LOADINGS

	March 15.	March 8.	March 1.	Feb. 22.	Feb. 15.	Feb. 8.
Idle cars	390,617	394,980	420,237	429,951	379,900	380,177
Car loadings	April 8.	April 1.	March 25.	March 18.	March 11.	March 4.
	714,208	827,001	846,035	825,300	820,128	803,203

	COMPARISON OF WEEK'S COMMERCIAL FAILURES (DUN'S)				
	Week Ended April 20, 1922	Week Ended April 21, 1921	Week Ended April 23, 1920	Week Ended April 24, 1919	Week Ended April 25, 1918
Total, Over \$5,000	Total, Over \$5,000	Total, Over \$5,000	Total, Over \$5,000	Total, Over \$5,000	Total, Over \$5,000
East	155	97	114	67	30
South	153	78	149	63	15
West	120	80	75	36	22
Pacific	48	25	31	15	25
Un. States	495	289	371	202	112
Canada	49	18	49	25	8

FAILURES BY MONTHS

	March.	1922.	1921.	1922.	1921.	1920.
Number	2,461	1,336	7,517	4,872	1,627	—
Liabilities	\$71,006,192	\$67,408,900	\$218,012,365	\$180,397,980	\$20,702,494	—

BUILDING PERMITS (BRADSTREET'S)

	February	1921.	January	December
1922.	1921.	1921.	1921.	1920.
161 Cities.	161 Cities.	163 Cities.	154 Cities.	154 Cities.

\$132,909,067 \$89,433,167 \$89,433,167 \$135,563,832 \$89,361,583

Excess of exports... \$74,000,000 \$134,711,105 \$34,000,000 \$271,524,410 \$171,000,000 \$852,561,291

March 1922. February 1921. January 1921. December 1920.

154 Cities. 154 Cities. 154 Cities. 154 Cities.

1922. 1921. 1921. 1920.

161 Cities. 161 Cities. 163 Cities. 163 Cities.

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\$132,909,067 \$89,433,167 \$89,433,167 \$135,563,832 \$89,361,583

Excess of exports... \$74,000,000 \$134,711,105 \$34,000,000 \$271,524,410 \$171,000,000 \$852,561,291

March 1922. February 1921. January 1921. December 1920.

154 Cities. 154 Cities. 154 Cities. 154 Cities.

1922. 1921. 1921. 1920.

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154 Cities. 154 Cities. 154 Cities. 154 Cities.

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1922. 1921. 1921. 1920.

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Excess of exports... \$74,000,000 \$134,711,105 \$34,000,000 \$271,524,410 \$171,000,000 \$852,561,291

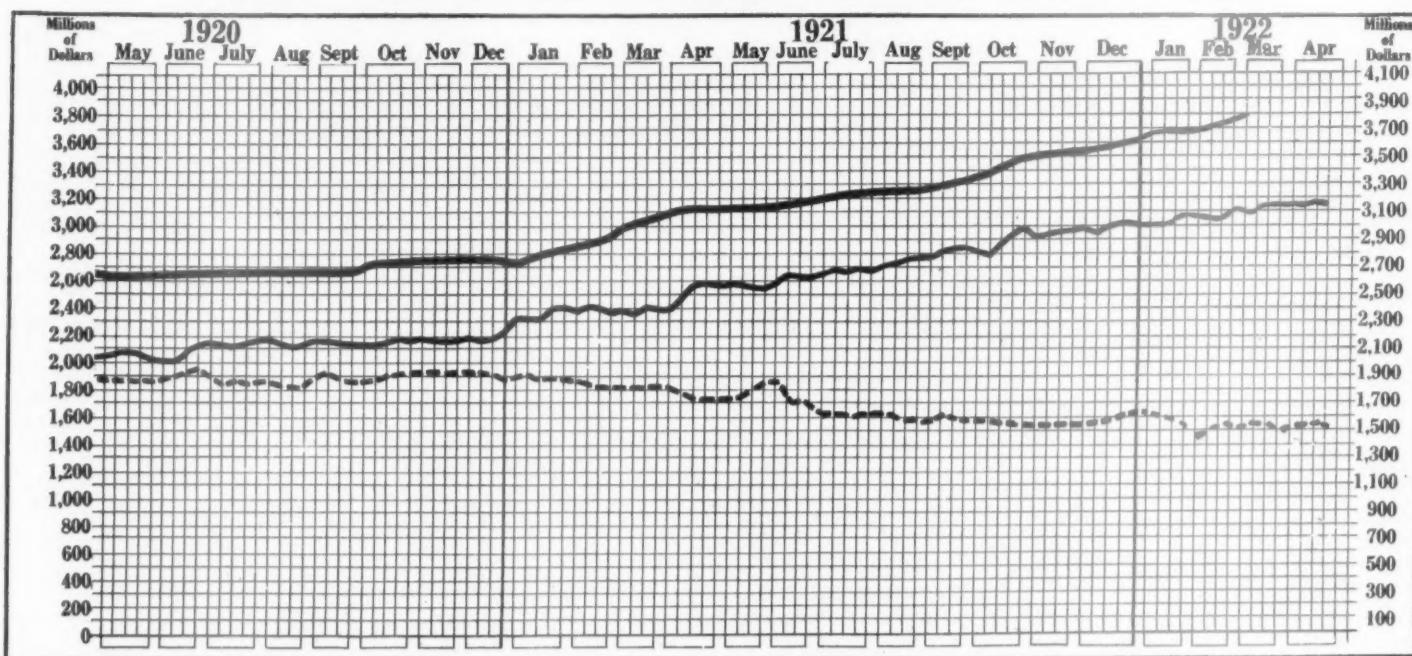
March 1922. February 1921. January 1921. December 1920.

154 Cities. 154 Cities. 154 Cities. 154 Cities.

1922. 1921. 1921. 1920.

161 Cities. 161 Cities. 163 Cities. 163 Cities.

Federal Reserve Gold Holdings and Total Stock of Gold



The space between the base line and the broken line represents the cash reserves required, that between the broken line and the light line the excess reserves, or free gold, and the whole space between the base line and the heavy line represents the total stock of gold. The supply is computed monthly, so that the record can never be brought to the date of publication. The chart records the last figures published.

Week Ended Saturday, April 22

Bank Clearings

By Telegraph to The Annalist

Central Reserve Cities	Last Week		Year to Date		Other Cities	Last Week		Year to Date	
	1922	1921	1922	1921		1922	1921	1922	1921
New York	\$4,886,699,258	\$3,319,773,602	\$65,515,517,359	\$63,361,143,850	Buffalo	\$37,654,073	\$34,781,354	\$570,164,420	\$587,301,427
Chicago	545,680,048	485,761,442	8,088,978,691	8,261,312,987	Cincinnati	58,521,000	57,880,695	80,130,474	92,844,234
Total, 2 C. R. cities	\$5,432,379,306	\$3,803,535,044	\$73,554,496,050	\$71,622,456,837	Columbus, Ohio	12,567,200	13,191,500	221,251,400	214,116,700
Increase	40.2%		2.6%		Denver	17,317,063	17,548,583	295,773,375	298,223,830
Other Federal Reserve Cities					Los Angeles	96,676,000	80,725,000	1,465,743,000	1,308,022,000
Atlanta	\$38,468,048	\$40,070,451	\$623,549,495	\$686,197,763	Louisville	26,700,711	28,260,909	394,421,249	304,544,396
Boston	302,000,000	281,024,278	4,655,000,000	4,462,410,430	Milwaukee	28,272,082	26,005,303	464,868,712	440,493,765
Cleveland	84,008,058	101,002,879	1,288,051,923	1,719,606,526	Omaha	31,573,645	34,393,622	570,110,120	732,723,494
Kansas City, Mo.	131,019,990	139,432,864	2,043,747,762	2,526,269,136	St. Paul	27,472,118	32,596,984	449,337,666	538,065,404
Minneapolis	65,740,494	61,232,251	922,524,156	1,008,395,142	Seattle	30,792,700	31,228,967	499,834,291	468,385,864
Philadelphia	467,000,000	386,686,276	6,337,000,000	6,455,084,590	Washington	10,473,913	17,185,920	287,684,484	266,680,867
Richmond	44,313,000	37,865,000	631,728,000	686,290,000					
San Francisco	140,600,000	125,800,000	2,112,300,000	2,105,300,000					
Total, 8 cities	\$1,273,149,590	\$1,153,139,990	\$18,613,901,336	\$19,652,553,587	Total, 11 cities	\$387,020,505	\$373,708,846	\$6,109,319,191	\$6,086,997,081
Increase	10.4%		*5.2%		Increase	3.5%		0.3%	
Total, 10 cities	\$6,705,528,896	\$4,956,675,043	\$92,168,397,386	\$91,275,010,424	Total, 21 cities	\$7,002,549,401	\$5,330,473,889	\$98,277,716,577	\$97,362,008,405
Increase	35.2%		0.9%		Increase	33.05%		0.9%	

Actual Condition

Statements of the Federal Reserve Banks

April 19

Dist. 1. Boston	Dist. 2. New York	Dist. 3. Philadelphia	Dist. 4. Cleveland	Dist. 5. Richmond	Dist. 6. Atlanta	Dist. 7. Chicago	Dist. 8. St. Louis	Dist. 9. Minneapolis	Dist. 10. Kansas City	Dist. 11. Dallas	Dist. 12. San Fran.
Gold reserve	\$399,628,000	\$1,134,098,000	\$228,591,000	\$246,659,000	\$91,041,000	\$115,715,000	\$418,641,000	\$63,447,000	\$89,790,000	\$73,337,000	\$41,186,000
Rediscards	11,905,000	41,759,000	40,650,000	24,331,000	21,696,000	8,010,000	28,647,000	7,300,000	2,331,000	5,092,000	2,894,000
Bills on hand	39,385,000	89,239,000	76,731,000	43,301,000	63,333,000	41,756,000	97,602,000	26,256,000	26,484,000	32,043,000	34,577,000
Due members	115,229,000	702,383,000	111,624,000	139,689,000	51,852,000	46,886,000	242,094,000	67,964,000	44,656,000	73,219,000	45,341,000
Notes in circulation	155,539,000	621,684,000	193,864,000	200,589,000	91,791,000	110,321,000	373,363,000	76,963,000	51,968,000	61,544,000	27,006,000
Ratio reserve	78.4%	85.6%	76.5%	74.0%	60.8%	76.7%	74.2%	74.5%	71.8%	57.2%	63.4%
											75.0%

Federal Reserve Bank Statement

Statement of Member Banks

April 19

Data for Federal Reserve Cities and in Federal Reserve Branch Cities

	New York	Chicago
Number of reporting banks	66	66
Loans sec. by U. S. Govt. obliga'tns	\$110,937,000	\$114,013,000
Loans sec. by stocks and bonds	1,225,694,000	1,275,476,000
All other loans and discounts	2,168,010,000	2,159,543,000
Total loans and discounts	3,504,641,000	3,549,032,000
U. S. bonds owned (exclusive of bonds borrowed)	384,544,000	379,328,000
U. S. Victory notes	30,616,000	26,549,000
U. S. Treasury notes	234,156,000	234,294,000
U. S. c'ts. of indebtedness	34,070,000	34,700,000
Other loans, stocks and secur's	547,575,000	548,083,000
Loans, discounts, investm'ts, &c.	4,735,602,000	4,767,986,000
Reserve bal. with F. R. Bank	504,942,000	576,591,000
Cash in vault	78,371,000	77,906,000
Net demand deposits	4,307,915,000	4,298,895,000
Time deposits	353,272,000	345,891,000
Government deposits	55,103,000	61,234,000
Bills payable	17,050,000	36,745,000
Bills rediscounted	5,641,000	5,464,000
—All Reserve Cities		
April 12	April 5	
Number of reporting banks	274	274
Loans sec. by U. S. Govt. obliga'tns	\$256,053,000	\$260,169,000
Loans sec. by stocks and bonds	2,233,312,000	2,274,192,000
All other loans and discounts	4,675,313,000	4,656,060,000
Total loans and discounts	7,164,678,000	7,190,421,000
U. S. bonds owned (exclusive of bonds borrowed)	588,544,000	575,545,000
U. S. Victory notes	49,186,000	43,774,000
U. S. Treasury notes	300,502,000	300,195,000
U. S. c'ts. of indebtedness	64,900,000	65,070,000
Other loans, stocks and secur's	1,140,403,000	1,140,349,000
Loans, discounts, investm'ts, &c.	9,308,213,000	9,316,254,000
Reserve bal. with F. R. Bank	963,763,000	964,980,000
Cash in vault	156,135,000	151,927,000
Net demand deposits	7,393,629,000	7,329,196,000
Time deposits	1,442,725,000	1,443,144,000
Government deposits	106,136,000	117,250,000
Bills payable	39,716,000	57,522,000
Bills rediscounted	72,504,000	87,496,000
—All Other Reporting Banks		
April 12	April 5	
Number of reporting banks	317	317
Loans secured by United States Government obligations	\$52,803,000	\$53,806,000
Loans secured by stocks and bonds	426,664,000	427,606,000
All other loans and discounts	1,287,262,000	1,289,063,000
Total loans and discounts	1,766,729,000	1,770,475,000
United States bonds owned (exclusive of bonds borrowed)	231,222,000	230,352,000
United States Victory notes	12,800,000	12,186,000
United States Treasury notes	33,939,000	35,235,000
United States certificates of indebtedness	19,252,000	17,117,000
Other loans, stocks and securities	372,869,000	373,094,000
Loans, discounts, investments, &c.	2,436,811,000	2,438,489,000
Reserve balance with Federal Reserve Bank	150,196,000	151,678,000
Cash in vault	72,711,000	68,807,000
Net demand deposits	1,510,241,000	1,489,957,000
Time deposits	710,068,000	710,447,000
Government deposits	13,301,000	14,793,000
Bills payable	20,317,000	21,053,000
Bills rediscounted	40,035,000	44,831,000

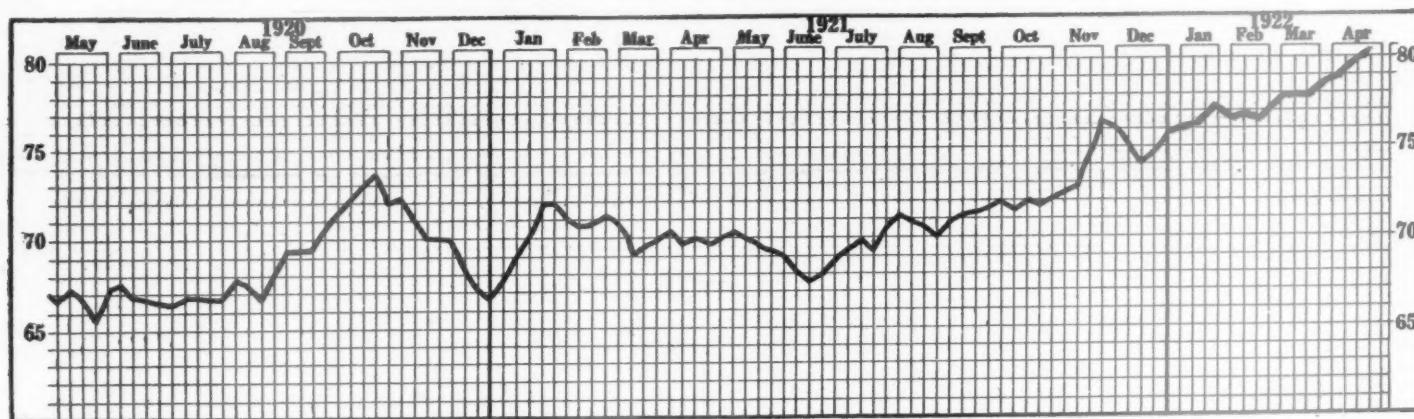
New York Stock Exchange Transactions

Week Ended April 22

Total Sales 8,364,691 Shares

1922												1922												
Stock and			Net			Stock and			Net			Stock and			Net			Stock and			Net			
High.	Low.	Sales.	Dividend Rate.	High.	Low.	Sales.	Dividend Rate.	High.	Low.	Sales.	Dividend Rate.	High.	Low.	Sales.	Dividend Rate.	High.	Low.	Sales.	Dividend Rate.	High.	Low.	Last.	Chge.	
69	48	800 ADAMS EXPRESS.	67%	64%	67%	296	29%	12%	34,100	Chi. & East Ill.	20%	22%	28%	+ 4%	101%	90%	700	Do 8% pf (8)	101%	101	101%	+ 1%		
19%	10%	6,300 Advance Rumely	19%	17%	19%	+ 2%	49%	31%	12,000	Do pf	49%	43%	48%	+ 4%	83	71%	200	Do 6% pf (6)	83	82%	82%	+ 2%		
50	31%	1,200 Do pf (3)	50	48%	49%	+ 3%	8%	5%	5,400	Chicago Great Western	8%	8%	8%	- %	111	61	2,500	Kelsey Wheel (6)	107%	104	107	..		
57%	45%	1,000 Air Reduction (4)	55	53%	55	+ 3%	23%	14%	9,200	Do pf	23%	22%	25%	+ 5%	32%	23%	50,600	Kennecott Copper	32%	31%	32%	+ 3%		
18%	13%	20,500 Ajax Rubber	18%	17%	17%	- 1%	47	29	69,100	Do pf	47	42%	45%	+ 3%	8	5	1,600	Keokuk & Des Moines	7	7	7	..		
5%	3%	2,300 Alaska Gold Mines	5%	3%	3%	+ 3%	76%	59	26,400	Chicago & Northw (5)	76%	74%	76%	+ 1%	19%	15%	28,700	Keystone Tire & Rub.	19%	18	19%	- 1%		
1%	1%	3,900 Alaska Juneau	1%	1%	1%	..	112	110%	111	110%	111	110%	110	110	110	110	110	110	110	110	110	110	110	110
112	107	500 AH Am Cables (7)	112	110%	111	+ 2%	112%	109	1,200	Do pf (7)	112%	110	110	- 2	57%	44	13,400	LACKAWANNA STEEL	57%	52%	57	+ 2%		
69%	55%	14,700 Allied Chem & Dye (4)	68	66%	67%	- 1%	71	59	400	Chicago Pneu Tool (4)	68	67%	67%	- 3%	60%	43	1,400	Academy Gas	60%	63	60%	+ 2%		
100%	101	400 Do pf (7)	107	106%	106	- 1%	48%	30%	139,400	Chi. R. I. & Pac.	48%	44%	47%	+ 2%	18	10	2,200	Lake Erie & Western	17%	16%	17%	+ 1%		
52%	37%	29,600 Allis-Chalmers Mfg (4)	52%	48%	51%	+ 2%	96	83%	2,500	Do 7% pf (7)	95%	95%	95%	+ 1%	34%	32%	2,200	Do pf	34%	33	34	+ 1%		
100	86%	4,400 Do pf (7)	100	94	98	+ 5	83	70%	3,000	Do 6% pf (6)	83	82	83	+ 1%	35%	26%	4,000	Lee Rubber & Tire (2)	34%	32%	33%	- 1%		
69	66	1,000 Am Agri Chem	40%	38%	40	+ 3%	65	51	2,327	Chi. St. P. M. & Om (5)	65	63%	64%	- 1%	65%	56%	21,500	Lehigh Valley (3/2)	63%	62	62%	- 1%		
41%	29%	4,700 Am Agr Chem	40%	38%	40	+ 3%	93%	83	1,800	Do pf (7)	95%	92%	95	+ 1%	171	153%	1,000 Liggett & Myers (12)	171	167	170	+ 4%			
70%	55%	1,000 Do pf	68	67%	67	+ 1%	19%	15%	62,500	Chile Copper	19%	18%	19%	+ 1	170	150	300	Do Class B (12)	170	169	170	+ 2%		
77%	57	1,100 Am Bank Note (4)	75	72%	72%	- 1%	20%	25%	11,900	Chino Copper	20%	28%	28%	+ 1%	116	107%	400	Do pf (7)	113	112	112	+ 1%		
54	51%	100 Do pf (3)	52	52	52	- 1%	66	54	4,000	C. C. & St. Louis	66	64%	64%	- 1%	115	91	6,800	Lima Locomotive (7)	114%	110%	112%	- 1%		
44	31%	3,900 Am Beet Sugar	42%	40%	42	+ 2%	90	72%	400	Do pf (5)	90	87	90	+ 1%	115%	98	100	Do pf (7)	111	111	111	- 1%		
49	31%	7,300 Am Bosch Magneto	47%	44	46	- 1	60%	43	1,400	Cluett-Peabody	58	53	53	..	18%	11	44,800	Loew's, Inc.	18%	16%	17%	+ 1%		
63%	51	5,400 Am Brake S & Fdy (4)	63%	60%	63%	+ 2%	58%	41	79,700	Coca-Cola (4)	58%	49%	58%	+ 8%	13%	9	1,000	Loft, Inc (1)	13	12%	12%	- 1%		
107	98%	400 Do pf (7)	103	102%	103	+ 1%	33%	24	5,700	Col Fuel & Iron	32%	30%	32	- 1%	51%	36	2,900	Loose-Wiles Biscuit	50%	47%	49%	- 1%		
50%	32%	47,900 Am Can	49%	46%	49%	+ 3%	161%	101%	100	Do pf (8)	101%	101%	101%	..	153%	149%	2,900	Lorillard (P) Co (12)	152%	148%	148%	- 1%		
105%	93%	2,100 Do pf (7)	105%	104%	105%	+ 1%	52	38	8,700	Col & Southern (3)	52	48	52	+ 3%	115	91	6,800	Lima Locomotive (7)	114%	110%	112%	- 1%		
164	141	5,000 Do pf (12)	163	160	163	+ 3%	61%	55	600	Do 1st pf (4)	61	61%	61%	+ 1%	120	108	1,600	Louis & Nash (7)	120	117%	119	+ 1%		
120%	115%	500 Do pf (7)	119	117	117	- 1%	57	49	100	Do 2d pf (4)	57	57	57	..	21%	13%	9,500	McINTYRE P MINES	19%	18%	18%	- 1%		
13%	7	6,200 Am Chicle	12%	11%	12%	- 1%	85%	64%	23,800	Columbia Gas & El (6)	85	82%	85%	+ 2	90	72	1,100	Mackay Cos (6)	89%	89%	89%	- 1%		
28	25	25 Do pf	37	37	37	..	4	1%	34,600	Columbia Graphophone	4	3	4	+ 1%	64%	57	400	Do pf (4)	64%	63%	63%	- 1%		
27%	19%	2,500 Am Cotton Oil	26%	25%	25%	- 1%	18%	5	9,200	Do pf	18%	13%	16	+ 1	23%	15%	3,500	Mallinson & Co	23%	21%	21%	- 2		
57%	41	300 Do pf	57%	56%	56	- 1%	78%	55%	32,500	Computing Tab Rec (4)	78%	71%	77%	+ 2%	84%	62%	300	Do pf (7)	82	80%	80%	- 4%		
6%	4%	3,600 Am Druggist Syndicate	6%	6%	6%	..	2%	5%	1,000	Consolidated Distrib	1	1%	3%	+ 1%	52	30%	1,000	Manati Sugar	48	45	47	- 2		
142	127%	3,900 Am Express (8)	143%	136%	143	+ 4%	30%	18%	700	Consolidated Cigar	29%	28%	28%	- 1%	80	73%	200	Do pf (7)	75	74%	74%	- 1%		
17%	12	6,300 Am Hide & Leather	17%	15%	16	+ 1%	64	47	100	Do pf	61	61	61	- 1%	67	35	6,000	Do prior pf (6)	65%	60%	63%	+ 1%		
72%	38	5,800 Do pf	72%	68%	70	- 1%	118%	85	77,500	Consolidated Gas (7)	118%	111%	117	+ 5%	32	5%	1,400	Do 2d pf	30	26	28	- 1%		
114%	78	7,000 Am Ice (7)	110	105%	107	- 1%	15%	12	151,400	Consolidated Textile	15%	13%	13%	..	30	22%	13,500	Mariana Oil & Ref.	30	27%	30	+ 1		
82%	72	800 Do pf (6)	81	80%	80	..	68	45%	3,000	Continental Can	68	66%	66	- 1%	43%	32	17,600	Manhattan Shirt (2)	41%	38%	39%	+ 1%		
48	39%	21,400 Am International	48	45%	45	- 1%	72	66	640	Continental Insur (5)	72	71	72	..	11	3	3,900	Market St Ry	9%	8%	9%	- 1%		
12%	9%	9,200 Am La Fr Fire Eng (1)	12%	11%	12%	- 1%	108%	91%	31,200	Corn Products Ref (16)	108%	102%	103	- 1%	50%	17	200	Do pf	42%	41%	42%	+ 1%		
36%	29%	4,500 Am Linseed	34%	32%	33%	- 1%	116%	111	600	Do pf (7)	116%	110	110	+ 1%	67	35	600	Do prior pf (6)	65%	60%	63%	+ 1%		
39%	54%	700 Do pf	37	37	37	..	42%	30%	310,000	Cosden Co (2)	42%	40%	40%	- 1%	30	22%	13,500	Mariana Oil & Ref.	30	27%	30	+ 1		
117%	102	31,200 Am Locomotive (6)	117%	113	117	+ 4%	67%	52%	18,200	Crucible Steel	67%	62%	64%	- 1%	34%	20%	12,000	Middle States Oil (1,20)	16	14%	15	- 1%		
118	112	400 Do pf (7)	116%	116	116	+ 1	88%	80	1,400	Do pf (7)	88%	87	87%	+ 1%	34	20%	12,000	Middle States Oil (1,20)	34	37%	37%	+ 1%		
13	12%	100 Am Malt & Grain	13	13	13	..	20%	15%	400	De Beers Mines	20%	20	20	- 1%	50%	17	200	Do pf	42%	41%	42%	+ 1%		
90%	82	5,200 Am Radiator (4)	90%	86	90%	+ 3%	72	6																

The Trend of Bond Prices—Average of 40 Listed Issues



Stock Exchange Bond Trading

Week Ended April 22

Total Sales \$127,296,500 Par Value

UNITED STATES GOVERNMENT WAR LOANS

Range, 1922											
High	Low	Sales		High	Low	High	Low	Last C.	1		
99.98	94.84	2851Lb	Lib 3 $\frac{1}{2}$ s, 1932-47...	99.06	99.04	99.40	99.38				
99.90	94.82	23	Lib 3 $\frac{1}{2}$ s, '32-47, reg	99.90	98.90	99.12	99.00				
99.70	95.70	1	Lib 1st cv 3 $\frac{1}{2}$ s, '32-47	99.70	99.70	99.70	99.70	+7			
99.10	97.80	2	Lib 1st cv 4s, '32-								
			47, reg			99.10	99.10	99.10			
99.60	95.60	17	Lib 2d 4s, '27-42...	99.45	99.45	99.40	99.40				
98.90	95.55	1	Lib 2d 4s, '27-42, reg	99.06	98.87	98.97	98.97				
100.00	96.00	833 $\frac{1}{2}$	Lib 1st cv 4 $\frac{1}{2}$ s, '32-47	99.98	99.60	99.86	99.86				
99.90	95.80	2	Lib 1st cv 4 $\frac{1}{2}$ s, reg	99.52	99.52	99.52	99.52				
101.00	98.00	33	Lib 1st 2d 4 $\frac{1}{2}$ s, '32-47, 11.10	100.00	100.00	100.00	100.00				
99.80	95.74	14009 $\frac{1}{2}$	Lib 2d cv 4 $\frac{1}{2}$ s, '27-42	99.74	99.74	99.16	99.58				
99.70	95.60	14	Lib 2d cv 4 $\frac{1}{2}$ s, 1927-								
			42, reg			99.58	99.12	99.32			
100.00	96.74	16346	Lib 3d 4 $\frac{1}{2}$ s, 1928...	99.96	99.32	99.72	99.72				
99.84	96.72	97	Lib 3d 4 $\frac{1}{2}$ s, '28, reg	99.52	99.10	99.48	99.48				
100.00	99.44	14704 $\frac{1}{2}$	Lib 4th 4 $\frac{1}{2}$ s, '33-39	99.99	99.60	99.88	99.88				
99.52	95.70	353 $\frac{1}{2}$	Lib 4th 4 $\frac{1}{2}$ s, '33-39								
			reg			99.92	99.32	99.70			
100.30	99.90	341	Vlc 3 $\frac{1}{2}$ s, '22-23...	100.00	100.02	100.02	100.02				
100.08	99.70	20	Vlc 3 $\frac{1}{2}$ s, '22-23, reg	99.96	99.70	99.96	99.96				
100.98	100.02	6276	Vlc 4 $\frac{1}{2}$ s, '22-23...	100.80	100.62	100.70	100.70				
100.90	99.84	142 $\frac{1}{2}$	Vlc 4 $\frac{1}{2}$ s, '22-23, reg	100.32	100.20	100.46	100.46				

Total sales \$52,214,500

FOREIGN GOVERNMENT, STATE AND MUNICIPAL

101	49	405	Argentine 7s, temp ctfs ..	101	100	100% +
85	77	225	Argentine 5s ..	85	83%	85 +
57	44	110	Chinese Govt 5s ..	57	53%	56 +
116	106	134	City of Berne 8s ..	114	111%	112% +
111	105	60	City of Bergen 8s ..	111	110	111
89	80	270	City of Bordeaux 6s ..	90	88%	88% +
112%	106	54	City of Christiania 8s ..	111	110%	110%
93%	85	181	City of Copenhagen 5½s ..	93	92%	93
90	80	186	City of Lyons 6s ..	90	88%	88%
89	80	224	City of Marseilles 6s ..	90	88%	88%
106%	98	126	City of Rio de Janeiro 8s ..	106	104	104%
106%	103	529	City of Rio Janeiro 8s, '47, wl 106	104	104%	104%
104%	102%	69	City of Porto Alegre s f			
			8s, int ctfs ..	104	103%	103
106%	100%	117	City São Paulo 8s, int ctfs	106	105	105%
76%	67	95	City of Tokio 5s ..	74	73%	74
114%	107	118	City of Zurich 8s ..	113	112	113% +
100%	96	1051	Czechoslovak Rep 8s .., w 1.000	98	98	
112%	105%	37	Danish Municipality s f 8s .., A ..	112	111%	111%
113	105	37	Danish Municipality s f 8s .., B ..	112	111%	112
98	90	600	Dept Seine 7s, temp ctfs ..	97	96%	96%
100	96	100	Dominion of Can 5s .., 1928	99	99	
101%	96%	29	Dominion of Can 5s .., 1931	99	98%	99% +
99%	94	138	Dominican Republic 5s ..	92	92	92
93	85%	14	Dutch E Ind 6s, '47, tr rect	96	95%	96% +
96%	94	885	Dutch E Ind 6s .., '62 w 1. 97	96	96%	97 +
97	94	1505	French Govt 7s ..	107	106	106%
106%	99%	602	French Govt 7½s ..	104	103%	103%
104%	94	875	French Govt 7½s ..	104	103%	103%
91%	86%	2513	Jap 4½s, sterling loan ..	91	91	91% +
91	86%	149	Jap 4½s, 2d Series ..	91	89%	90
79	72%	657	Jap 4s, sterling loan ..	78	76%	77% +
169%	103%	145	Kingdom of Belgium 7s .., 109	108	108%	108%
104	94	474	Kingdom of Belgium 6s .., 104	103	103%	103%
108%	104%	242%	Kingdom of Belgium 8s .., 108	107	107%	107%
112%	107	126	Kingdom of Denmark 8s .., 112	111%	111%	
99%	94	328	King of Dn 6s, int ctfs ..	99	98%	98%
96%	92	317	Kingdom of Italy 6½s ..	96	96	96
95%	93%	875	King of Neth 6s, int rcts ..	95	94%	95 +
112%	100	91	Kingdom of Norway 8s .., 112	111%	112	
101%	94	239	Kingdom of Sweden 6s .., 101	100%	101%	
85	83	2147	Paris-Ly-Med Par 6s .., w 1. 85	83%	84%	
100	100%	169	Rep Chile ss, 46, int ctfs	106	104%	105% +
102%	98%	369	Rep Chile ss, 1928 ..	102	102%	102%
105%	103	118	Rep of Chile ss, 1941 ..	105	104%	105% +
90%	84%	26	Rep of Cuba 5s .., 1904 ..	90	90%	90%
86	76	10	Republic of Cuba 4½s ..	80	79	80
105%	102	10	Republic of Uruguay 8s .., 105	103	102%	
105%	97	72	Rio Grande do Sul 8s ..	104	103%	103%
100%	99%	163	Rio Grande do Sul 8s .., 100	100	100%	
103%	106	163	State of Queensland 7s ..	109	108%	109%
120%	97	116	State of Queensland 8s, int ctfs	102	101%	102%
120%	112%	90	Swiss Qunzald f 8s ..	117	115	116
100%	100%	280	U K of G & B 1 5½s .., 22	107%	106%	107% +
108	98%	455	U K of G & B 1 5½s .., 29	107%	107	107%
102	96%	754	U K of G & B 1 5½s .., 37	102	101%	101%
108	102%	311	U S of Brazil 8s ..	108	107	107%
70%	54	484	U S of Mexico 5s ..	70	66%	68%
60%	50	90	U S of Mexico 5s, large ..	60	62%	64%
62	39%	386	U S of Mexico 4s ..	61	58	59

Total sales \$18,556,500

NEW YORK CITY BONDS

89%	85	2	3½%, May, 1954.	89%	88%	80%+
85%	94	4	4%, Mar., 1956, reg.	85%	55%	50%+
86%	93	2	1½%, 1959	88%	98	98%+
101	98	25	4½%, 1960	101	100%	100%
103%	97%	5	4½%, 1964	101%	103%	101%
107%	103%	21	4½%, May, 1957	107%	106%	107+
107%	103%	20	4½%, 1963	107%	106%	107%
107%	103%	13	4½%, 1967	107%	107	107%
107%	103%	22	4½%, Nov., 1957	107%	107	107+
107%	103%	3	4½%, May, 1957	107%	107½%	107%
107%	104%	..	4½%, 1971	107%	107%	107%+
Total sales						\$122

CORPORATION ISSUES

ADAMS EXPRESS 45

Range, 1922				Net				Range, 1922				Net					
High	Low	Sales		High	Low	Last	Ch'ge	High	Low	Sales		High	Low	Last	Ch'ge		
85	80	23	Am Writing Paper	75	75	84%	+ 4%	81	76	24		81	79	75%	- 1%		
80	58%	11	Ann Arbor	4%	75	73	73%	- 2%	100	95%	11	C, C, C & St L gen	5s...	81	79%	- 1%	
90%	86%	43	Armour & Co	4%	89	89	90%	+ 7%	91	84%	44	C, C, C & St L ref	& Imp	6s, 100	98%	+ 1%	
80%	85	211	Atch, Top & S F adj	4%	89	88%	88%	+ 3%	81%	77%	62	C, C, C & St L	St, Div	4s, 91	89%	+ 7%	
83%	77%	8	Atch, Top & S F adj	4%	82	83%	83%	+ 1%	83%	79%	6	C, C, C & St L, Cairo Div	4s	81%	81%	+ 1%	
84	78%	40	A, T & S F adj	4s	84	83	83%	- 3%	94%	90	6	Cleva, St, Div	4s	85	84%	- 1%	
101	91%	14	A, T & S F cv	4s	1930	101	99	+ 101	87%	82	1	Col Fuel & Iron	gen	5s	87%	- 2%	
83	76	21	A, T & S F cv	4s	1955	83	80%	+ 83	76%	71	31	Colorado Industrial	gen	5s	75%	+ 13%	
92%	86%	2	A, T & S F, C & Ariz	4s	91%	91%	91%	- 3%	92%	90	16	Col & Southern	1st	4s	92	91%	
86%	79%	5	A, T & S F, T S Line	4s	85	85	85	+ 5%	89%	83	105	Col & Southern	ref	4s, 25	89%	+ 2%	
82	78	13	A, T & S F, R M Div	4s	82	82	82	+ 3%	93%	88%	24	Col Gas & Elec	5s	93%	92%		
74%	58%	15	Atlanta & Birn	4s...	74	71%	74	..	93	88	15	Col Gas & E	5s, sta.	93	92%	- 3%	
90%	87	1	Atl & Char A	4s...	90%	90%	90%	+ 1%	75	72	6	Commercial Cable	1st	4s	74	73%	
100	92%	32	Atl & Char A	1st	5s	100	98	+ 9%	96%	89	28	Computing-Tel-Rec	5s	98%	96%	+ 13%	
89%	85	16	Atl Coast Line	1st	4s	89%	88	+ 8%	89	86	23	Con Coal	1st	ref	5s	89%	
107	104%	20	Atl Coast Line	7s...	106%	106	106	- 3%	75	70	1	ConnR & Listref	4s, sta	75	75	- 1%	
83	75%	69	Atl Coast L, L & N	4s	83	82%	82%	- 3%	118	102%	1020	Con Gas	conv	7s...	118	110%	
88%	83%	10	Atl Coast Line	unif	4s	87	86%	+ 87	100	96	2	CornProd	ref	f s, 5s	90%	99%	
49%	23%	445	Atlanta	Fruit	7s...	49%	44	+ 49%	92	92	1	Consum	Gas, Chi	1st	5s	92%	
105	103%	50	Atlanta	Refining	61%	104	103%	103%	105%	101%	60	Cuban-Am	Sugar	8s...	105%	104%	
104%	102%	14	Atlas Powder	temp	75%	104%	104%	+ 1%	87	61	69	Cuba Cane Sugar	cv	7s...	85	84%	
98%	98%	1	Atk, Knox & Nash	5s...	98%	98%	98%	..	89	54%	112	Cuba C S cv	debs	8s, std	84	84%	
101%	99%	6	BALDWIN LOCO	5s...	101%	101%	101%	+ 1%	83	77	8	Cuba R R	5s...	83	82%	- 3%	
94	88%	60	Balt & Ohio	pr line	3%	93%	92%	+ 93%	103%	100	23	Cuba R R	1st	ref	7s...	103%	102%
82	76%	174	Baltimore & Ohio	gold	4s	82	80%	+ 82	93	88	16	Cumberland	Tel	3s...	92%	92%	

82 76% 174 Baltimore & Ohio gold 48 82 80% 82 + 1%
 100 84% 406 Baltimore & Ohio Ge... 100 98% 98% + 3%
 91% 85% 53 DEL & HUD 1st & ref 4s 91% 89 91% + 23%

84	74	292	Baltimore & Ohio cv 4% ^s	84	82	82%	-%	97%	89%	24	Del & Hudson cv 3%	97%	95%	97%	+ 1%
88	77	8	Baltimore & Ohio ref 5%	88	87	87%	+ 1%	109	107%	2	Del & Hudson 7s...	108%	108%	108%	-
80	72	80	B & O, P, L E & W Vs ^s	80	79	79%	+ 1%	83	76%	4	Den & R G cons 1%	83	82	82%	+ 1%
93%	87	1	B & O, J & M 3% ^s	92%	92%	92%	+ 1%	79%	73	78	Den & R G con 1%	79%	78%	79%	+ 1%
91%	86	103	B & O-S W Dlv 3% ^s	91%	90%	91%	+ 1%	74	74	30	Den & R G imp 5%	85	84	84%	+ 2%
62%	62	73	B & O, T & C 4%	70	69%	69%	+ 1%	52%	42	525	Den & R G 1st ref 3%	52%	48	48	-
109	107	58	Bell Telephone (Pa) 7s...	108%	107%	108%	+ 1%	50%	41	2	D & R G 1st ref 3s, c of d	47	46	47	+ 4%
94	86	106	Bethlehem Steel p m 5%	94	90%	94	+ 3	54%	36	20	Des Moines & Ft D 4%	54%	52	54	+ 4%
100%	95	193	Bethlehem Steel s f 6%	98	96%	98	+ 1%	95%	81	11	Deloit Edison ref 5s...	95%	95%	95%	+ 3%
96%	90	14	Bethlehem Steel ref 5%	99%	95%	96%	+ 1%	103%	99%	127	Detroit Edison ref 6s...	103	102%	103	+ 4%
98	95	75	Bethlehem Steel ext 5%	98	97%	98	+ 1%	98%	91%	6	Detroit Edison col tr 5s...	99%	99%	99%	-
98	95	25	Braden Copper 6s...	98%	98%	98%	+ 2%	89	82	2	Detroit Riv Tunnel 4% ^s	89	86%	89	+ 3%
63%	50	1	Broadway & 7th Av 5s...	66%	66%	66%	+ 1%	85	63%	615	Detroit United 4% ^s	84%	79	84%	+ 5%
94%	89%	51	Brooklyn Edison gen 6s...	93%	94	93%	+ 1%	110%	107	53	Diamond Match s f 7% ^s	108	107%	107%	+ 4%
108	102	7	Bronx Ed gen 7s, S C 10%	106	105%	107	-	50	32	11	Dist Securities 5s...	50	42	42	-
108%	106%	28	Bronx Ed gen 7s, D 107%	106%	107%	107	-	87	86	15	Dul, S S & Atlantic 5s...	86	86	86	-
62	28%	19	Brooklyn R T gold 3s...	63	62%	63	+ 1%	107%	103%	101	Du Pont de Nem 7% ^s	107%	105%	107%	+ 1%
31	31	7	Bklyn P T gold 5s, c of d	60	60	60	-	103%	100%	205	Duquesne Light 6s...	103	102%	102%	-
85%	56	43	Brooklyn R T 7s, 1921	83%	82%	83%	- 1%	107	105%	28	Duquesne Ls ct ev 7% ^s	107	105%	107	+ 3%
85%	58	74	B R T 7s, 21, cffs of dep	84	81	84	-	88%	82	1	ED EL OF BKN CON 4s...	88%	88%	88%	+ 4%
81	64	113	B R T 21, c of d, stdp	80	75	75%	+ 1%	04%	93%	17	East Tenn Reor lns 5s...	94%	93%	94%	+ 1%
86	75%	5	Bklyn Un Elec 1st 5s...	83	80%	85%	+ 1%	97%	95%	4	E T V A & Ga Dev 5s...	97%	97%	97%	+ 3%
96	73%	6	Bklyn Un Elec 1st 5s, st 5s	86	85%	85%	+ 1%	97%	93	9	E T V A & Ga con 5s...	97%	96%	96%	- 1%
95	87%	13	Bklyn Union Gas 5s...	95	94%	95	+ 1%	65%	54%	160	Erie 1st con 4s...	65%	64	64%	- 3%
100%	98%	5	Buffalo, R & P gen 5s...	100%	100%	100%	+ 1%	107	100%	28	Erie con ext 7s...	104%	103%	104%	+ 1%
90%	87%	70	Buffalo, R & P con 4% ^s	90%	90%	90%	+ 1	57%	39%	549	Erie gen 48...	57%	54	55	+ 1%
100	100	5	Buff & Susq Iren db 5s...	100	100	100	-	52	34%	250	Erie conv 4s, A...	52	48%	50	+ 2%
89%	82%	18	Bush Terminal 5s...	89%	87	89%	+ 2%	51	32	386	Erie conv 4s, B...	51	48	51	+ 3%
90	86%	4	Bush Term Blgs 5s...	90	89	90	+ 1%	53%	34%	193	Erie conv 4s, D...	53%	51	51%	+ 1%
95%	92	75	CAL GAS & ELEC 5s...	95%	92	95%	+ 1%	95%	78%	24	Erie & Jersey 6s...	95%	93	95%	+ 4%
68	63	10	Canada Southern con 5s...	99	97%	97%	+ 1%	75%	70%	4	Erie Pa Col 45...	89	87	89	+ 2
101%	101%	276	Can Gen El db 5s, w 1...	103	101%	102%	+ 1%	80	79	11	Erie Pa Col 45...	89	87	89	+ 2
113	108%	111	Canadian Northern 6% ^s	113	111	113	+ 1%	92	92	92	Equitable Gas N Y 5s...	92	92	92	-
113	107%	80	Canadian Northern 6% ^s	113	110%	112	+ 1%	107%	99%	37	FISI RUBBER Se...	107%	107	107%	- 1%
81	80%	607	Central Pacific db 4% ^s	81	79%	80%	+ 1%	106	100	2	FTW & DCIst 1st, inf 105	105	105	105	-
80%	78%	9	Central Clash & Ohio 3% ^s	80%	88	89%	+ 2%	102%	99	347	Fr'mer Ind Dev temp 7/8/102%	100%	101%	101%	-
99	97%	4	Central Foundry 1st 5s...	83	81%	83	+ 5	98	94%	6	G & H S A, M & P ext 5s	98	96%	96%	- 1%
100	93%	33	Central of Georgia 6s...	100	99	99	- 1%	97	95%	1	Geni Baking 6s...	97	97	97	+ 2
97	80%	32	Central of Georgia con 5%	97	95	97	+ 1%	100	95	53	Geni Electric db 5s...	99%	99%	99%	-
98	94%	30	Central Leather 5s...	97	96%	97	+ 1%	107	103	57	Geni Electric db 6s...	107	103	107%	+ 3%
64%	51%	13	Central New England 4s...	64%	64%	64%	+ 1%	77%	73%	5	Geni Elec db 3% ^s	77%	74	78%	+ 1%
104	103%	19	Central of N J gen 5s...	106	107%	107%	+ 1%	103	97%	578	Gen Midland 4s...	63	63	63	-
88%	85%	25	Central Pacific gtd 3% ^s	88%	88%	88%	-	102	97%	578	Goodyear Tire & R 8s...	103	102%	102%	+ 1%
87	81%	87	Central Pacific 4% ^s	87	85%	87	+ 2%	116%	110%	197	Goodyear Tire & R 8s...	114	113%	115%	+ 2%
85%	76%	5	Cent Pac Thru S L 4s...	85%	85%	85%	+ 1%	98%	98%	18	Granby conv 4s...	98	97%	98	+ 1%
115%	110%	174	Cerro de Pasco 8s...	115%	114%	115%	+ 1%	112%	106%	112	Grand Trunk 7s...	113%	110%	112%	+ 3%
94%	90%	1	Che & Ohio fund 5s...	95%	95%	95%	+ 1%	103%	100	237	Great Northern db 5s...	103%	102%	103%	+ 1%
85%	82%	50	Ches & Ohio gen 4% ^s	86%	85%	86%	+ 1%	110%	107	607	Great Northern gen 5s...	104%	103%	104%	+ 1%
91	84%	287	Ches & Ohio conv 5s...	91	89%	90%	+ 1%	90%	86%	120	Great Nor gen 5% ^s ...	89%	97%	98%	+ 1%
101%	94%	25	Ches & Ohio con 5s...	101	100%	101	+ 1%	90%	87%	29	Great Northern ref 4% ^s	90%	90	90	+ 1%
88%	82%	322	Ches & Ohio conv 4% ^s	88%	86%	88%	+ 2%	65%	62	257	Great Northern Bay B...	11%	104	11	+ 1
82	78	7	C & O, Coal River 4s...	82	78	79%	+ 4%	79%	71	5	HARL RIV-PORTCH 4s...	79%	79%	79%	-
73	71	2	C & O, Potts Creek 4s...	78	78	78	+ 3%	89%	71	5	Havana Elec Ry 5s...	89%	89	89	-
61%	52%	24	Chicago & Alton 3% ^s	61%	50	61%	-	86%	79	3	Hav El Ry, L & T 5s...	86	84	84	+ 2%
50%	37%	219	Chicago & Alton 3% ^s	50%	49%	50%	+ 1%	80%	82%	11	Hocking Valley 4% ^s	80%	86%	86%	+ 6%
80%	81%	15	C, B & Q gen 4% ^s	88%	89%	89%	+ 1%	94	91	1	Hous, E & W Tax 1st...	94	94	95	+ 5%
97%	96%	669	C, B & Q 1st & ref 5s, w 1	97%	97	97%	+ 1%	83%	82%	11	Hous & Man adj 5s...	83%	83%	84%	+ 1%
90%	87%	16	C, B & Q, III Div 4% ^s	90%	90%	90%	+ 1%	83%	75%	145	Hudson & Man ref 5s...	83%	83%	84%	+ 1%
96%	93%	1	C, B & Q, Neb ext 4%	95%	95%	95%	-	65%	47%	611	Hudson & Man adj 5s...	65%	59	65%	+ 6%
85	77%	19	C, B & Q, III Div 3% ^s	85%	81	85	+ 3%	85	81	1	ILL CENTRAL 4s, 1852	83%	83%	83%	+ 3%
80%	68	1539	C & E III gen 5s, t.c...	80%	70	70%	-	85%	81	2	ILL CENTRAL 4s, 1852	82%	82%	82%	-
93	85%	3	Chi & Erie 1st 5s...	93	92%	93	+ 1%	82%	73	45	ILL CENTRAL 4s, 1852	81%	81%	81%	-
64	59	276	Chi Great Western 4% ^s	63%	62%	63%	-	85%	81	1	ILL CENTRAL 4s, 1852	82%	82%	82%	-

64 59 276 Chi Great Western 4s. 94% 93% 94% + 1 82% 77% 45 III Central 4s, 1953. 82% 81% 82% + 1% 94% 87% 22 Chi, Ind & L ret 5s. 94% 93% 94% + 1 100% 106% 20 III Central 6s%. 100% 108% 109% + 1%

Stock Exchange Bond Trading—Continued

Stock Exchange Bond Data												
Range, 1922	Net						Net					
	High	Low	Sales	High	Low	Chg	High	Low	Sales	High	Low	Chg
Range, 1922	High	Low	Sales	High	Low	Sales	High	Low	Sales	High	Low	Sales
High	Low	Sales	High	Low	Chg	High	Low	Sales	High	Low	Chg	
80 82 36	Lack Steel 5s, '50.....	86 85 4	86 85 4	46 42 5	NY, NH&H n-cv deb 3½%, '47 46	44% 46 + 3%	83 76 117	St P & K C Sh Line 4½%,	83 81% 82	High	Low	Net
91 86 4	Laclede Gas ref 5s.....	91 90 4	90 90 4	50 39 4	NY, NH&H n-cv deb 3½%, '48 50	50 + 5%	93% 934	St P, Minn & Man 4½%,	93% 95% 95%	High	Low	Net
80% 77 18	Lake Erie & W 2d 5s.....	86% 86 4	86% 86 4	67 47 33	NY, NH&H n-cv deb 3½%, '50 60	51% 58% + 3%	77 70 50	Saint Paul & Air Line 4½%,	77 75 77 + 1%	High	Low	Net
91 82 1	Lake Erie & W 1st 5s.....	91 90 1	90 90 1	30% 31 100	NY, N, H & H deb 3½%, '51 46	46% 59% + 2%	86% 83 4	Saint Paul & Air Line 4½%,	86% 86% 86%	High	Low	Net
93% 88% 111	Lake Shore & M 1931.....	93% 93 1	93% 93 1	46% 37 24	NY, N, H & H conv 3½%, '49 44	44% 46 + 3%	59% 50 4	Saint Paul & Air Line 4½%,	59% 59% 59%	High	Low	Net
95% 88% 106	Lake Shore & M 1928.....	95% 93 4	93% 94 + 3%	45 45 5	NY, NH & H Cons Rys, '53 45	45 + 5%	61 40% 4	Saint Paul & Air Line 4½%,	61 62% 64	High	Low	Net
91 88 2	Lake Shore & M 1924.....	91 90 1	90 90 1	70% 65% 11	NY, O & W gen 4s, reg. 70% 69%	70% + 3%	62 31% 480	Seaboard Air Line 4½%,	62 66% 67%	High	Low	Net
81 82 1	Lehigh Val (Pa) con 4s.....	81 82 1	82 82 1	06% 66% 5	NY, O & W gen 4s, reg. 66% 66%	66% + 3%	30 13% 33	Seaboard Air L Cocon 6s, '50 75	30 26 28	High	Low	Net
83 78% 7	Lehigh Val (Pa) con 4s.....	83 82 3	82 82 3	70 60 83	NY, O & W ref 4s, reg. 75 75	75 + 2%	63% 41 57	Sharon Steel Hoop 8s, '50 40% 37	63% 58% 59%	High	Low	Net
103 100% 29	Lehigh Valley 6s.....	103 102% 1	102% 102% + 3%	40% 25% 92	NY Rwy 1st ref 4s, reg. 40% 37	40% + 3%	100% 112	Sinclair Oil 7½%, '50 35 35	100% 99% 99%	High	Low	Net
94% 90% 13	Lack N Y N H & H deb 4s.....	93% 90% 8	90% 80% + 2%	24 24 342	NY Rwy 4s, cts of dep. 40% 35	40% + 4%	104% 10% 158	Sinclair Oil 7½%, '50 40% 35	104% 104% 104%	High	Low	Net
45 40	Lev Av P F 1st 5s.....	45 45 4	45 45 4	10% 6% 92	NY Rwy adj 5s, c. of d. 9% 9%	9% + 3%	86 85	Sierra & S F Pow 1st 5s, '50 85 85	86 85 85	High	Low	Net
115% 111% 10	Liggett & Myers 5s.....	114% 114% 114%	114% 114% + 3%	9% 9% 4	NY Rwy adj 5s, c. of d. 9% 9%	9% + 3%	90% 99% 99%	Sincrane Crude Oil pur 5½%,	90% 99% 99%	High	Low	Net
97 91% 24	Liggett & Myers 5s.....	98% 95% 95%	95% 95% + 1%	72 66% 12	NY State Ry 4s, reg. 72 72	72 + 2%	100% 98% 526	Sincrane Oil 7s, w. l. 1	100% 99% 99%	High	Low	Net
78% 72 10	Long Island ref 4s.....	78% 78 78	78% + 3%	58 38% 41	NY, Sunq & W gen 4s, reg. 58 51%	51% + 3%	95% 91% 23	Southern Bell Tel 5s, '50 49% 49%	95% 97% 99%	High	Low	Net
82% 77 3	Long Island gen 4s.....	82% 82% 82%	82% + 3%	68 52% 18	NY, Sunq & W 1st ref 5s, 98% 97%	97% + 3%	99% 94% 49	S Porto Rico Sugar 7s, '50 49% 49%	99% 97% 99%	High	Low	Net
98 90 10	Long Island cons 5s.....	97 96% 97	97 + 1%	106% 101% 219	NY Telephone ref 6s, 100% 103%	103% + 3%	101 95% 5	Southern Car & Ga ext 5½%,	101 100% 101	High	Low	Net
81 73% 22	Long Island deb 5s, '37.....	81 81 81	81 + 3%	62 60 62	NY Telephone a f deo 6s, 104% 104%	104% + 3%	101 95% 5	Southern Pacific cv 3s, '50 49% 49%	101 100% 101	High	Low	Net
95% 92% 16	Lorillard 5s.....	95% 95 95	95% + 3%	93 88% 127	NY Telephone 4½%, '50 91% 92%	92% + 3%	88% 83% 101	Southern Pacific cv 4s, '50 49% 49%	88% 87% 88%	High	Low	Net
82% 77 11	Long Island gen 4s.....	82% 82% 82%	82% + 3%	33 43% 45	NY, W & B 4½%, '50 48% 50%	50% + 3%	83 78% 48	Southern Pacific cv 4s, '50 49% 49%	83 81% 83%	High	Low	Net
116 112 36	Lorillard 7s.....	114% 113% 114%	114% + 1%	64 60 111	Niag F Power ref 6s, 102% 102%	102% + 3%	84 79% 101	So Pac, San F Term 4s, '50 49% 49%	84 82% 83%	High	Low	Net
91% 87% 28	Louis & Nash unified 4s.....	91% 90% 91%	91% + 1%	87% 84 13	Niag F Power 4s, reg. 86% 86%	86% + 3%	84 79% 101	So Pac, San F Term 4s, '50 49% 49%	84 82% 83%	High	Low	Net
105% 106% 73	Louis & Nash 7s.....	106% 107 107	107 + 1%	70 59 59	Niag F Power & Imp 6s, 106% 105%	105% + 1%	80 75% 101	Southern Pacific cv 4s, '50 49% 49%	80 87% 88%	High	Low	Net
103% 101% 140	L&N Int'lref 5½%, temp/cf102%.....	102% 102% 102%	102% + 3%	80% 82% 32	Niag F Power & Imp 6s, 106% 105%	105% + 3%	80 75% 101	Southern Pacific cv 4s, '50 49% 49%	80 87% 88%	High	Low	Net
86 73% 15	L & N, A, K & C 4s.....	85 85 85	85 85 + 3%	106% 100% 3	Niag F Power & Imp 6s, 106% 105%	105% + 3%	80 75% 101	Southern Pacific cv 4s, '50 49% 49%	80 87% 88%	High	Low	Net
100 96 3	L & N, S & N Alas 5s, '63.....	97 97 97	97 + 1%	98% 82% 24	Niag F Power & Imp 6s, 106% 105%	105% + 3%	96% 92% 11	Stand Gas & E cv 8s, '50 49% 49%	96% 94% 94%	High	Low	Net
82 56 4	L & N, St Louis Div 3s.....	81 81 81	81 + 3%	109% 103% 156	Niag F Power & Imp 6s, 106% 105%	105% + 3%	107% 103% 138	Standard Milling 1st 5s, '50 49% 49%	107% 106% 107%	High	Low	Net
67% 57% 58	MANHATTAN CONS 4s.....	66% 65% 66%	66% + 1%	64 60 111	Niag F Power & Imp 6s, 106% 105%	105% + 3%	101 95% 5	Standard Oil of Cal 7s, '50 49% 49%	101 98% 101%	High	Low	Net
93% 86% 30	Manitoba S. W. col 5s.....	95 95 95	95 + 1%	87% 84 13	Nor Pacific & Imp 4s, reg. 86% 86%	86% + 3%	80 75% 101	St & Tube 7s.....	80 85% 85%	High	Low	Net
64% 59 11	Manulife R R So L 4s.....	64% 64% 64%	64% + 3%	98% 86 4	Nor Pacific & Imp 4s, reg. 86% 86%	86% + 3%	80 75% 101	TERM AS ST L ref 4s, '50 49% 49%	80 81% 81%	High	Low	Net
100% 100% 44	Manati Sugar 7½s.....	100% 100% 100%	100% + 1%	104 100 151	Nor Pacific & Imp 4s, reg. 86% 86%	86% + 3%	96 87% 52	TERM AS ST L ref 4s, '50 49% 49%	96 95% 95%	High	Low	Net
97% 88% 80	Market St Ry col 4s.....	98 95 95	95 + 3%	101 97 106	Nor Pacific & Imp 4s, reg. 86% 86%	86% + 3%	91 84% 3	Third Av 1st 5s, '50 49% 49%	91 95% 95%	High	Low	Net
92 81 290	Market St Ry conv 4s.....	92 94 92	94 + 2%	101% 101% 219	Nor Pacific & Imp 4s, reg. 86% 86%	86% + 3%	100% 94% 506	Third Av 1st 5s, '50 49% 49%	100% 94% 506	High	Low	Net
91 91% 10	Macland Oil 8s.....	91 94% 93	93 + 3%	93 88% 24	Nor Pacific & Imp 4s, reg. 86% 86%	86% + 3%	96 92% 11	Third Av ref 4s, '50 49% 49%	96 92% 11	High	Low	Net
103% 100% 9	Macland Oil 8s, with war. 103.....	103 102% 103	102% + 1%	108% 106% 149	Nor Pacific & Imp 4s, reg. 86% 86%	86% + 3%	103% 100% 148	Tide Water Oil 6½s, '50 49% 49%	103% 102% 102%	High	Low	Net
94% 86% 30	Mexican Pet s 8s.....	95% 95% 95%	95% + 3%	100% 95% 101	Nor Pacific & Imp 4s, reg. 86% 86%	86% + 3%	100% 97% 97	Tide Water Oil 6½s, '50 49% 49%	100% 99% 100%	High	Low	Net
90 94% 28	Michigan State Tel 5s.....	99 97% 98%	98 + 3%	71% 66 3	OG & LAKE CHAMP 4s, reg. 71% 71%	71% + 1%	93% 91% 5	Tide Water Oil 6½s, '50 49% 49%	93% 95% 95%	High	Low	Net
88% 83 95	Midvale Steel 3s.....	88% 87 87	88% + 1%	98 90 3	OG & Lake Pow 1st 5s, reg. 98% 97%	97% + 1%	70% 58 31	TOLEDO & OHIO Cent 1st 5s, '50 49% 49%	70% 67 67	High	Low	Net
92 87% 48	Mil Gas 4s.....	92 91 91	92 + 3%	101 97 106	OG & Lake Pow 1st 5s, reg. 98% 97%	97% + 1%	91 84% 3	Third Av 1st 5s, '50 49% 49%	91 91 91 + 1	High	Low	Net
45 30 30	M & St L ref & ext 5s.....	46 46 46	46 + 1%	101 97 106	OG & Lake Pow 1st 5s, reg. 98% 97%	97% + 1%	93 92% 1	Third Av ref 4s, '50 49% 49%	93 92% 92%	High	Low	Net
95% 84% 3	Mil Ed & Ry gen 5s.....	95% 85% 85%	85% + 3%	103 96% 101	OG & Lake Pow 1st 5s, reg. 98% 97%	97% + 1%	100% 96% 56	Tide Water Oil 6½s, '50 49% 49%	100% 100% 100%	High	Low	Net
103% 101% 1	Minn & St Louis 1st 5s.....	103% 103% 103%	103% + 1%	92% 86% 78	OG & Lake Short Line 4s, reg. 92% 91%	92% + 1%	80 75% 83	ULSTER & DIEL 5s, '50 49% 49%	80 70 70	High	Low	Net
80 69% 18	M & St L con 5s.....	80 75% 75	75 + 3%	82 77 371	OG & Lake Short Line 1st ref 4s, reg. 81% 80%	80% + 1%	90 80 2	Union Bag & Paper 5s, '50 49% 49%	90 80 80	High	Low	Net
95% 94% 25	M & St S M & At 4s.....	95% 95% 95%	95% + 3%	103 96% 102	OG & Lake Short Line 1st ref 4s, reg. 80% 79%	79% + 1%	103% 100% 1	Union Bag & Paper 5s, '50 49% 49%	103% 103% 103%	High	Low	Net
103 100% 104	M & St P & S S M 6s.....	103 102% 102%	102% + 1%	92% 87 127	OG & Lake Short Line 1st ref 4s, reg. 80% 79%	79% + 1%	92 86 3	Union Pacific 1st 4s, '50 49% 49%	92 91 92	High	Low	Net
100 99% 10	M & St P & S S M con 5s.....	100 99% 99%	99 + 1%	91 87 5	OG & Lake Short Line 1st ref 4s, reg. 80% 79%	79% + 1%	94% 93% 115	Union Pacific 1st ref 4s, '50 49% 49%	94% 93% 93%	High	Low	Net
90% 86% 16	M & St P & S M con 5s.....	90% 89% 89%	89 + 1%	95% 91% 30	OG & Lake Short Line 1st ref 4s, reg. 80% 79%	79% + 1%	104 16% 62	Union Pacific cv 4s, '50 49% 49%	104 162% 103%	High	Low	Net
85 76% 192	M & T & Tlen 5s, A, wl.....	85 84% 84%	84 + 3%	104 98 120	OG & Lake Short Line 1st ref 4s, reg. 80% 79%	79% + 1%	100 104 34	United Tank Car equip 7½s, '50 49% 49%	100 104% 104%	High	Low	Net
70% 63% 78	M & T & Tlen 4s, B, wl.....	70% 60% 60%	60 + 1%	99% 93% 37	OG & Lake Short Line 1st ref 4s, reg. 80% 79%	79% + 1%	88% 75 23	United Rys 5s, Pittsburgh 8s, reg. 88% 87%	88% 87% 88%	High	Low	Net
97% 90% 80	M & T & Tlen 6s, C, wl.....	97% 86% 86%	86 + 3%	98% 93% 27	OG & Lake Short Line 1st ref 4s, reg. 80% 79%	79% + 1%	100 98 11	U H Hoff M temp deb 8½s, '50 49% 49%	100 99% 100%	High	Low	Net
97% 94% 19	Mo Pac con 5s.....	98% 95% 95%	95 + 3%	85% 81 3	OG & Lake Short Line 1st ref 4s, reg. 80% 79%	79% + 1%	95% 92% 146	U S Realty & Imp 5s, '50 49% 49%	95% 94% 95%	High	Low	Net
100% 99% 10	Mo Pac ref 5s, 1923.....	100% 100% 100%	100% + 1%	85% 81 3	OG & Lake Short Line 1st ref 4s, reg. 80% 79%	79% + 1%	102 100% 44	U S Rubber 7s, '50 49% 49%	102 100% 101%	High	Low	Net
99% 84% 39	Mo Pac 1st ref 5s, 1965.....	99% 87% 87%	87% + 2%	104% 95% 46	OG & Lake Short Line 1st ref 4s, reg. 80% 79%	79% + 1%	86% 86 238	U S Rubber 1st & reg. 5s, '50 49% 49%	86% 88% 89%	High	Low	Net
67 59% 94	Mo Pac gen 4s.....	67 65% 65%	65 + 3%	97% 95% 25	OG & Lake Short Line 1st ref 4s, reg. 80% 79%	79% + 1%	104% 103% 23	U S Rubber 7½s, '50 49% 49%	104% 107% 108%	High	Low	Net
72% 67 2	Mobile & Ohio gen 4s.....	73% 73% 73%	73 + 1%	98% 95% 25	OG & Lake Short Line 1st ref 4s, reg. 80% 79%	79% + 1%	100% 96% 4	U S Smelt, R & M cv 6s, '50 49% 49%	100% 96% 4	High	Low	Net
103% 101% 1	Mobile & Ohio new 6s.....	103% 103% 103%	103% + 1%	79 75 38	OG & Lake Short Line 1st ref 4s, reg. 80% 79%	79% + 1%	103 99% 248	U S Steel 5s, '50 49% 49%	103 102 103	High	Low	Net
96% 93% 38	Montana Power 5s.....	95 95 95	95 + 3%	75 72 35	OG & Lake Short Line 1st ref 4s, reg. 80% 79%	79% + 1%	93 93 66	Utah Power & Light 5s, '50 49% 49%	93 91 92%	High	Low	Net
87% 83% 15	Montreal Tram 1st ref 5s	87% 86% 86%	86 + 3%	75 72 35	OG & Lake Short Line 1st ref 4s, reg. 80% 79%	79% + 1%	93 93 66	VA-CAR CHEM 1st 5s, '50 49% 49%	93 97% 98%	High	Low	Net
85% 82% 36	Morris & Co 4s.....	85% 85% 85%	85 + 3%	75 72 35	OG & Lake Short Line 1st ref 4s, reg. 80% 79%	79% + 1%	93 93 66	VA-Car Chem 7½s, '50 49% 49%	93 97% 98%	High	Low	Net
78% 76% 1	Mor & Es 1st & ref 3½s.....	78 78 78	78 + 3%	75 72 35	OG & Lake Short Line 1st ref 4s, reg. 80% 79%	79% + 1%	80 75% 83	Virginia Ry 1st 5s, '50 49% 49%	80 82 82	High	Low	Net
51 27 14	NASSAU ELECTRIC 4s, 47	47 46% 47	47 + 3%	75 72 35	OG & Lake Short Line 1st ref 4s, reg. 80% 79%	79% + 1%	70 72 7	Virginia Ry & Power 5s, '50 49% 49%	70 78 79	High	Low	Net
97 92% 5	Nassau Elec & Man 5s.....	97 97 97	97 + 2%	75 72 35	OG & Lake Short Line 1st ref 4s, reg. 80% 79%	79% + 1%	70 72 7	WABASH 1st 5s.....	70 75% 75%	High	Low	Net
40 25 2	Nassau Elec & Man 5s.....	40 30% 30%	30 + 3%	75 72 35	OG & Lake Short Line 1st ref 4s, reg. 80% 79%	79% + 1%	80 75% 83	Wabash 2d 5s.....	80 88% 88%	High	Low	Net
41% 25% 34	Nat Ry Mex 1st 4s, July	41% 39 39%	39 + 3%</td									

New York Stock Exchange Transactions—Continued

—1922—										—1922—										—1922—									
Stock and					Net					Stock and					Net					Stock and					Net				
High.	Low.	Sales.	Dividend Rate.	High.	Low.	Last.	Chg.	High.	Low.	Sales.	Dividend Rate.	High.	Low.	Last.	Chg.	High.	Low.	Sales.	Dividend Rate.	High.	Low.	Last.	Chg.						
100	106	5,600	Do pf (8)	100	105	108%	+ 2%	100	91	1,000	Stern Brothers pf (8)	100	99	100	+ 1	96	90	500	Van Raalte Ist pf (7)	95	94	94	- 2						
25	23	26,200	Pittsburgh & West Va.	35	32	34%	+ 1%	42	24	17,000	Stewart War Sp (3)	42	40	40%	- 4%	36	27%	2,300	Virginia-Caro Chem.	35	33%	34%	- 1						
66	76	700	Do pf (6)	80	84	86	+ 3	50	35	15,000	Stromberg Carb.	58	52	52%	- 1%	82	67	400	Do pf	80	77%	80%	+ 3						
20	14%	8,000	Pond Creek Coal (1)	20	7%	29	+ 3%	124	79	304,700	Studebaker Co (7)	124	116	123%	+ 3%	94	43	500	Virginia Iron, C & C (6)	49	49	49	- 1						
83%	83	8,700	Pressed Steel Car	83%	77%	83%	+ 2%	108	100	2,200	Do pf (7)	108	100	10%	- 1%	71%	66	200	Do pf	71	70%	71	- 1						
97	91	400	Do pf (7)	97	96	97	+ 1	7	3%	16,200	Submarine Boat	6%	5%	6%	- 1%	13%	6%	17,700	V Vivaoudou	13	11%	12%	+ 1						
31%	24%	12,500	Prod & Refiners	31%	29	31%	+ 1%	6%	4%	7,000	Superior Oil	6%	5%	7%	- 1%	10%	6	26,000	WABASH	10%	9%	10%	+ 1						
40	36	100	Do pf (7)	40	40	40	+ 2%	29	26	800	Superior Steel	30%	33%	36	- 1%	34%	19%	63,500	Do pf A	34	32	32%	+ 1						
90%	66	10,000	Public Service N J (8)	90%	85%	88%	+ 1%	5	3%	8,000	Sweets Co of Am.	4	3%	3%	- 1%	21%	12%	2,800	Do pf B	20	21	21	+ 1						
129	105%	37,500	Pullman Company (8)	129	123	128%	+ 1%	37%	34%	1,300	TEMTOR C & F, A	2%	2%	2%	- 1%	14%	10%	4,500	Weber & Heilbronner (1)	14	13%	14	- 1						
154	104	3,800	Punta Alegre Sugar	104%	38%	39%	+ 1%	5%	1%	125	17,300	Tenn Cop & Chem.	12%	11%	12%	- 1%	11%	8%	19,800	Western Maryland	11%	10%	11%	+ 1					
103	90	800	Do pf (9)	103	101	102	+ 1%	5%	4%	48%	11,000	Texas Co (3)	48%	47%	46%	- 1%	20%	13%	6,100	Do 2d	20%	19	20%	+ 1					
162%	94	3,500	RY STEEL SP (8)	100%	100	103%	+ 1%	36	24	37,000	Texas Gulf Sul (2)	43%	41%	42%	- 1%	24%	13%	11,600	Western Pacific	24	22	24%	+ 1						
20%	18%	600	Rand Mines (3,4)	20%	25	25	- 1%	30%	23	45,100	Tex & Pac C & O (1)	30%	27%	28%	- 1%	99%	80	300	West Tel (7)	90	97	98%	+ 1						
17	15%	17,100	Ray Consol Copper	17	10%	16%	+ 1%	420	315	207	Tex & L Tr (odd lots)	100	96	96	- 1%	71	65	600	Do 1st pf	70	71	72	+ 1						
80%	71%	35,000	Reading (4)	70%	76	77%	+ 1%	24%	14	12,400	Third Avenue	24%	20%	23%	+ 1%	10%	6	8,200	Wheel & Lake Erie	10%	9%	10%	+ 1						
68%	43%	300	Do 1st pf (2)	45	47	47	+ 1%	15%	100%	1,000	Timber Water Oil	13%	13%	13%	- 1%	21%	12%	5,950	Do pf	21%	20%	21%	+ 1						
53%	45%	200	Do 2d pf (2)	48	47%	48	+ 1%	71%	19,200	Tobacco Products (6)	71	64	69	- 1%	40%	35%	15,100	White Motors (4)	49	45%	49%	+ 1							
12	24	2,700	Remington Typewriter	34%	32%	32%	- 1%	95	88	400	Do pf (7)	94	92	92	- 1%	11%	7%	2,800	Tel & L W Class B	32%	31	32%	+ 1						
73	55	100	Do 1st pf	70	70	70	- 1%	32%	14	2,800	Tel, St L & W Class B	29	29	31%	+ 2%	44%	43%	4,400	Timber Alley Steel	44	44%	44%	+ 1						
185%	43	41,000	Reynolds Tob, Cl B (3)	48%	45%	47%	+ 1%	44%	22%	3,200	Do pf, Class B	43	44	44%	+ 1%	11%	7%	24,200	White Oil	11%	9%	9%	+ 1						
113%	111%	300	Do pf (7)	112%	111%	112%	+ 1%	13%	5%	33,000	Transcontinental Oil	13%	11%	12%	+ 1%	16%	13	4,100	Wickwire Steel	16%	14%	16%	+ 1						
41	25%	14,200	Replogle Steel	32%	32%	33%	+ 1%	45%	32%	200	Traneus & Williams (2)	42	42	42	- 1%	44%	27%	3,800	Wilson & Co.	44%	42%	44%	+ 1						
87%	74	3,300	Do pf...	80%	81	80%	- 1%	50%	34	700	Twin City Rap Tran	50	49	49%	- 1%	9%	4%	17,800	Willys-Overland	8%	8%	8%	+ 1						
8%	4%	3,000	Rep Motor Truck	7%	7%	7%	- 1%	71%	55%	1,500	UNION BAG P (6)	65%	64	65%	+ 3	44%	24	3,800	Do pf	40%	38%	40%	+ 1						
21	8%	1,000	Robert Bels & Co.	20	18	18%	- 1%	22%	17%	75,900	Union Oil	22	19%	20%	- 1%	33%	25	1,500	Wisconsin Central	30%	28%	29%	+ 1						
66	47%	63,100	Royal Dutch N Y (3,20)	66%	61%	63%	- 1%	140%	25%	23,300	Union Pacific (6)	14%	13%	13%	- 1%	167%	137	1,400	Woolworth (F W) (8)	163%	160%	162%	+ 1						
36%	17%	500	Rutland pf	30%	33%	33%	+ 1%	76%	71%	3,100	Union Pacific pf (4)	76%	73	76%	+ 2%	54%	43%	3,200	Worthington Pump (4)	53%	51	51%	+ 1						
14%	12%	2,500	ST JOSEPH LEAD (1)	14%	14	14%	- 1%	35%	25	3,500	United Alloy Steel	34%	33%	34%	+ 1%	90%	83	600	Do pf A (7)	90%	90%	90%	+ 1						
31%	20%	32,800	St Louis-San Fran	31	29%	30%	+ 1%	52	50%	3,300	United Drug	52	51	51%	- 1%	74	64%	800	Do pf B (6)	74	72	74	+ 1						
52	36	1,300	Do pf...	52	50%	52	+ 1%	46%	41%	600	Do 1st pf (3)	46%	45%	45%	- 1%	9%	6	800	Wright Aeronautical (1)	8%	8%	8%	+ 1						
32%	20%	23,200	St Louis-Souwestern	32%	30%	32%	+ 1%	48%	11%	3,600	United Fruit (8)	11%	10%	10%	- 1%	1%	1%	9,200	Brooklyn Edison	1%	1%	1%	- 1						
47%	32%	11,300	Do pf...	47%	43	47	+ 1%	14%	5%	200	United Paperboard (5)	14%	14%	14%	- 1%	5%	5%	6,500	Granby Consol	5%	5%	5%	- 1						
6%	1%	4,200	Santa Cecilia Sugar	21%	20	21%	+ 1%	30%	20%	3,000	United Ry Invest	19%	17	17	- 1%	8%	3%	2,800	North American	7%	6%	7%	+ 1						
24%	11%	1,400	Savage Arms	4%	3%	3%	- 1%	56%	43%	43,400	United Retail Stores	51	47	50%	+ 1%	1%	1%	100	Public Svc (N J)	1%	1%	1%	- 1						
10%	2%	2,700	Saxon Motor	9%	8%	8%	- 1%	38%	16%	13,500	U S C I P & Fty	37	34	36%	- 1%	77%	1%	19,100	Replogle Steel	7%	6%	7%	+ 1						
14%	9%	9,300	Seaboard Air Line	14%	12%	12%	- 1%	70	50	500	Do pf (5)	69%	68%	69%	+ 1%	77%	1%	1,200	White Oil	7%	6%	7%	- 1						
77%	59%	17,200	Sears, Roebuck & Co.	77%	73%	76%	- 1%	6%	6%	200	U S Express	6%	6%	6%	- 1%	18%	1%	3,400	Mo, K & T 1st as pd	18	16%	17%	- 1						
105	91	200	Do pf (7)	101%	101%	101%	- 1%	10%	2%	8,400	U S Food Products	5%	5%	5%	- 1%	17%	10%	200	Do pf 1st as pd	17	16%	17%	- 1						
25%	10%	6,000	Seneca Copper	14%	13%	14	- 1%	40%	37	30,100	U S Industrial Alcohol	48%	46%	48%	+ 1%	1%	1%	3,400	Van Raalte Ist pf	95	94	94	- 1						
9%	7%	2,400	Shattuck-Arizona	9%	8%	9%	- 1%	60%	80%	100	Do pf (7)	92%	92%	92%	+ 2%	34%	31%	2,300	Virginia-Caro Chem.	33%	34%	34%	- 1						
47%	35%	5,100	Shuttle Train & Tr (7c)	47%	46%	47	+ 1%	87	55%	17,000	U S Realty & Imp.	63	61	63%	+ 1%	82	67	400	Do pf	80%	77%	80%	+ 1						
34%	18%	342,700	Sinclair Consol Oil	34%	30%	34%	+ 1%	67%	51%	38,100	U S Rubber	67%	65%	65%	+ 1%	94	43	500	Virginia Iron, C & C (6)	49	49	49	- 1						
69%	44%	3,200	Show-Shel Steel & I.	44%	42%	44	+ 1%	100%	91	1,400	Do 1st pf (8)	104	103	103%	- 1%	1%	1%	100	Vanadium Corp	1%	1%	1%	- 1						
77	45%	200	Do pf...	91%	89%	91%	- 1%	41%	32%	8,100	U S Smelt, Ref & M.	41%	38	41%	+ 3%	1%	1%	2,700	Do pf 1st as pd	17	16%	17%	- 1						
91%	78%	65,700	Southern Pacific (6)	40%	48%	48%	- 1%	42%	42%	300	Do pf (3)	44%	43%	44%	- 1%	1%	1%	11,700	Utah Copper (2)	65%	67%	67%	- 1						
57%	43%	700	South Port R Sugar	25%	23%	25%	- 1%	100%	82	22,500	U S Steel (5)	100%	97	99%	+ 1%	1%	1%	6,000	Do pf 1st as pd	66	65%	67	+ 1						
25%	17%	67,000	Southern Railway	58%	55%	58%	- 1%	118%	114%	5,200	Do pf (7)	118%	117%	118%	+ 1%	1%	1%	1,900	U S Securities	17%	16	16%	- 1						
58%	46%	11,600	Do pf...	100%	101%	107	+ 1%	17%	9%	68	21,000	Utah Copper (2)	68	65%	67	+ 1%	1%	1%	844	Do pf 1st pf (7)	84	84	84	- 1					
109%	91%	39,400	Standard Oil of Cal (4)	100%	101%	107	+ 1%	17%	9%	84	1,900	U S Securities	17%	16	16%	- 1%	1%	1%	844	Do pf 1st pf (7)	84	84	84	- 1					
105%	113%	3,600	Standard Corp A Corp	114%	114%	114%	- 1%	45	30%	28,100	VANADIUM CORP	44%	41%	43%	- 1%	1%	1%	17,700	V Vivaoudou	13	11%	12%	- 1						

RIGHT?

		1 1/2	%	1%	..
2,200 Brooklyn Edison	.....	1 1/2	%	1%	..
900 Granby Consol	.....	3/4	3/4	3/4	..
800 North American	.....	7/8	6/8	7 1/4	+
100 Public Svc (N J)	.....	3/4	3/4	1 1/4	..
100 Repligole Steel	.....	1 1/2	%	1 1/2	..
800 White Oil	.....	3/4	3/4	3/4	..

WARRANT

rates as given in the above table are the annual

Dividend rates as given in the above table are the annual cash payments based on the latest quarterly or half-yearly declarations. Unless otherwise noted, extra or special dividends are not included.

*Last quarterly payment in stock. $\frac{1}{2}$ partly extra. $\frac{1}{2}$ including 4 per cent. extra in stock. $\frac{1}{2}$ Including 2 per cent. extra in stock. $\frac{1}{2}$ Last quarterly payment in scrip. $\frac{1}{2}$ Payable in preferred stock.

Transactions on the New York Curb

WEEK ENDED APRIL 22, 1922										Range, 1922										Range, 1922																													
Trading by Days					Foreign					High Low Sales					High Low Last Ch'ge					Net					High Low Sales					Net																			
Monday	Tuesday	Wednesday	Thursday	Friday	Industrials	Oil	Mining	Bonds	Bonds	233	158	2,409	Cities Service	233	210	226	+17%	.57	15,300	Teek Hughes	.57	.50	.57	+.05	High	Low	Sales	High	Low	Sales	High	Low	Sales	High	Low	Sales													
Monday	197,699	438,765	306,055	\$1,402,000	458,000	64 1/4	61	3,750	Cities Service pf.	24 1/4	17	11,000	Cities Service brks shs.	24 1/2	22	23	+1 1/2%	1 1/2%	2,100	Tonopah Belmont	1 1/2%	1 1/2%	1 1/2%	+ 1/2%	15,300	15,200	Teek Hughes	.57	.50	.57	+ .05	15,300	15,200	Teek Hughes	.57	.50	.57	+ .05											
Tuesday	156,290	349,524	337,010	1,720,000	181,000	6	4%	600	Cities Service pf, B.	2	1%	9,900	Columbia Pete	1 1/2	1 1/2	1 1/2	-	1 1/2%	3,000	Tonopah Ext.	1 1/2%	1 1/2%	1 1/2%	+ 1/2%	3,000	3,000	Tonopah Ext.	.85	.71	.81	+ .09	3,000	3,000	Tonopah Ext.	.85	.71	.81	+ .09											
Wednesday	101,230	439,869	352,986	1,484,000	186,000	2	1%	2,400	Cities Service Ref.	4	1%	4,100	Cities Service Ref.	4	3%	3%	- 1/2%	1 1/2	4,200	Tonopah North Star	.05	.04	.05	-	4,200	4,200	Tonopah North Star	.05	.04	.05	-	4,200	4,200	Tonopah North Star	.05	.04	.05	-											
Thursday	145,240	304,105	256,070	2,407,000	211,000	5	4%	1,500	Coden pf, old	4	4%	4%	4%	4%	4%	4%	- 1/2%	.80	45	8,800	Tuolumne Copper	.75	.65	.70	-	8,800	8,800	Tuolumne Copper	.75	.65	.70	-	8,800	8,800	Tuolumne Copper	.75	.65	.70	-										
Friday	150,575	414,690	348,110	2,477,000	127,000	14 1/4	15	500	Coca Royalties	14 1/4	15	500	Coca Royalties	14 1/4	15	15	- 1/2%	.20	20	15,000	Teek Hughes	.20	.05	.20	-	15,000	15,000	Teek Hughes	.20	.05	.20	-	15,000	15,000	Teek Hughes	.20	.05	.20	-										
Saturday	110,240	512,900	223,900	1,202,000	345,000	14 1/4	15	500	Coca Royalties	14 1/4	15	500	Coca Royalties	14 1/4	15	15	- 1/2%	.20	20	15,000	Teek Hughes	.20	.05	.20	-	15,000	15,000	Teek Hughes	.20	.05	.20	-	15,000	15,000	Teek Hughes	.20	.05	.20	-										
Total	870,274	2,459,854	2,014,126	\$10,692,000	1,488,000	3 1/2	1%	5,200	Coca Royalties	3 1/2	1%	3,200	Coca Royalties	3 1/2	2%	2%	+ 1/2%	1 1/2%	100	Utah Metals & T.	1 1/2%	1 1/2%	1 1/2%	+ 1/2%	100	100	Utah Metals & T.	.31	.3	.33	-	100	100	Utah Metals & T.	.31	.3	.33	-	100	100	Utah Metals & T.	.31	.3	.33	-				
Range, 1922	IUDUSTRIALS					Net					High Low Sales					High Low Last Ch'ge					Net					High Low Sales					Net																		
High	Low	Sales	High	Low	Last Ch'ge	11	8	600	Dome Oil of Texas	11	10	10 1/2	..	29	27	2,300	United Verde Ext.	28 1/2	28	28 1/2	-	2,300	2,300	United Verde Ext.	28 1/2	28	28 1/2	-	2,300	2,300	United Verde Ext.	28 1/2	28	28 1/2	-	2,300	2,300	United Verde Ext.	28 1/2	28	28 1/2	-							
1 1/2%	.96	94,700	Acme Coal	1 1/2%	1 1/2%	1 1/2%	74	47	96,300	Engineers Petroleum	59	53	59	+ 1/2%	55	43	16,000	Volcano Mining	.49	.46	.49	-	16,000	16,000	Volcano Mining	.49	.46	.49	-	16,000	16,000	Volcano Mining	.49	.46	.49	-	16,000	16,000	Volcano Mining	.49	.46	.49	-						
42	26	150 Allied Packers prior	27	26	27	1 1/2%	15	100	Aluminum Co.	1 1/2%	15	15	15	- 1/2%	1 1/2	1 1/2	1 1/2	1 1/2%	.05	.02	.02	..	11,000	Tonopah Ext.	.05	.04	.05	..	11,000	11,000	Tonopah Ext.	.05	.04	.05	..	11,000	11,000	Tonopah Ext.	.05	.04	.05	..	11,000	11,000	Tonopah Ext.	.05	.04	.05	..
17%	15	1,000 Amalgamated Leather	12%	11%	12%	1 1/2%	15	15	15	15	15	15	15	- 1/2%	1 1/2	1 1/2	1 1/2	1 1/2%	.05	.01	.01	..	11,000	Tonopah Ext.	.05	.04	.05	..	11,000	11,000	Tonopah Ext.	.05	.04	.05	..	11,000	11,000	Tonopah Ext.	.05	.04	.05	..							
41	33	200 Amal. Leather Corp.	37	37	37	1 1/2%	15	15	15	15	15	15	15	- 1/2%	1 1/2	1 1/2	1 1/2	1 1/2%	.05	.01	.01	..	11,000	Tonopah Ext.	.05	.04	.05	..	11,000	11,000	Tonopah Ext.	.05	.04	.05	..	11,000	11,000	Tonopah Ext.	.05	.04	.05	..							
24	19%	100 Am Hawaiian S.	21	21	21	1 1/2%	15	15	15	15	15	15	15	- 1/2%	1 1/2	1 1/2	1 1/2	1 1/2%	.05	.01	.01	..	11,000	Tonopah Ext.	.05	.04	.05	..	11,000	11,000	Tonopah Ext.	.05	.04	.05	..	11,000	11,000	Tonopah Ext.	.05	.04	.05	..							
147%	113%	75 Am Light & Trac.	147	146	147	4 1/2%	15	15	15	15	15	15	15	- 1/2%	1 1/2	1 1/2	1 1/2	1 1/2%	.05	.01	.01	..	11,000	Tonopah Ext.	.05	.04	.05	..	11,000	11,000	Tonopah Ext.	.05	.04	.05	..	11,000	11,000	Tonopah Ext.	.05	.04	.05	..							
96%	95	30 Am Lt & Tr pf.	96	95	95	1 1/2%	15	15	15	15	15	15	15	- 1/2%	1 1/2	1 1/2	1 1/2	1 1/2%	.05	.01	.01	..	11,000	Tonopah Ext.	.05	.04	.05	..	11,000	11,000	Tonopah Ext.	.05	.04	.05	..	11,000	11,000	Tonopah Ext.	.05	.04	.05	..							
5%	3	400 Am Writing Paper.	5	4	4	1 1/2%	15	15	15	15	15	15	15	- 1/2%	1 1/2	1 1/2	1 1/2	1 1/2%	.05	.01	.01	..	11,000	Tonopah Ext.	.05	.04	.05	..	11,000	11,000	Tonopah Ext.	.05	.04	.05	..	11,000	11,000	Tonopah Ext.	.05	.04	.05	..							
7	6	300 Am Road Mach.	7	6	6	1 1/2%	15	15	15	15	15	15	15	- 1/2%	1 1/2	1 1/2	1 1/2	1 1/2%	.05	.01	.01	..	11,000	Tonopah Ext.	.05	.04	.05	..	11,000	11,000	Tonopah Ext.	.05	.04	.05	..	11,000	11,000	Tonopah Ext.	.05	.04	.05	..							
30	27	200 Blynn & Sons, Inc.	30	28	30	2 1/2%	15	15	15	15	15	15	15	- 1/2%	1 1/2	1 1/2	1 1/2	1 1/2%	.05	.01	.01	..	11,000	Tonopah Ext.	.05	.04	.05	..	11,000	11,000	Tonopah Ext.	.05	.04	.05	..	11,000	11,000	Tonopah Ext.	.05	.04	.05	..							
15%	50	800 Bradley Fireproofing	60	61	65	1 1/2%	15	15	15	15	15	15	15	- 1/2%	1 1/2	1 1/2	1 1/2	1 1/2%	.05	.01	.01	..	11,000	Tonopah Ext.	.05	.04	.05	..	11,000	11,000	Tonopah Ext.	.05	.04	.05	..	11,000	11,000	Tonopah Ext.	.05	.04	.05	..							
17%	12%	800 Br-Am Tob. corp.	16	16	16	1 1/2%	15	15	15	15	15	15	15	- 1/2%	1 1/2	1 1/2	1 1/2	1 1/2%	.05	.01	.01	..	11,000	Tonopah Ext.	.05	.04	.05	..	11,000	11,000	Tonopah Ext.	.05	.04	.05	..	11,000	11,000	Tonopah Ext.	.05	.04	.05</								

Reviews of Recent Books

By A. R. Ross

BUDGET MAKING. By Arthur Eugene Buck. New York: D. Appleton & Co.

MR. BUCK describes his work as a handbook on the forms and procedure on budget making with special reference to States, but it has equal application for city and county governments. Those engaged in State and municipal finances will find Mr. Buck's labors and experiences of considerable value, and citizens whose privilege it is to provide the sinews of war will find much meritorious effort in the pages of this volume.

There is nothing controversial in "Budget Making." It is a plain, matter-of-fact exegesis of the methods which should be adopted by the men engaged in this often perplexing and always complicated task. Comprehensive facts and figures are offered and other samples of estimates on which budget makers may base their propositions.

The expenditures under all forms of government form so important a part of the functions of administrative bodies that any well thought-out plans for systematizing taxation and its eventual disbursement is worthy of the most serious attention. The importance of a

proper system of budgets has been recognized of late years in many States and cities, and President Harding appreciated it to the extent of recommending it to Congress, which adopted it. The advantageous outcome has yet to be experienced, but there can be no doubt as to its efficacy. There is no subject of greater interest for the general public than the appropriation of national and other funds, and those who care to see how budget making may be exalted into a fine art should study Mr. Buck's volume in all its elaborate detail.

The paragraphs in the book relating to the management of the finances of New York City and New York State may have, no doubt, a peculiar interest for readers of *THE ANNALIST*. Mr. Buck tells us that the city has a Board of Estimate and Apportionment with a budget staff working continuously under the direction of its Secretary. The departmental estimates are transmitted to the Secretary of the board, and he assigns examiners to investigate and

report on the items of the various requests. The estimates are then assembled and, with the reports of the examiners, are turned over to the board for its action. The board may ask for additional information and may assign members of the staff to make special investigations. Prior to 1918 the investigation of the budget estimates was conducted by the Bureau of Personal Service and the Bureau of Contract Supervision, but these offices were abolished and their staffs placed directly under the Secretary of the Board of Estimate and Apportionment so as to place the members of the board in direct contact with the investigating sources of information.

In the State Legislature the Chairmen of the Finance and the Ways and Means Committees each appoints a clerk, an accountant and a stenographer to assist in the preparation of the budget.

Mr. Buck provides a fund of important data bearing on the cost of budget work, and there is a valuable discussion as to questions to be decided in issuing

bonds. The classification of budget information claims much attention, and there is a chapter on estimate forms which will be found of value to the authorities. There is lucid comment on accounting methods, and all the other practical details of budget making are treated in a clear and dignified way, devoid of technicalities. Mr. Buck pays well-deserved compliment to his associates of the Bureau of Municipal Research for their helpful co-operation.

RAILWAY EMPLOYEES' REPLY TO THE RAILROADS. Washington, D. C.: Government Printing Office.

THIS is a reprint of reports on hearings before the United States Senate Committee on Interstate Commerce on questions raised by differences between the railroads and their employees. The evidence relates to revenues and expenses of railroads which report to the Interstate Commerce Commission. The above title is given to this evidence obviously because of the expert testimony presented by Dr. Frank J. Warne, to which the whole volume is devoted. The reports conclude with the sitting of the committee on Dec. 3, 1921.

Transactions on Out-of-Town Markets

Boston

MINING					
Sales	High	Low	Last	Net	Ch'ge
750 Adventure	1	.75	.75	—	%
370 Algoma	.50	.40	.40	—	
55 Allouez	26%	26	26	—	%
1,130 Ahmeek	.63	.62	.62%	—	%
50 Alaska G M.	%	%	%	—	
20 Am Zinc	19	16%	19	—	
810 Anacunda	.54%	.53	.54%	+	%
3,110 Arcadian	3%	3	3%	—	%
245 Arizona Com'l	9%	9	9%	—	%
500 Batopilas	.90	.90	.90	—	
100 Butte & Bala	.15	.15	.15	+	10
120 Butte & Superior	.20	.20	.20	+	1
395 Birmingham	15%	15%	15%	—	%
522 Calumet & Ariz.	60%	58%	59%	—	%
126 Calumet & Hecla	278	273	275	—	3
5,325 Carson Hill	15	13%	14	—	
25 Centennial	12	12	12	+	1
185 Chile Copper	19	18%	19	—	
200 Cliff	.50	.40	.40	—	
980 Copper Range	44%	43%	44	—	
3,620 Davis-Daly	8%	7%	8%	+	%
120 Daily-West	2	2	2	+	1
2,270 East Butts	12	11%	11%	—	%
6,085 Franklin	3	2%	2%	—	%
20 Granby	27%	27%	27%	+	%
292 Hancock	3%	2%	2%	—	%
650 Helvetia	2%	1%	1%	—	%
725 Indiana	1%	%	%	—	%
100 Inap Copper	41%	41%	41%	—	
5,645 Island Creek	114	107	113	+	5
38 Island Creek pf.	.91	.91	.91	+	1
455 Isle Royale	25	23%	24	—	%
246 Kerr Lake	4%	3%	3%	—	
5,435 Keweenaw	3%	2%	2%	—	%
3,660 Lake Copper	5%	4%	4%	—	
1,035 La Salle	2%	1%	1%	—	
4,385 Mass Com	3%	3%	3%	—	
500 Mason Valley	2%	2%	2%	—	
5,845 Michigan	6	2%	3	—	
5,310 Mayflower	5%	4%	5	—	
288 Mohawk	59	57%	58%	—	
1,630 New Cornelia	18%	17%	18%	+	%
125 New Idria	1%	1%	1%	—	
175 Nevada Copper	18	17%	17%	—	
205 New River pf.	70	75	75	—	
300 Nipissing	6%	6%	6%	—	
2,455 North Butte	14	12%	14	—	
600 North Lake	.50	.49	.49	—	10
2,915 Ojibway	3%	3	3	—	
200 Old Dominion	25	25%	25%	—	
210 Osceola	.37	36%	36%	+	1
2,070 Pond Creek Coal	20	17%	20	—	
110 Quincy	46	45	45%	—	%
550 St. Mary's Land	46%	45	46%	—	1%
800 Shannon	1%	1%	1%	—	%
800 Superior Copper	1%	1%	1%	—	
1,300 Superior Copper	3%	3	3%	—	%
200 Superior & Boston	2%	1%	1%	—	
750 South Lake	.80	.75	.75	—	%
1,000 South Utah	.10	.10	.10	—	
1,230 Trinity	2%	2	2%	+	%
4,015 Tuolumne	1,00	.65	.65	—	01
500 Union Land	1%	1%	1%	—	
1,525 U. S. Smelting	.41	38%	41%	+	%
210 U. S. Smelting pf.	46%	44%	45	—	%
280 Utah Com	3%	3%	3%	—	
800 Utah Com	1%	1%	1%	—	
2,850 Utah Metals	1%	1%	1%	—	
1,285 Victoria	2%	1%	1%	—	
17,846 Winona	2%	1%	1%	—	
5 Wolverine	12	12	12	—	
50 Wyandotte	.90	.90	.90	+	15
RAILROADS					
121 Boston & Albany	147	145	146	+	1
610 Boston Elevated	.80	.70	.80	+	%
1,505 Boston & Maine	26%	23	25%	+	2%
10 Boston & M. pf.	32	32	32	—	
392 Maine Central	.84	47	48	—	
15 Maine Central pf.	70	70	70	+	3
5 Norw. & Wisc pf.	.80	.80	.80	—	
2,238 New Haven	25	21%	25	—	
88 Old Colony	.58	.58	.60	+	10
405 Rutland & M.	.16	34	35	+	1
24 Vermont & M.	.87	.87	.87	—	
205 West End	.51	.50	.50%	—	
174 West End pf.	60%	60	60	—	
MISCELLANEOUS					
20 Am Ag Chemical	40	39%	39%	+	%
12 Am Ag Chem pf.	68	67	68	—	
365 Am Pneu Serv.	3%	3%	3%	—	
85 Am Pneu Serv pf.	13%	13%	13%	—	
100 Am Oil & Eng.	5	5	5	—	
95 Am Sugar	76%	73%	76%	+	2%
219 Am Sugar pf.	100	98	100	+	1%
3,720 Am Tel & Tel	124	120%	123%	+	3%

Pittsburgh

STOCKS					
Sales	High	Low	Last	Net	Ch'ge
40 Am W. Glass pf.	102	102	102	—	
410 Am Vit Products	12%	11	11%	+	%
285 Am W. Mach. pf.	84%	85	85	—	
223 Am W. Mach pf.	89%	89%	89%	—	
13,257 Arkansas Gas	12%	11%	11%	+	%
740 Auto Fuel Oil pf.	20	18%	17	—	
1,300 Auto Fuel Oil pf.	23	20%	22%	—	
245 Pitts. Brewing	2%	2%	2%	—	
135 Pitts. Brewing pf.	5%	5%	5%	—	
4,500 Pitts. Mt. Shasta	23	25	25	—	
2,355 Pitts. Oil Gas	9	8%	8%	—	
444 Pitts. Plat. Glass	15%	15%	15%	—	
6,730 Salt Creek pf.	11%	12%	11%	—	
5,660 Sch. & S. pf.	.07	.07	.07	—	
310 Tidal Gas	14%	13%	13%	—	
837 U. S. Glass	53	49%	53	—	
218 Union Gas	123%	125%	125%	+	%
1,020 W'house Air Br.	89%	89	89%	—	
125 W'house Electric	62%	61	61%	—	
50 West Penn	25	25	25	—	

Philadelphia

STOCKS					
Sales	High	Low	Last	Net	Ch'ge
180 Alliance Ins	23	22	22	—	
212 Am Gas	64	63	63	—	
10,468 Am Stores	116	108	112	+	7
15 Am Stores 1st pf.	150%	144	150%	+	10%
17 Am Stores 2d pf.	43	40	41%	+	1%
830 Am Railways	9	8	9	+	%
204 Am Railways pf.	43	40	41%	+	1%
175 Am Tr. G. J.	44	42%	42%	—	
125 Am Trac. & Sons	51	48	51	—	
1,014 Elec Star Battery	167	172	172	—	
1,365 Elec Star Bar new	45%	42%	42%	—	
250 Elrite Lighting Co.	26	26	26	—	
15 Fourth St. N. B.	300	300	300	—	
280 Inaur of N. A.	35%	35	35	+	1%
130 Keystone Tel.	10	9	10	+	%
100 Lake Superior	35	35	35	—	
2,000 Lake Superior	10%	10%	10%	—	
1,005 Lake Superior	77%	77%	77%	—	
2,520 Leigh Nav.	77	77	77	—	
100 L. M. Val. Trans.	10%	10%	10%	—	
10 Lit Brothers	27	27	27	—	
21 Minehill	48	48	48	—	
215 Phila. & Sons	55	55	55	—	
215 Phila. & Sons	55	55	55	—	
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The Annalist Barometer of Business Conditions

Continued from Page 467

panies as well as in the case of the Steel Corporation are said to be in excess of shipments. This was especially true of the Steel Corporation for the month of March. Judging from the recent statement of unfinished business on the books at the close of that month.

The coal strike situation has been responsible for an exceptionally sharp advance in the price of pig iron. This product during the past week was quoted as high as \$24 in Eastern Pennsylvania, as compared with \$20 a ton in the previous week. Advances of from \$1.50 to \$3 per ton were reported in other sections of the country. Prices of finished products also advanced further during the week, sheets, bars and plates now being on a level of \$1.60 a hundred pounds, as compared with a recent rate of \$1.50. One independent is quoting \$1.70. In the case of the Steel Corporation, however, a conservative policy is being adopted in connection with the advances of the past week, in spite of a recent announcement that it would meet the prices quoted by competitors. At the time the Steel Corporation let this be known it was said that the advances would be made if they were considered justified. In view of this it was assumed that the leading factor in the trade considered some of the past week's advances unjustified.

Another interesting development in the trade was the announcement of the sale of \$10,000,000 bonds by two subsidiaries of the Steel Corporation, the first financing to be undertaken in eight years. The proceeds, with \$5,000,000 from surplus, will be used to construct a tube mill with a capacity of 350,000 tons annually. This will add from 20 to 25 per cent to the corporation's tube capacity. The announcement of new construction was considered the more remarkable in view of the belief prevailing a short time ago that the steel industry would never again receive sufficient business to keep all of its plants busy, including those constructed during the war to meet the needs of those years.

Textiles

IMPROVING business in certain directions, more especially in finished and unfinished cotton goods, divided interest with the tariff in the textile trades last week. The tariff, of course, led in the comment of the week. A surprising amount of criticism of the bill as it now stands was heard, when it is considered that the cloth trades are almost solidly on the side of protection.

Buying of unfinished cotton goods by the bleachers and converters was easily the week's feature in the local market. This buying was to some extent due to the reflection of the improved consumer demand for finished materials, but for the most part it was attributed to the realization that the merchandise was cheap at the figures it could be obtained. That the makers of the goods were extremely bullish of the future was shown by their refusal to trade very far ahead at the prevailing figures. In almost all cases the deliveries sold did not run much past the middle of May. Many of the transactions involved goods for immediate shipment. Aside from an improved demand for seasonable merchandise for dress purposes, the rest of the market for cotton goods did not reflect the activity seen in the unfinished fabrics. Some additional export business was put through, but trading in that direction was hardly as active as it had been.

The principal question of the week in the woolens and worsteds trade was whether or not the latter goods would be advanced in proportion to the increases recently made on woolens by the largest factor in the industry. Opinions were divided in the matter, in view of the general lack of demand for cloths of this nature at the present time, but the indications were that something in the way of an advance would be made. Wherever else it may be found pleasing, the prospect of higher cloth prices growing out of the tariff is anything but alluring to the clothiers. Having their troubles in doing business with clothing prices at their present levels, they are wondering just what is going to happen to their business when the inevitable increases in manufactured garments have to be made.

The silk manufacturers are again face to face with trouble. With buying of finished silks considerably subnormal, despite the attempts made to stimulate business by cutting prices in certain directions, they again face a rising market for raw silks. Due largely to the claimed shortage of the raw material, prices advanced materially in the American market during the week in sympathy with the firmer tone to the primary centers.

Excepting for dress fabrics and some kinds of household merchandise made from flax, not a great deal of trading took place in linens in this market. The same was true abroad, from all accounts. In this trade the tariff question seems to be less seriously regarded than in some of the others, due to the almost complete lack of domestic competition, but efforts to fight the proposed higher rates will be made. If this fight is unsuccessful, it is openly asserted that the resultant advances will be passed on to the consumer.

Trading in the burlap was rather light, with reports current that the bulk of the business which took place had been done at slight concession from the quoted prices. Nominally the market was steady at unchanged levels.

Shipping

WITH the ship subsidy hearings entering the fourth week, the Shipping Board has announced that it will scrap the section creating a merchant marine naval reserve and will amend the bill to provide that at least 66 2-3 per cent. of the crew shall be American citizens. To the opposition of the marine labor organizations may be attributed the abandonment of the reserve.

With the tentative closing of Shipping Board expert testimony, it became evident that the representatives of the Middle West and South would insist upon an amendment requiring the Government to continue for a period of at least five years the operation of services and trade routes established through the medium of managing agents. Spokesmen for the Mississippi Valley Association and the South Atlantic States Association insisted that their interests should be protected, so that, in the event that the present

operators of Government-owned tonnage could not buy the ships when offered for sale, these ships would not be sold to the big Eastern lines. They fear that the "shipping monopoly" may buy the ships, operating from the outports, and discontinue them. It has been indicated that the Democrats will stand firm for this provision and it is believed that the Republicans will consent to the retention of this feature. Chairman Lasker of the Shipping Board has testified that the board expects to dispose of the ships now in active operation within thirty months after the passage of the bill.

Another amendment, proposed and supported by substantial interests, is that railroads be prevented from operating boats on the inland waterways. Theodore Brent, Federal manager of the Warrior River Barge Line, has requested the Joint Congressional Committee to insert a provision in the new legislation, taking authority for the supervision of rates from the Interstate Commerce Commission and turning it over to the Shipping Board. With the ship subsidy hearings the most absorbing subject before the shipping industry throughout the world, it has become evident that the sponsors of the bill will press for immediate action. It is evident, however, that a flood of amendments will be offered as soon as it reaches the floor of the House of Representatives and the Senate.

The price of American tonnage continues to be almost nominal. At an auction sale in New York on April 20, the 11,500 deadweight ton freighter Poznan, formerly the German cargo carrier Mark, was sold for the sum of \$253,000 to the Luckenbach Steamship

Company, after spirited bidding by the Dollar Steamship Line. The Shipping Board has reported no more sales of tonnage.

With American shipbuilding at a low mark, announcement has been made that the Merchants and Miners Transportation Company proposes to award contracts soon for the construction of two 368-foot passenger ships for the coastwise trade. The Federal Shipbuilding Company of Kearny, N. J.—a plant owned by the United States Steel Corporation—was the low bidder for the work at \$875,000 each. On April 1 there were 67,976 tank steamers under construction in American shipyards. This formed the bulk of the transoceanic construction. As soon as the ship subsidy bill is passed it is believed that there will be a revival in the construction of special types of ships. However, it is evident that there will be no work virtually for steamers of low speed and standard types, as the Shipping Board has a large number of vessels of this type for sale at prices that are said to be \$40 ton below the price of replacement.

The Shipping Board has announced that it will rename all of the post-war American-built passenger liners. These ships will bear the names of former Presidents. The Leviathan will be the President Harding, while the Lone Star State will be the President Roosevelt.

The validity of agreements and contracts, signed by Admiral W. S. Benson when he was the lone member of the Shipping Board from March until June, 1921, has been upheld by the Claims Commission. The agreement made by the Shipping Board with the Standifer Construction Company of Van-

couver, Wash., for \$2,700,000 has been validated.

The wooden shipbuilders, having rejected the offer of settlement for claims aggregating \$6,000,000 at \$1,000,000, have gone to Congress for relief. A bill has been introduced by Senator McNary of Oregon which would authorize the Shipping Board to reimburse the many wooden shipbuilders for losses derived through the substitution of contracts at the request of the Emergency Fleet Corporation.

The American Steamship Owners' Association has decided to ask the members of the Joint Congressional Committee to raise the minimum rate of subsidy to be paid to ships of slow speeds. The shipowners contend that the aid, proposed for the slower type steamers will not permit them to overcome the operating differentials. According to Shipping Board experts, the British are now operating their vessels at a cost of 28.9 per cent. less than the American owners.

The subsidy to be paid to the various classes of ships has been outlined as follows: To tankers, \$4,644,000; small cargo vessels, \$1,635,000; medium cargo vessels, \$1,104,000; large fast cargo vessels, \$1,824,000; smaller passenger ships, \$1,725,000; large passenger ships, \$1,596,000; a total of \$12,528,000 for the existing American merchant fleet. The Resolute, the new United American Liner, will get the largest amount of subsidy of the privately owned fleet, the sum to be paid, in the event that the bill becomes a law, being \$200,000 annually.

With the seasonal dullness in the freight market, rates are lower and activity less marked.

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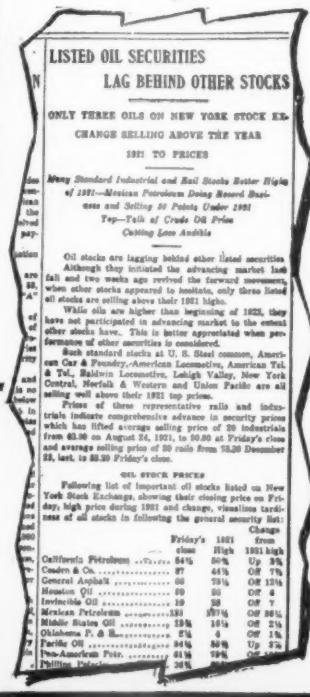
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A characteristic oil article from The Wall Street Journal of April 8th. This article showed that many railroad and industrial securities had advanced to record highs, while listed oil securities had not yet participated in the advancing market. At that time, the average price of 10 leading oil stocks was 71. Today the average price of these same 10 stocks is approximately 75.

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Consol. 2s, April, 1930.....	102%	103%	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
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Old 4s, 1925.....	105	106	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Liberty 2d 4s, 1927-8.....	99	98	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Liberty 1st 4s, 1928-45.....	99	99	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Liberty 1st-2d 4s, 1932-47.....	100	101	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Liberty 2d 4s, 1921-42.....	99	98	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Liberty 3d 4s, 1929.....	99	97	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Liberty 4th 4s, 1933-38.....	99	99	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Victor 3d 4s.....	100	104	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Victor 4s, 1928.....	100	100	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Panama 2s.....	102%	103%	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Panama 3s, 1961.....	87%	89%	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Hawaiian 5s.....	Quo. on Req.	Quo. on Req.	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Philippine 4s.....	106%	107%	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Philippine 5s, 1941.....	Quo. on Req.	Quo. on Req.	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731
Puerto Rico 5s.....	Quo. on Req.	Quo. on Req.	C. F. Childs & Co., 120 Broadway, N.Y.C....Rector 6731

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GOVERNMENT ISSUES

AUSTRIA:			
Austrian 6s, Treasury.....	16	18	Dunham & Co., 43 Exchange Pl., N.Y.C....Hanover 8300
Austrian 6s, Treasury.....	18	23	Dunham & Co., 43 Exchange Pl., N.Y.C....Hanover 8300
Austrian 6s, Treasury.....	17	20	C. B. Richard & Co., 29 B'way, N.Y.C....Whitehall 500
ARGENTINA:			
Argentine Ry. Recession 4s.....	65%	66	Dunham & Co., 43 Exchange Pl., N.Y.C....Hanover 8300
Argentine 4s, 1896-1900.....	61%	61	A. A. Housman & Co., 29 Broad St., N.Y.C....Rector 6330
Argentine 4s, 1896-1900.....	62%	61	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Argentine 4s, 1897.....	65%	66	Dunham & Co., 43 Exchange Pl., N.Y.C....Hanover 8300
Argentine 4s, 1897.....	63%	64	A. A. Housman & Co., 29 Broad St., N.Y.C....Rector 6330
Argentine 4s, 1897.....	66	67	Dunham & Co., 43 Exchange Pl., N.Y.C....Hanover 8300
Argentine 5s, 1945.....	80	80%	A. A. Housman & Co., 29 Broad St., N.Y.C....Rector 6330
Argentine 5s, 1900 (120 pieces).....	78	78%	A. A. Housman & Co., 29 Broad St., N.Y.C....Rector 6330
Argentine 5s, 1900 (110 pieces).....	80	80	A. A. Housman & Co., 29 Broad St., N.Y.C....Rector 6330
Argentine 5s, 1900 (listed).....	84%	85%	A. A. Housman & Co., 29 Broad St., N.Y.C....Rector 6330
Argentine 5s, 1900 (small).....	79%	80%	Jerome B. Sullivan & Co., 42 B'way, N.Y.C....Broad 7130
Argentine 5s, 1945 (120 pieces).....	78	78	Dunham & Co., 43 Exchange Pl., N.Y.C....Hanover 8300
Argentine 5s, 1945 (15 unlisted Nos.).....	80%	81	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Argentine 5s, 1945 (small).....	80%	81	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Argentine Int'l. 5s, 45 (listed Nos.).....	83%	84%	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
BELGIUM:			
Belgian Restoration 5s, 1919.....	74	76	Jerome B. Sullivan & Co., 42 B'way, N.Y.C....Broad 7130
Belgian Restoration 5s, 1919.....	71	74	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Belgian Restoration 5s, 1919.....	74	76	Dunham & Co., 43 Exchange Pl., N.Y.C....Hanover 8300
Belgian Premium 5s, 1920.....	81	83	Jerome B. Sullivan & Co., 42 B'way, N.Y.C....Broad 7130
Belgian Premium 5s, 1920.....	81	84	A. A. Housman & Co., 29 Broad St., N.Y.C....Rector 6330
Belgian Premium 5s, 1920.....	80	80	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Belgian Premium 5s, 1920.....	80	80	Dunham & Co., 43 Exchange Pl., N.Y.C....Hanover 8300
Belgian Premium 5s, 1920.....	80	80	A. A. Housman & Co., 29 Broad St., N.Y.C....Rector 6330
Belgian Premium 5s, 1920.....	80	80	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Belgian External 6s, 1929.....	103%	104	Dunham & Co., 43 Exchange Pl., N.Y.C....Hanover 8300
Belgian External 6s, 1929.....	108%	109	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Belgian 7s, 1945.....	107%	108	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Belgian 8s, 1941.....	107%	108	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
BOLIVIA:			
Bolivian 6s, 1940.....	85	88	A. A. Housman & Co., 20 Broad St., N.Y.C....Rector 6330
Bolivian 6s, 1940.....	85	87	Reynolds, Fish & Co., 15 Broad St., N.Y.C....Hanover 6096
BRAZIL:			
Brazil 4s, 1880.....	47%	48	Jerome B. Sullivan & Co., 42 B'way, N.Y.C....Broad 7130
Brazil 4s, 1880.....	46	46%	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Brazil 4s, 1880.....	46%	47%	A. A. Housman & Co., 20 Broad St., N.Y.C....Rector 6330
Brazil 4s, 1880.....	46%	47%	Dunham & Co., 43 Exchange Pl., N.Y.C....Hanover 8300
Brazil 4s, 1880.....	46%	47%	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Brazil 4s, 1880.....	47%	48	Jerome B. Sullivan & Co., 42 B'way, N.Y.C....Broad 7130
Brazil 4s, 1880.....	47	47%	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Brazil 4s, 1880.....	47	47%	Dunham & Co., 43 Exchange Pl., N.Y.C....Hanover 8300
Brazil 4s, 1880.....	47	47%	A. A. Housman & Co., 20 Broad St., N.Y.C....Rector 6330
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Brazil 4s, 1880.....	47	47%	Dunham & Co., 43 Exchange Pl., N.Y.C....Hanover 8300
Brazil 4s, 1880.....	47	47%	A. A. Housman & Co., 20 Broad St., N.Y.C....Rector 6330
Brazil 4s, 1880.....	47	47%	Pynchon & Co., 111 Broadway, N.Y.C....Rector 813
Brazil 4s, 1880.....	47	47%	Dunham & Co., 43 Exchange Pl., N.Y.C....Hanover 8300

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British Columbia 4 1/2%, 1925.....	94%	96	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
British Columbia 5%, 1925.....	95%	97	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
British Columbia 5%, 1929.....	97 1/2	100	W. O. Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
British Columbia 5 1/2%, 1939.....	100	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
British Columbia 6%, 1925.....	96%	101	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
British Columbia 6%, 1926.....	96%	101	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
British Columbia 6%, 1941.....	105%	107	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Colony of Newfoundland 6 1/2%, 1929.....	100%	104	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Colony of Newfoundland 6 1/2%, 1936.....	106%	108	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Manitoba 5 1/2%, 1939.....	99%	101	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Manitoba 6%, 1925.....	100	101	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Manitoba 6%, 1928.....	100%	102	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Manitoba 6%, 1930.....	100%	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Manitoba 6%, 1931, M. & N.	100%	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Manitoba 6%, 1931.....	100%	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Manitoba Govt. 6%, 1916.....	100	100	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Manitoba Govt. 6%, 1929.....	98%	100%	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
New Brunswick 5%, 1930.....	100%	102	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
New Brunswick 6%, 1931.....	100%	102	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Nova Scotia 6%, 1925.....	100	101	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Nova Scotia 6%, 1928.....	100	102	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Nova Scotia 6%, 1930.....	100	101 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Nova Scotia 6%, 1936.....	103%	107	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Ontario 4%, 1926.....	13%	95	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Ontario 5%, 1923.....	108%	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Ontario 5%, 1925.....	108%	99	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Ontario 5%, 1926.....	100%	102	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Ontario 5%, 1931.....	100%	102	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Ontario 5%, 1933, M. & N.	100%	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Ontario 6%, 1931.....	100%	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Ontario 6%, 1932.....	100%	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Ontario 6%, 1933.....	100%	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Ontario 6%, 1934.....	100%	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Province of Alberta 4%, 1924.....	90%	97%	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Province of Alberta 5%, 1925.....	97	99	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Province of Alberta 5%, 1926.....	96%	97%	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Province of Alberta 5 1/2%, 1929.....	98%	99%	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Province of Alberta 5 1/2%, 1947.....	102%	103%	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Province of Alberta 5 1/2%, 1950.....	90	101%	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Province of Alberta 6%, 1930.....	100%	102	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Province of Alberta 6%, 1930, M. & N.	100%	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Province of Alberta 6%, 1931.....	100%	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Province of Alberta 6%, 1932.....	100%	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Province of Alberta 6%, 1933.....	100%	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Province of Alberta 6%, 1934.....	100%	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Province of Alberta 6%, 1935.....	100%	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Province of Alberta 6%, 1936.....	100%	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Province of Alberta 6%, 1937.....	100%	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Province of Alberta 6%, 1938.....	100%	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Province of Alberta 6%, 1939.....	100%	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Province of Alberta 6%, 1940.....	100%	W. O.	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
INDUSTRIAL ISSUES			
FRANCE:			
Midt Railway of France 6%, '60.....	83	84	A. A. Housman & Co., 20 Broad St., N.Y.C.....Rector 6330
Midt Ry. of France 6%, 1960.....	82	83%	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Midt Ry. of France 6%, 1960.....	82%	83%	Dunham & Co., 43 Exchange Pl., N.Y.C.....Hanover 8309
Paris-Orla. Ry. of France 6%, 56.....	84	85	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Paris-Orla. Ry. of France 6%, 56.....	84	85	A. A. Housman & Co., 20 Broad St., N.Y.C.....Rector 6330
Paris-Orla. Ry. of France 6%, 56.....	83%	84%	Dunham & Co., 43 Exchange Pl., N.Y.C.....Hanover 8309
GERMANY:			
A. E. G. 6%.....	5	5%	C. B. Richard & Co., 29 B'way, N.Y.C.....Whitehall 500
A. E. G. 6%.....	5	5%	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.....Broad 7130
Badische Aniline & Soda 4 1/2%.....	4%	5%	Funham & Co., 43 Exchange Pl., N.Y.C.....Hanover 8309
Badische Aniline & Soda 4 1/2%.....	4%	5%	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.....Broad 7130
German Gen. Elec. 4%.....	4%	5%	Dunham & Co., 43 Exchange Pl., N.Y.C.....Hanover 8309
Hamburg-American Line 4%.....	5%	6%	C. B. Richard & Co., 29 B'way, N.Y.C.....Whitehall 500
Hamburg-American Line 4%.....	5%	6%	Funham & Co., 43 Exchange Pl., N.Y.C.....Hanover 8309
Hamburg-American Line 4%.....	5%	6%	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.....Broad 7130
Krups 5%.....	4%	4%	C. B. Richard & Co., 29 B'way, N.Y.C.....Whitehall 500
Krups 5%.....	4%	4%	Funham & Co., 43 Exchange Pl., N.Y.C.....Hanover 8309
North German Lloyd 4 1/2%.....	4%	4%	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.....Broad 7130
North German Lloyd 4 1/2%.....	4%	4%	Funham & Co., 43 Exchange Pl., N.Y.C.....Hanover 8309
PUBLIC UTILITIES			
ADIRONDACK P. & L. 1st 6%, 1950.....	98	99	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
ADIRONDACK P. & L. 1st 6%, 1962.....	91	94	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
ADIRONDACK P. & L. 1st 6%, 1962.....	91	95	Reynolds, Fish & Co., 15 Broad St., N.Y.C.....Hanover 6330
Alabama Power Co. 5%, 46.....	90%	91	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Am. & L. & T. Trac. 6%, 1925.....	100%	108	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Am. & L. & T. Trac. 6%, 1926, 1916.....	88	89%	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Am. Power & Lt. 6%, 1941.....	104%	106%	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Am. Water Wks & Elec. 5%, 34.....	75%	78%	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Appalachian Pow. Co. 1st 5%, 41.....	80%	81	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Appalachian Pow. Co. 2d 7%, 36.....	97	98%	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Asheville P. & L. Co. 1st 5%, 42.....	90	92	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Ark. Lt. & P. 6%, 1945.....	80	86	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Ark. Lt. & P. 6%, 1946.....	80	86	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Atlanta Cons. Ry. 1st 5%, 39.....	89	90	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Atlanta Gas Light 5%, 1947.....	87	88	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Beloit Water, G. & E. 1st 5%, 37.....	85	86	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Burlington G. L. 1st 5%, 55.....	80	85	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Bloomington, Decatur & Gwinnett Ry. Co. 1st 5%, 39.....	70%	71	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Buffalo Gas Elec. 1st 5%, 53.....	97	99	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Canada Gen. Elec. 6%, 1942.....	102%	103	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Can. Lt. & P. 5%, 1949.....	69	70	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Carolina Power & Lt. 1st 5%, 38.....	99	102%	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Carolina Central 1st 4%, 1949.....	66	67	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Cedar Rapids Mfg. & P. 5%, 53.....	93%	94%	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Central Pow. & Lt. 6%, 1946.....	90%	91	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Cities Service deb., 1966.....	94%	95	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Cleveland El. Illum. Co. 5%, 39.....	97	98	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Col. St. Ry. 1st. con. 5%, 32.....	90	91	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
City of Scranton Ry. 4%, 1930.....	80	80	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Col. Ry. Pow. & Lt. 1st 6%, 1941.....	97	98%	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Col. Ry. Pow. & Lt. 1st 6%, 1941.....	98	99%	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Cont. Gas & Elec. 5%, 1927.....	89	91	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Consumers Pow. Co. 1st 5%, 36.....	93%	95	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Dallas Pow. & Lt. 6%, 1949.....	90%	91	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Dallas Pow. & Lt. Co. 1st 6%, 49.....	100%	101	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
D. U. & C. Ry. Co. 1st 5%, 23.....	93	95	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Denver & G. E. Co. 1st ref. 5%, 51.....	85%	87	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Detroit United Ry. No. 1941.....	102	104	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Detroit Edison col. s. 5%, 33.....	99	100	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Detroit Ry. 5%, 1924.....	87	88	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Economy Lt. & Pow. 1st 5%, 56.....	89	90	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Edison, El. H. (W'lynn) 1st 5%, 39.....	82	84	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Elec. Dev. Co. 1st 5%, 33.....	94	96	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Elmira W. & Ry. 1st 5%, 36.....	85	88	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Empire Gas & Fuel Els. 1924.....	100%	101	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Ft. Worth Pow. & Lt. 5%, 31.....	91	95	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Gal-Hous. Elec. Ry. 1st 5%, 38.....	82	85	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Georgia-Carolina Pow. 1st 5%, 52.....	68	70	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Georgia-La. Ry. & Pow. 1st 5%, 41.....	74	76	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Grd. Western Pow. 1st 5%, 46.....	92	93	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Havana El. Ry. Lt. & P. 5%, 54.....	79	81	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Havana El. Ry. Lt. & P. 5%, 54.....	79	81	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Havana El. Ry. Lt. & P. 5%, 54.....	79	81	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Houston Elec. Co. 1st 5%, 25.....	91	94	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Houston Lt. & Pow. 1st 5%, 31.....	91	94	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Hydro Pow. Co. ref. & imp. 5%, 51.....	94%	96%	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Idaho Power Co. 1st 5%, 47.....	90	92	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Indianapolis Gas 5%, 1922.....	86	87%	Pynchon & Co., 111 Broadway, N.Y.C.....Rector 813
Kansas City Gas			

ADVERTISEMENTS.

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Open Security Market

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RAILROADS—Continued

	Bid	Offered	
Mobile & Birm. P. L. S. J. & J. '45	90	W. O.	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Mobile & Birm. gen. 4s, '45	71	74	Bennett M. Minton, 30 Broad St., N. Y. C. Broad 4379
Mo. Pac. 3d ext. 4s, '38	79	82	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
M. & K. & T. ref. 4s, '36	61	64	A. A. Housman & Co., 2 Broad St., N. Y. C. Rector 6330
Mobile & Ohio 1st 6s, '27	102 1/2	104	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
N. O. Tex. & Mex. 5s, '35	54	56	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
N. O. Gt. North 5s, '54	54	55	A. A. Housman & Co., 2 Broad St., N. Y. C. Rector 6330
N. O. Gt. North, 5s, '55	54	55	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
New Haven 7s (when issued)	72 1/4	72 1/4	Jerome B. Sullivan & Co., 42 B'way, N. Y. C. Broad 7130
New Haven 4s	80	80	Jerome B. Sullivan & Co., 42 B'way, N. Y. C. Broad 7130
Newp. & Cin. Bdg. 4 1/2s, J. & J. '45	97	W. O.	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
N. Y. Chi. & St. L. 2d 6s, '31	90	100	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
N. Y. Pa. & O. 1st 4 1/2s, '35	89 1/2	90	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
N. Y. Pa. & O. 4 1/2s, '35	90	91	Bennett M. Minton, 30 Broad St., N. Y. C. Broad 4379
N. Y. Susq. & W. ref. 3s, '37	66	69	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Nor. & South. 1st 5s, '34	37	37	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Nor. & South. gen. 5s, '36	76	76	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Pecos & East. 1st 5s, A. & O. '40	77	78	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Pere Marquette, L. & E. Det. River 4 1/2s, '32	90	92	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
St. Louis & Cairo 4s, J. & J. '31	86	87 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
St. L. S. F. gen. 5s, '31	98	99	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
St. Paul 4s	62	63	Jerome B. Sullivan & Co., 42 B'way, N. Y. C. Broad 7130
Stephensville, N. & S. Texas 5s, J. & J. '34	79	80	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Toledo Terminal 1st 4 1/2s, '35	79	80	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Toronto, H. & B. 4s, J. & D. '46	80	82	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Union Term. Co. (Dallas, Tex.) 1st 5s, '34	94 1/2	95	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Vicks, Shreve & Pac. gen. 5s, '41	89	91	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Wabash 1st 6s, term. 4s, '54	68	70	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Wabash 1st 6s, M. & P. '39	97	97 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Wabash, St. L. & P. 4s, '39	88	88	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Wabash, T. & C. 1st 5s, '41	76	78	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
W. Va. & Pitts. 4s, A. & O. '40	78	79	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Wis. Cent. 1st gen. 4s, '49	78	78	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Wis. Cent. Sup. & Dul. 4s, M. & P. '36	78	79	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Wis. Cent. ref. 4s, A. & O. '39	71 1/2	73	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813

INDUSTRIAL AND MISCELLANEOUS

Adams Exp. Co. col. trust 4s, '47	70	72	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Advance Rumely s. f. deb. 6s, '25	92	95	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Air Reduction Co. deb. 7s, '30	101 1/2	103	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Am. Thread 6s, '28	101 1/2	103	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Am. Can. deb. 5s, '28	96	98	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Asbesto-Cel. Co. 1st 5s, '42	90	92	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
B. B. & R. Knight 1st 7s, '39	93	96	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Bell Tel. of Canada 5s, '23	93	94 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Booth Fisheries 6s, '26	75	W. O.	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Can. Car & Foundry 1st 6s, '39	96	96 1/2	Alfred F. Ingold & Co., 74 B'way, N. Y. C. Bow. Gr. 1454

INDUSTRIAL AND MISCELLANEOUS—Continued

Can. Car & Foundry 1st 6s, '39	96 1/2	96 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Con. Coal Co. ref. 4 1/2s, '34	88 1/2	89 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Con. Coal Co. 1st ref. 5s, '30	89 1/2	89 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Crown Leveck Co. 1st s. f. 6s, '31	91	91	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Cuba 1928 6s, '25	90	95	Farm Co., 133 Front St., N. Y. C. John 6228
Cuban Trop. Co. 1st 5s, '31	75	76	Alfred F. Ingold & Co., 74 B'way, N. Y. C. Bow. Gr. 1454
Dominion Coal 1st p. m. '35	92	94	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Donner Steel 1st p. m. '35	78	W. O.	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Empire Ref. Co. 1st & col. 6s, '27	95 1/2	95 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Federal Sugar Ref. Co. 1923	99	101	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Francisco Sugar 6s, '39	85	90	Farr & Co., 133 Front St., N. Y. C. John 6428
Gen. Baking Co. 1st 6s, '36	96	99	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Green Star Steamship 7s, '24	10	20	Alfred F. Ingold & Co., 74 B'way, N. Y. C. Bow. Gr. 1454
Hale & Kilburn Corp. 1st 6s, '39	83	86	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Home T. & T. of Spokane 1st 5s, '36	91 1/2	93	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Jones & Laughlin St. 1st 5s, '39	98	99 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Jefferson & Clearfield Coal & L. Co. (Ind. Co.) 1st 5s, '39	83	W. O.	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Lackawanna I. & S. Co. 1st 5s, '26	93	96	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Locomotive & Mach. Co. of Mon. Ltd. 1st, 14, 1924	96	99	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Mailor's S. C. Co. 1st 5s, '32	82	86	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
New England Oil Ref. Co. 1st 6s, '31	90	92	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Nova Scotia St. & C. Co. 1st 5s, '39	81	84	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
O'Gara Coal 1st 5s, '35	69	74	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Pleasant Valley Coal 1st 5s, '28	80	85	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Roch & Pitts. C. & I. 1st 4s, '32	85	W. O.	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Rosita Coal & Coke s. f. 6s, '24	98	100	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Sen-Sen Chilcot 6s, '29	64	67	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Shaffer Oil & R. Col. 1st s. f. 6s, '29	89	91	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Sherwin & Williams Co. 1st & ref. 6s, '41	93	97	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Shewin & Williams Paint 6s, '41	94	100	Bennett M. Minton, 30 Broad St., N. Y. C. Broad 4379
Sloss-Shef. St. & L. & f. 6% notes, '29	94 1/2	96	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
The Solvay Process Co. 1st 5s, '38	80	84	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Tinley Edges Corp. 1st mtg. loan 5 1/2s, '30	96	99	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Two Reed St. Corp. 1st mtg. loan 6s, '33	97 1/2	99 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
U. S. Light & Heat 1st 6s, '35	64	W. O.	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
U. S. Light & Heat 1st 6s, '35	64	W. O.	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Ward Baking Co. 1st 6s, '37	96	98	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Wayne Coal Co. Jats. f. 6s, '37	39	44	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
West India Sugar Finance 7s, '29	98 1/2	100	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
West India Sugar Finance 7s, '29	98 1/2	100	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Webster Coal & Coke 5s, '42	92	95	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Woodward I. Co. 1st 5s, '22	73	76	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813

Dividends Declared and Awaiting Payment

Stocks—Transactions—Bonds

STOCKS, SHARES

Week Ended April 22, 1922

	1922	1921	1920
Monday	1,987,254	412,564	1,320,124
Tuesday	1,659,588	473,887	1,610,958
Wednesday	1,400,844	403,822	2,010,034
Thursday	1,392,744	694,277	1,882,473
Friday	1,151,354	1,116,615	1,429,282
Saturday	769,907	554,000	48,620

Total, week, 8,364,681

Year to date, 77,852,348

52,014,813

92,088,508

BONDS (PAR VALUE)

Monday	25,518,000	\$9,366,500	\$13,342,650
Tuesday	24,734,750	9,737,000	13,730,250
Wednesday	20,382,750	11,044,100	20,067,000
Thursday	23,629,500	6,155,500	22,385,000
Friday	22,322,000	8,620,000	19,850,000
Saturday	10,709,500	5,054,000</	

R 24, 1922